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#### JEA COMPARISON OF BUDGETS ELECTRIC AND WATER & SEWER AND DISTRICT ENERGY SYSTEM APPROVED FY 2017/18 TO PROPOSED FY 2018/19 (000's)

|                        |    | Ele                 | ctric |                   | Water & Sewer           |    |                   | District Energy |                  |    |                   |                         |                     |    |                    |
|------------------------|----|---------------------|-------|-------------------|-------------------------|----|-------------------|-----------------|------------------|----|-------------------|-------------------------|---------------------|----|--------------------|
|                        | (  | Operating<br>Budget |       | Capital<br>Budget | <br>Operating<br>Budget |    | Capital<br>Budget |                 | erating<br>udget |    | Capital<br>Budget | <br>Fransfers<br>In/Out | <br>Total<br>Budget | Co | City<br>ntribution |
| FY 2017/18 Budget      | \$ | 1,268,534           | \$    | 205,195           | \$<br>516,797           | \$ | 236,511           | \$              | 9,126            | \$ | 3,241             | \$<br>(421,609)         | \$<br>1,817,794     | \$ | 116,620            |
| FY 2018/19 Proposed    | \$ | 1,286,304           | \$    | 334,588           | \$<br>528,379           | \$ | 248,461           | \$              | 9,257            | \$ | 5,108             | \$<br>(468,692)         | \$<br>1,943,404     | \$ | 117,648            |
| \$ Increase (Decrease) | \$ | 17,770              | \$    | 129,393           | \$<br>11,582            | \$ | 11,950            | \$              | 131              | \$ | 1,867             | \$<br>(47,083)          | \$<br>125,610       | \$ | 1,028              |
| % Increase (Decrease)  |    | 1.40%               |       | 63.06%            | 2.24%                   |    | 5.05%             |                 | 1.43%            |    | 57.61%            | (11.17%)                | 6.91%               |    | 0.88%              |

#### Notes:

(1) Changes in the employee cap are as follows:

|                        | Budget<br>FY 2017/18 | Proposed<br>FY 2018/19 | Increase<br>(Decrease) |
|------------------------|----------------------|------------------------|------------------------|
| Electric System        | 1,553                | 1,553                  | -                      |
| Water & Sewer System   | 599                  | 599                    | -                      |
| District Energy System | 6                    | 6                      | -                      |
| Total JEA Employees    | 2,158                | 2,158                  | -                      |
| SJRPP Joint Venture*   | 230                  |                        | (230)                  |
| Total JEA/SJRPP        | 2,388                | 2,158                  | (230)                  |

#### \*SJRPP decomissioned January 5, 2018

(2) Detail of City Contribution:

|                      | Budget<br>FY 2017/18 |            | Proposed<br>TY 2018/19 | Increase<br>(Decrease) |          |  |
|----------------------|----------------------|------------|------------------------|------------------------|----------|--|
| Electric System      | \$                   | 91,471.80  | \$<br>92,952.15        | \$                     | 1,480.35 |  |
| Water & Sewer System | \$                   | 25,148.02  | \$<br>24,695.39        | \$                     | (452.63) |  |
| Totals               | \$                   | 116,619.82 | \$<br>117,647.54       | \$                     | 1,027.72 |  |

#### CALCULATION OF JEA ELECTRIC CONTRIBUTION FOR FISCAL YEAR 2018-2019

#### CITY WATER/SEWER CONTRIBUTION FORMULA FOR FISCAL YEAR 2018-2019

|              | Total          | Less<br>Interchange | Net<br>kWh                |              | Water<br>Consumption | Sewer<br>Consumption | Adjustments<br>Total | Total Net<br>Consumption   |
|--------------|----------------|---------------------|---------------------------|--------------|----------------------|----------------------|----------------------|----------------------------|
| Month        | kWh Sales (1)  | kWh Sales (2)       | Sales                     | MONTH        | kGals (1)            | kGals (1)            | kGals (3)            | kGals                      |
| May 2017     | 1,023,722,747  | 27,625,000          | 996,097,747               | May 2017     | 3,917,505            | 2,497,403            | (220,481)            | 6,194,428                  |
| June         | 1,124,692,202  | 17,020,000          | 1,107,672,202             | June         | 3,536,219            | 2,337,703            | (162,388)            | 5,711,534                  |
| July         | 1,218,725,839  | 1,095,000           | 1,217,630,839             | July         | 3,328,047            | 2,235,986            | (161,082)            | 5,402,952                  |
| August       | 1,261,139,743  | 2,983,000           | 1,258,156,743             | August       | 3,292,884            | 2,212,377            | (150,343)            | 5,354,917                  |
| September    | 1,194,764,988  | 15,345,000          | 1,179,419,988             | September    | 3,183,026            | 2,205,249            | (128,808)            | 5,259,467                  |
| October      | 1,106,590,688  | 11,698,000          | 1,094,892,688             | October      | 3,159,552            | 2,135,242            | (140,936)            | 5,153,858                  |
| November     | 896,595,191    | 7,579,000           | 889,016,191               | November     | 3,087,128            | 2,078,183            | (149,934)            | 5,015,377                  |
| December     | 871,262,038    | 1,904,000           | 869,358,038               | December     | 3,004,688            | 2,072,495            | (120,168)            | 4,957,015                  |
| January 2018 | 1,212,654,561  | 2,925,000           | 1,209,729,561             | January 2018 | 3,188,513            | 2,295,426            | (96,569)             | 5,387,370                  |
| February     | 899,171,878    | 3,174,000           | 895,997,878               | February     | 2,563,981            | 1,927,257            | (58,126)             | 4,433,112                  |
| March        | 862,074,863    | 300,000             | 861,774,863               | March        | 3,177,868            | 2,212,945            | (133,515)            | 5,257,298                  |
| April        | 842,553,797    | 2,298,000           | 840,255,797               | April        | 3,184,608            | 2,154,344            | (150,845)            | 5,188,106                  |
| Totals       | 12,513,948,535 | 93,946,000          | 12,420,002,535            | Totals       | 38,624,019           | 26,364,609           | (1,673,193)          | 63,315,435                 |
|              |                | (3)                 | 0.007468<br>\$ 92,752,579 |              |                      |                      | (2)                  | 0.3892000<br>\$ 24,642,367 |

| <ul> <li>Notes:</li> <li>(1) kWh sales information is based on JEA's CMFTR124 monthly reports.</li> <li>(2) Interchange, the sale of electricity to other utilities, is not included in the contribution formula.</li> <li>(3) The current City contribution formula is based on multiplying 7.468 mills times total electric kWh sales less interchange sales for the twelve months (12) ending April 30 of each year.</li> <li>(4) Pursuant to Ordinance § 106.218, one quarter of a mill or \$3,105,001 has been dedicated to the JPA for port expansion.</li> </ul> | <ul> <li>(2) The current City contribution is based on multiplying 389.20 mills times total water/sewer kGal sales less reuse sales for the twelve (12) months ending April 30 of the prior year.</li> <li>(3) Adjustments include Summer Discount, Water Large (large industrial customer), Sewer LTD (wholesale sewer rate) and Water Reuse Consumption.</li> </ul> |
|---|---|
|---|---|

#### **JEA Contribution Calculation**

#### A Millage Calculation

|            | Electric       | \$    | 92,752,579  | 79% |
|------------|----------------|-------|-------------|-----|
|            | Water          |       | 24,642,367  | 21% |
|            |                | \$    | 117,394,946 | _   |
| B Floor (p | rior Year plus | s 1%) |             |     |
| Base Year  | FY 2015/16     | \$    | 114,187,538 |     |
|            | FY 2016/17     |       | 115,329,413 |     |
| _          | FY 2017/18     |       | 116,482,708 | _   |
|            | FY 2018/19     |       | 117,647,535 |     |

| I I Esterio | 111,811,888 |
|-------------|-------------|
| FY 2019/20  | 118,824,010 |
| FY 2020/21  | 120,012,250 |
|             |             |

#### Conclusion

The millage calculation of \$117,394,946 is less than the minimum payment of \$117,647,535 therefore, the minimum payment of \$117,647,535 is the contribution for FY 2018/19 for the Electric and Water/Sewer Systems.

#### Recommended Budget FY 2018/19

| Electric | \$<br>92,952,147  | 79% |
|----------|-------------------|-----|
| Water    | 24,695,388        | 21% |
|          | \$<br>117,647,535 | _   |

#### Notes:

A = Calculated as 7.468 mills times gross kilowatt-hours delivered by JEA to users of electricity in JEA's service area (less interchange sales) plus the amount calculated by multiplying 389.20 mills by the number of kGals of potable water and sewer service (excluding reclaimed water sales) provided to consumers during the twelve (12) month period ending April 30 of the previous year.

 $\mathbf{B}$  = Notwithstanding the contribution cap calculated, JEA shall pay the City each fiscal year, from 2016/2017 through 2020/2021, an additional amount if necessary, to ensure a minimum annual increase of 1% using the fiscal year 2015-2016 combined assessment of \$114,187,538 as the base year.

Although the annual transfer of available revenue from JEA to the City is based upon formulas that are applied specifically to the respective utility systems operated by JEA, JEA's Charter allows it to utilize any of its revenues regardless of source to satisfy its total annual obligation to the City.

JEA's Charter does not currently require a contribution from the District Energy System (Chilled Water).

#### ANALYSIS OF PROPOSED FY 2018/19 ELECTRIC OPERATING SYSTEM BUDGET FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000'S)

| 'n    | n | n | 'S |
|-------|---|---|----|
| <br>v | v | v | 9  |

|   |                          | (000'S)                  |                      |                    |                    |  |
|---|--------------------------|--------------------------|----------------------|--------------------|--------------------|--|
|   | 2017/18                  | 8 months                 | JEA<br>12 months     | 2018/19            | Proposed E 2017/18 | ase (Decrease)<br>Budget Over<br>2017/18 |
| Fuel Related Revenue & Expenses                               | Original<br>Budget       | Actual<br>Thru May       | 2017/18<br>Projected | Proposed<br>Budget | Original<br>Budget | Original<br>Budget                       |
| Revenue   | Buuger                   |                          | Fillected            | Buuget             | Buuger             | Buuget                                   |
| Fuel Related Revenue  | \$ 417,649               | \$ 245,457               | \$ 396,967           | \$ 422,782         | \$ 5,133           | 1.23%                                    |
| Net Fuel Related Revenues                                     | \$ 417,649               | \$ 245,457               | \$ 396,967           | \$ 422,782         | \$ 5,133           | 1.23%                                    |
| Expense   |                          |                          |                      |                    |                    |  |
| Fuel Related and Purchased Power                              | \$ 449,614               | \$ 295,235               | \$ 448,502           | \$ 438,299         | \$ (11,315)        | (2.52%)                                  |
| Transfer To/(From) Rate Stabilization<br>Uncollectible Accts. | (32,800)                 | (50,003)                 | (51,957)<br>423      | (16,151)           | 16,649             | (50.76%)                                 |
| Net Fuel Related Expenses                                     | <u>835</u><br>\$ 417,649 | <u>225</u><br>\$ 245,457 | \$ 396,967           | 634<br>\$ 422,782  | (201)<br>\$ 5,133  | (24.08%)<br>1.23%                        |
| Fuel Fund Surplus (Deficit)                                   | \$ -                     | \$ -                     | \$ -                 | \$ -               | \$ -               |  |
| r der Fund Gurpius (Beneit)                                   | Ψ -                      | ψ -                      | Ψ                    | ψ -                | ψ -                |  |
| Base Rate Revenue & Expenses                                  |                          |                          |                      |                    |                    |  |
| Revenues<br>Base Rate Revenue                                 | \$ 811,235               | \$ 479.598               | \$ 773,906           | \$ 821.193         | \$ 9.959           | 1.23%                                    |
| Investment Income   | ¢ 011,235<br>6,715       | ¢ 475,550<br>6,297       | 8,535                | 11,601             | φ 3,335<br>4,886   | 72.77%                                   |
| Other Revenues  | 32,936                   | 17,139                   | 28,117               | 30,728             | (2,208)            | (6.70%)                                  |
| Total Operating Revenues                                      | \$ 850,885               | \$ 503,034               | \$ 810,559           | \$ 863,521         | \$ 12,636          | 1.49%                                    |
| Expenses  |                          |                          |                      |                    |                    |  |
| Operating & Maintenance                                       | \$ 216,334               | \$ 124,950               | \$ 207,819           | \$ 221,286         | \$ 4,952           | 2.29%                                    |
| Environmental Charge<br>Conservation Charge                   | 7,942<br>7,510           | 4,671<br>4,267           | 7,552<br>7.010       | 8,040<br>7,590     | 98<br>80           | 1.23%<br>1.07%                           |
| Natural Gas Pass Through Expense                              | 2,290                    | 452                      | 1,212                | 2,418              | 128                | 5.58%                                    |
| Non-Fuel Purchased Power                                      | 85,372                   | 56,310                   | 125,723              | 73,565             | (11,807)           | (13.83%)                                 |
| Emergency Contingency   | 5,000                    | -                        | 5,000                | 5,000              | -                  | 0.00%                                    |
| PSC Fees<br>Uncollectible Accts.                              | 203<br>1,008             | 142<br>435               | 206<br>824           | 206<br>1,232       | 3<br>224           | 1.25%<br>22.20%                          |
| Total Operating Expenses                                      | \$ 325,660               | \$ 191,227               | \$ 355,346           | \$ 319,337         | \$ (6,323)         | (1.94%)                                  |
| Net Income From Operations                                    | \$ 525,225               | \$ 311,807               | \$ 455,213           | \$ 544,185         | \$ 18,960          | 3.61%                                    |
| ·   |                          | <u> </u>                 | <u> </u>             | <u> </u>           | <u> </u>           |  |
| Other Deductions<br>Debt Service                              | \$ 228,559               | \$ 142,887               | \$ 215,701           | \$ 203,669         | \$ (24,890)        | (10.89%)                                 |
| Operating Capital Outlay                                      | 140,658                  | 64,000                   | 82,431               | 182,064            | 41,406             | 29.44%                                   |
| Renewal & Replacement- Elec. Sys.                             | 64,537                   | 43,739                   | 65,609               | 65,500             | 963                | 1.49%                                    |
| Interlocal Agreement  | <u> </u>                 | <u> </u>                 | <u> </u>             | <u> </u>           |                    |  |
| Total Other Deductions  | \$ 433,754               | \$ 250,626               | \$ 363,741           | \$ 451,233         | 17,479             | 4.03%                                    |
| Net Income Before City Contribution                           | \$ 91,472                | \$ 61,181                | \$ 91,472            | \$ 92,952          | 1,480              | 1.62%                                    |
| Contribution to City's General Fund                           | \$ 91,472                | \$ 60,981                | \$ 91,472            | \$ 92,952          | 1,480              | 1.62%                                    |
| Base Rate Surplus (Deficit)                                   | <u>\$</u> -              | \$ 200                   | <u>\$</u>            | <u>\$ -</u>        | <u>\$ -</u>        |  |
| Budget Surplus (Deficit)                                      | \$ -                     | \$ 200                   | \$ -                 | \$-                | <u>\$ -</u>        |  |
| MWH Sales (000's)   | 13,020                   | 7,623                    | 12,346               | 13,180             | 160                | 1.23%                                    |
| # of Accounts   | 461,061                  | 467,464                  | 469,683              | 472,032            | 10,971             | 2.38%                                    |
|   |                          |                          |                      |                    |                    |  |

#### JEA FY 2017/18 Original Budget vs. FY 2018/19 Proposed Budget Revenue and Expense Variance Overview - Electric System

|   | Increase/(C<br>(\$000's) | ecrease)<br>% |
|---|--------------------------|---------------|
| Fuel Related Revenues:  |                          |               |
| Fuel Related Revenue<br>The increase reflects a change in the MWh sales projection from 13,020,000 in FY 2017/18 to 13,180,028 in FY 2018/19. Rate remains \$32.50 per<br>kWh.  | \$ 5,133                 | 1.23%         |
| Fuel Related Expenses:  |                          |               |
| Transfer To(From) Rate Stabilziation<br>This decrease over FY 2017/18 is due to lower fuel expenses, utilizing natural gas hedges, and higher fuels revenues thus reducing the withdrawal<br>from the Rate Stabilization.   | \$ 16,649                | (50.76%)      |
| Fuel Uncollectibles<br>The uncollectible rate percentage was reduced from 0.20% to 0.15% based on trends resulting in a lower expense.  | \$ (201)                 | (24.08%)      |
| Base Related Revenues:  |                          |               |
| Base Rate Revenue<br>The increase reflects a change in the MWh sales projection from 13,020,000 in FY 2017/18 to 13,180,028 in FY 2018/19. Rate remains \$61.62 per<br>kWh.   | \$ 9,959                 | 1.23%         |
| Investment Income<br>A higher investment yield of 1.24% is being used for the FY 2018/19 Budget. The rate of 0.630% was used for the FY 2017/18 Budget.   | \$ 4,886                 | 72.77%        |
| Other Revenues<br>The decrease is a result of the reduction of joint dispatch revenues from the previous contract with Gainesville Regional Utilities (GRU).  | \$ (2,208)               | (6.70%)       |
| Base Related Expenses:  |                          |               |
| Operating & Maintenance<br>The net increase is primarily based on increases to other services and charges of \$5.7 million, salaries and benefits of \$3.8 million, and property and<br>casualty insurance of \$2.7 million. These are offset by reductions in other contingencies of \$3.0 million, expense credits of \$3.4 million, and transfers<br>of \$1.9 million to salaries and benefits for capital work-in-progress. (DETAILED BREAKOUT GIVEN ON NEXT TWO PAGES) | \$ 4,952                 | 2.29%         |
| Non-Fuel Purchased Power<br>The decrease results from reduced Scherer operations and capital expense and no SJRPP O&M expenses due to the decommissioning as of January<br>5, 2018. This is offset by higher SJRPP debt service principal and interest expense due to scheduled principal maturities.   | \$ (11,807)              | (13.83%)      |
| Debt Service<br>The decrease is attributable to lower debt principal payments due to FY 2017 debt restructuring, lower interest due to a lower debt balance, and no<br>bond buyback scheduled for FY 2018/19.   | \$ (24,890)              | (10.89%)      |
| Operating Capital Outlay<br>Reflects increased capital requirements. The OCO is based on the proposed capital budget of \$335 million minus renewal and replacements deposits.  | \$ 41,406                | 29.44%        |

#### JEA ANALYSIS OF OPERATING AND MAINTENANCE EXPENSE ELECTRIC SYSTEM FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000's)

|                               |                               | (0                             | JEA                               |                               | \$ and % Increase<br>Proposed Bue |                               |  |
|-------------------------------|-------------------------------|--------------------------------|-----------------------------------|-------------------------------|-----------------------------------|-------------------------------|--|
|                               | 2017/18<br>Original<br>Budget | 8 months<br>Actual<br>Thru May | 12 months<br>2017/18<br>Projected | 2018/19<br>Proposed<br>Budget | 2017/18<br>Original<br>Budget     | 2017/18<br>Original<br>Budget |  |
| Salaries                      | \$ 125,627                    | \$ 87,666                      | \$ 129,394                        | \$ 129,435                    | \$ 3,808                          | 3.03%                         |  |
| Employee Benefits             | 51,048                        | 30,502                         | 49,277                            | 50,722                        | (326)                             | (0.64%)                       |  |
| Supplies                      | 16,277                        | 14,469                         | 20,295                            | 17,052                        | 775                               | 4.76%                         |  |
| City Services                 | 1,693                         | 766                            | 1,544                             | 1,325                         | (368)                             | (21.72%)                      |  |
| Other Intercompany Charges    | 282                           | 451                            | 545                               | 578                           | 296                               | 105.11%                       |  |
| Other Services & Charges      | 108,909                       | 51,622                         | 92,617                            | 114,576                       | 5,667                             | 5.20%                         |  |
| Other Contingencies           | 5,000                         | 60                             | 3,546                             | 2,000                         | (3,000)                           | (60.00%)                      |  |
| City Legal Services           | 1,590                         | 583                            | 900                               | 1,590                         | -                                 | 0.00%                         |  |
| Property & Casualty Insurance | 7,505                         | 7,177                          | 9,678                             | 10,226                        | 2,721                             | 36.26%                        |  |
| Interest on Customer Deposits | 400                           | 1,118                          | 1,251                             | 1,161                         | 761                               | 190.24%                       |  |
| Operating Reserve             | 2,000                         | -                              | 2,000                             | 2,000                         | -                                 | 0.00%                         |  |
| Expense Credits               | (77,256)                      | (49,593)                       | (75,127)                          | (80,694)                      | (3,438)                           | 4.45%                         |  |
| Trf. to WIP- Salaries         | (19,299)                      | (15,232)                       | (21,170)                          | (20,852)                      | (1,552)                           | 8.04%                         |  |
| Trf. to WIP- Emp. Benefits    | (7,441)                       | (4,641)                        | (6,930)                           | (7,833)                       | (392)                             | 5.26%                         |  |
| O & M Expense                 | \$ 216,334                    | \$ 124,950                     | \$ 207,819                        | \$ 221,286                    | \$ 4,952                          | 2.29%                         |  |

#### JEA FY 2017/18 Original Budget vs. FY 2018/19 Proposed Budget Expenditure Variance Overview - Electric System

| Operating & Maintenance  | Increase/(De<br>\$000's) | ecrease)<br>% |
|--|--------------------------|---------------|
| <b>Salaries</b><br>The increase for FY 2018/19 of \$3.8 million is the combination of \$2.8 million in contractual increases, appointed<br>employees receiving 3% general increases of \$0.8 million, and an overtime increase of \$0.2 million. | \$<br>3,808              | 3.03%         |
| Supplies<br>The increase is primarily attributed to the increase in planned outage expenses.   | \$<br>775                | 4.76%         |
| <b>City Services</b><br>The decrease is due to the budgeted amount of gallons used at City fueling sites.  | \$<br>(368)              | (21.72%)      |
| <b>Other Services &amp; Charges</b><br>The increase is primarily attributed to the increase in planned outages of \$4.0 million and the On/Off Road<br>Electrification Program.  | \$<br>5,667              | 5.20%         |
| Other Contingencies<br>The decrease is due to a reduction of SJRPP decomissioning expenses over the previous year.   | \$<br>(3,000)            | (60.00%)      |
| <b>Property &amp; Casualty Insurance</b><br>JEA increased transmission and distribution insurance coverage due to expenses incurred with Hurricanes Matthew<br>and Irma.   | \$<br>2,721              | 36.26%        |
| Interest on Customer Deposits<br>The 1-year Treasury bill yield used to calculate the interest on Customer Deposits for FY 2018/19 Budget is 1.240%.<br>The rate of 0.630% was used for FY 2017/18 Budget.                                       | \$<br>761                | 190.24%       |
| <b>Trf. to WIP- Salaries</b><br>Transfers to WIP employee salaries are captured in the operating budget. It represents the salaries charged to capital project work orders and is a credit to the operating fund.                                | \$<br>(1,552)            | 8.04%         |
| <b>Trf. To WIP-Emp. Benefits</b><br>Transfers to WIP employee capitalized benefits are captured in the operating budget. It represents the benefits<br>charged to capital project work orders and is a credit to the operating fund.             | \$<br>(392)              | 5.26%         |

#### JEA ANALYSIS OF PROPOSED FY 2018/19 CAPITAL BUDGET ELECTRIC SYSTEM FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000'S)

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|  |                                     |   | JEA                                     |  | \$ and % Increa<br>Proposed B      | · /                               |
|--|-------------------------------------|---|---|--|------------------------------------|-----------------------------------|
| Capital Funds  | 2017/18<br>Original<br>Budget       | 8 months<br>Actual<br>Thru May          | 12 months<br>2017/18<br>Projected       | 2018/19<br>Proposed<br>Budget            | 2017/18<br>Original<br>Budget      | 2017/18<br>Original<br>Budget     |
| Renewal & Replacement Deposits<br>Construction Fund Investment Income<br>Debt<br>Other Proceeds*<br>Operating Capital Outlay | \$ 64,537<br>-<br>-<br>-<br>140,658 | \$ 43,739<br>-<br>-<br>-<br>-<br>64,000 | \$ 65,609<br>-<br>-<br>52,082<br>82,431 | \$ 65,500<br>-<br>-<br>87,024<br>182,064 | \$ 963<br>NA<br>NA<br>NA<br>41,406 | 1.49%<br>NA<br>NA<br>NA<br>29.44% |
| Total Capital Funds  | \$ 205,195                          | \$ 107,739                              | \$ 200,122                              | \$ 334,588                               | \$ 129,393                         | 63.06%                            |
| Capital Projects   |                                     |   |   |  |                                    |                                   |
| Generation Projects<br>Transmission & Distribution<br>Other  | \$    27,585<br>102,012<br>75,598   | \$ 10,806<br>53,155<br>36,778           | \$ 22,360<br>99,340<br>78,421           | \$ 113,000<br>137,221<br>84,367          | \$ 85,415<br>35,209<br>8,769       | 309.64%<br>34.51%<br>11.60%       |
| Total Capital Projects   | \$ 205,195                          | \$ 100,739                              | \$ 200,122                              | \$ 334,588                               | \$ 129,393                         | 63.06%                            |
| Surplus (Deficit)  | \$ -                                | \$ 7,000                                | \$-                                     | \$ -                                     | <u>\$ -</u>                        |                                   |

\* Funding from prior year remaining balances

Note: Detail listing of Capital Projects can be seen on the next four pages.

| Project Title   | FY19   |
|---|--------|
| GENERATION  |        |
| Unit B52 Advanced Gas Path Upgrade  | 27,798 |
| Unit B53 Advanced Gas Path Upgrade  | 27,798 |
| Brandy Branch - Advanced Gas Path Capital Improvements                                | 8,419  |
| Kennedy Combustion Turbine Unit 8 - Hot Gas Path Inspection                           | 6,300  |
| Brandy Branch - Units 2 and 3 Evaporator Replacement                                  | 5,766  |
| Greenland 2X1 Combined Cycle Completion   | 5,000  |
| Northside Generating Station - Unit 1 and 2 Boilers - Gas Lance Installation          | 4,744  |
| Northside - Units 1, 2, and 3 Capital Improvement Projects                            | 4,000  |
| Northside Generating Station - Unit N36 Major Inspection FY2019                       | 3,000  |
| Northside Generating Station - Unit 3 Economizer Replacement                          | 2,680  |
| Steam Plant General Capital Improvements  | 2,000  |
| Brandy Branch - Greenland Energy Center - General Capital Improvements                | 2,000  |
| Brandy Branch - Unit B54 Heat Recovery Steam Generator - Transition Duct              | 1,923  |
| Brandy Branch - Cooling Tower Fan Blades and Drift Eliminators - Replacement          | 1,000  |
| Northside Generating Station - Units N01, N02 - EX2000 Digital Front End Upgrade      | 929    |
| Brandy Branch - Unit B51 Exhaust Stack Silencer Replacement                           | 823    |
| Brandy Branch - Units B51, 52, 53 - Static Starter Digital Front End (DFE) Upgrade    | 773    |
| Northside Generating Station - Units N01, N02 - Boiler Feed Pumps, Fans, Racks        | 694    |
| Brandy Branch - Units B52, 53 - Main Steam Manual Gate Valve Replacement              | 650    |
| Kennedy Unit 30 - Control Room Upgrade  | 618    |
| Northside Generating Station - Unit 1 Circulating Water Piping Replacement            | 580    |
| Northside Generating Station - Bed Ash Silos 1 and 2 Slurry Pump and Piping           | 557    |
| Northside Generating Station - Unit N03 Condenser Inlet Valve Replacement             | 510    |
| Brandy Branch - Units B51, 52, 53, 54 - EX2000 Digital Front End (DFE) Upgrade        | 500    |
| Northside Generating Station - Units N33, N34, N35, N36 DCS Control System Upgrade    | 456    |
| Northside Generating Station - Unit N00 Limestone Utilization Improvement             | 446    |
| Northside Generating Station - Circulating Fluidized-Bed Boiler Simulator Replacement | 444    |
| Northside Generating Station - Unit N02 Cyclone Crossover Expansion Joint Repair      | 389    |
| Kennedy Generating Station - Unit K30 - SUS-3 480V Switchgear Modernization           | 336    |
| Northside Generating Station - Unit 3 Reliability Improvements                        | 300    |
| Kennedy Combustion Turbine Unit 7 - Hot Gas Path Inspection                           | 250    |
| Northside Generating Station - Units N33, N34, N35, N36 Electrical Upgrades           | 243    |
| Northside Generating Station - Units N01, N02 Battery Charger Replacement             | 241    |
| Northside Generating Station - Units N01, N02 Seal Pot Air to Intrex Damper Upgrade   | 210    |
| Northside Generating Station - Unit N03 Instrument Upgrade                            | 205    |

| Project Title   | FY19    |
|---|---------|
| Northside Generating Station - Unit N00 Fire Alarm Control Panel Upgrade            | 202     |
| Northside Generating Station - Unit N03 River Water Booster Pump Replacement        | 147     |
| Brandy Branch - Units B52, B53 Selective Catalytic Reduction Catalyst - Replacement | 55      |
| Northside Generating Station - Unit N03 Condenser Waterbox Liner Replacement        | 14      |
| GENERATION SUBTOTAL   | 113,000 |
|   |         |
| TRANSMISSION AND DISTRIBUTION   |         |
| Electric Meters - 2-Way Meter Conversion  | 20,000  |
| Electric Distribution Maintenance Capital Upgrades                                  | 12,500  |
| Solar Farm Interconnects  | 10,500  |
| System Average Interruption Duration Index (SAIDI) Improvement Plan                 | 9,776   |
| Dinsmore 230 - 26 kV Substation   | 8,826   |
| New Electric Service Additions  | 8,600   |
| GEC to Bartram 230 kV Circuit 909 Addition  | 7,888   |
| Electric Development Driven Projects  | 7,000   |
| Eagle 138 - 13.8 kV Substation  | 4,277   |
| Substation Repair and Replace Project - Transformer Replacements                    | 3,800   |
| CEMI-5 Electric Distribution Betterment   | 3,000   |
| Bartram 230 kV Bay and Breaker Addition for Circuit 909                             | 2,836   |
| Joint Participation Electric Relocation Projects                                    | 2,600   |
| 4kV Conversion - Fairfax and 21st and Hubbard                                       | 2,107   |
| Nocatee 230 - 26 kV Substation  | 2,060   |
| General Underground Network and Commercial Repair and Replace and Upgrades          | 1,900   |
| 500 kV Transmission Line Upgrades   | 1,800   |
| Church St Feeders 181-186 13kV Reconductor from Substation to Riverside Ave         | 1,774   |
| Pole Replacement Program  | 1,750   |
| Electric Meters - Growth  | 1,649   |
| Electric Distribution System Improvements   | 1,624   |
| Kennedy Substation Control Cable and Protection System Replacement                  | 1,475   |
| Greenland Energy Center 230 kV Bay and Breaker Addition for Circuit 909             | 1,402   |
| 230kV Circuit 915 Partial Rebuild   | 1,142   |
| Eagle 138 - 13.8 kV Substation - Protection and Controls                            | 1,086   |
| Automatic Recloser Deployment   | 1,040   |
| Distribution System - Pole Removal  | 1,000   |
| Transmission Lines Protection and Control Updates                                   | 900     |
| 230 KV_138KV_69 kV Pole Refurbishment   | 800     |
| 26kV Feeder Circuit Breaker Replacement   | 754     |

| Project Title  | FY19    |
|--|---------|
| Ritter Park 429 Reconductor  | 725     |
| General Substation Improvements  | 700     |
| Energy Management System - Distribution Management System Integration              | 700     |
| Transmission Capacitor Bank Controls Replacement                                   | 610     |
| 230KV_138KV_69 kV Insulator Refurbishment  | 600     |
| Center Park Substation Protection Improvements                                     | 580     |
| Dinsmore 230 - 26 kV Substation - Protection and Controls                          | 568     |
| 26KV Reconductor Circuit 417 - 418 - Woodley Rd from New Kings Rd to Old Kings Rd  | 504     |
| Underground Cable Replacement Program - Existing Developments                      | 500     |
| Dinsmore Distribution Feeders  | 475     |
| Pipe-Type Cable Replacements – Kennedy Circuit 682 and Hunter Rd Circuit 688       | 430     |
| Greenland Energy Center - 230 kV Circuit 909 Interconnect                          | 400     |
| Bartram 230 kV Circuit 909 Interconnect  | 396     |
| Bartram 298: Feeder Extension in Right of Way from Substation to Bartram Park Blvd | 395     |
| Nocatee 230 - 26 kV Substation - Protection and Controls                           | 385     |
| Nocatee Substation Distribution Feeders  | 370     |
| General Distribution Improvements  | 300     |
| General Transmission Improvements  | 300     |
| Electric Meters - Replacement  | 300     |
| General Protection System Improvements Transmission                                | 300     |
| (Reimbursable) Joint Project - Twin Creeks - SR210 - Electric                      | 275     |
| Dinsmore 230 kV Circuit 937 Interconnect   | 240     |
| Greenland Energy Center 230 kV Breaker for Circuit 909 - Protection and Controls   | 219     |
| 13kV Electric Distribution Network Improvements Placeholder                        | 200     |
| Capital Tools and Equipment - Electric   | 175     |
| Energy Management System - EMS - Remote Terminal Units Upgrade Project             | 160     |
| Distribution Photovoltaic Project  | 125     |
| General Transmission Improvements  | 100     |
| Capital Tools and Equipment - Electric 1   | 80      |
| Eagle 138kV Circuit 847 Interconnect   | 60      |
| Bartram 230 kV Bay and Breaker Addition for Circuit 909 - Protection and Controls  | 60      |
| Electric Customer Service Response Tools and Equipment                             | 55      |
| Nocatee 230 kV Circuit 909 Interconnect  | 30      |
| Nocatee 230 kV Circuit 917 Interconnect  | 28      |
| Bartram 298: Feeder Extension to Bartram Park Blvd - Protection and Controls       | 10      |
| TRANSMISSION AND DISTRIBUTION SUBTOTAL   | 137,221 |

| Project Title   | FY19    |
|---|---------|
| ELECTRIC OTHER  |         |
| General Administration Office Building                                | 28,604  |
| TS - Projects - Electric  | 18,300  |
| Capital Administrative Overhead- Electric                             | 9,750   |
| Fleet - Replacement - Electric  | 7,295   |
| New Operations Center (South)   | 6,500   |
| Streetlight Improvements - Phase 2                                    | 5,500   |
| Westside Service Center - Administrative and Warehouse Space          | 2,627   |
| Commonwealth Service Center - Interior and Roof Upgrades              | 2,000   |
| Facilities Security - Electric  | 620     |
| Facilities Roof Replacement - Electric                                | 450     |
| Facilities Heating, Ventilation, and Air - Electric                   | 430     |
| Facilities Improvements - Building Upgrades - Electric                | 425     |
| Fleet - Expansion - Electric  | 251     |
| Facilities - Paving and Site Improvements – Electric                  | 250     |
| Energy Management System - Base Upgrade Project                       | 225     |
| Facilities Improvements - Lighting - Electric                         | 200     |
| Facilities Improvements - Elevators - Electric                        | 190     |
| Facilities Generators - Electric                                      | 175     |
| Westside Service Center - Paving Upgrades                             | 135     |
| Security - Fencing - Electric   | 130     |
| Facilities Improvements, Plumbing and Fire System Upgrades - Electric | 100     |
| Northside Generating Station - Training Center                        | 85      |
| Laboratory Equipment Upgrades - Electric                              | 75      |
| Utility Locate Group - Capital Equipment - Electric                   | 50      |
| ELECTRIC OTHER SUBTOTAL   | 84,367  |
| GRAND TOTAL   | 334,588 |

JEA

#### ANALYSIS OF PROPOSED FY2018/19 WATER & SEWER SYSTEM OPERATING BUDGET FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000's)

|  |    |                               |    |                             |    | JEA                             |    |                              | \$ |                               | ase (Decrease)<br>Sudget Over |
|--|----|-------------------------------|----|-----------------------------|----|---------------------------------|----|------------------------------|----|-------------------------------|-------------------------------|
| Revenues   |    | 2017/18<br>Original<br>Budget | -  | months<br>Actual<br>hru May |    | 2 months<br>2017/18<br>rojected | Р  | 2018/19<br>roposed<br>Budget | Ċ  | 2017/18<br>Driginal<br>Budget | 2017/18<br>Original<br>Budget |
| Water & Sewer Revenues<br>Investment Income            | \$ | 456,851<br>4,854              | \$ | 279,282<br>4,353            | \$ | 432,112<br>5,971                | \$ | 457,316<br>6,319             | \$ | 465<br>1,464                  | 0.10%<br>30.16%               |
| Capacity & Extension Fees<br>Contributed Capital       |    | 21,000                        |    | 16,152<br>45                |    | 23,641<br>45                    |    | 24,500                       |    | 3,500<br>NA                   | 16.67%<br>NA                  |
| Other Revenues   |    | 34,091                        |    | 23,934                      | _  | 34,581                          |    | 40,244                       |    | 6,153                         | 18.05%                        |
| Total Revenues   | \$ | 516,797                       | \$ | 323,765                     | \$ | 496,349                         | \$ | 528,379                      | \$ | 11,582                        | 2.24%                         |
| Operating Expenses                                     |    |                               |    |                             |    |                                 |    |                              |    |                               |                               |
| Operating & Maintenance                                | \$ | 153,394                       | \$ | 94,003                      | \$ | 147,826                         | \$ | 161,842                      | \$ | 8,448                         | 5.51%                         |
| Uncollectibles   |    | 685                           |    | 389                         |    | 608                             |    | 686                          |    | 1                             | 0.10%                         |
| Emergency Contingency                                  |    | 1,000                         |    | -                           |    | 1,000                           |    | 1,000                        |    | -                             | 0.00%                         |
| Total Operating Expenses                               | \$ | 155,079                       | \$ | 94,392                      | \$ | 149,434                         | \$ | 163,528                      | \$ | 8,449                         | 5.45%                         |
| Other Deductions                                       |    |                               |    |                             |    |                                 |    |                              |    |                               |                               |
| Debt Service   | \$ | 121,123                       | \$ | 78,299                      | \$ | 118,181                         | \$ | 120,136                      | \$ | (987)                         | (0.81%)                       |
| Interlocal Payments                                    |    | -                             |    | 347                         |    | 347                             |    | -                            |    | NA                            | NA                            |
| Operating Contingency                                  |    | -                             |    | -                           |    | -                               |    | -                            |    | NA                            | NA                            |
| Capacity Fee Transfer                                  |    | 21,000                        |    | 16,197                      |    | 23,686                          |    | 24,500                       |    | 3,500                         | 16.67%                        |
| Operating Capital Outlay<br>Renewal & Replacement Fund |    | 170,496                       |    | 99,386                      |    | 155,080                         |    | 170,615                      |    | 119<br>954                    | 0.07%<br>3.98%                |
| Renewal & Replacement Fund                             |    | 23,951                        |    | 16,316                      |    | 24,474                          |    | 24,905                       |    | 904                           | 3.90%                         |
| Total Other Deductions                                 | \$ | 336,569                       | \$ | 210,545                     | \$ | 321,767                         | \$ | 340,155                      | \$ | 3,586                         | 1.07%                         |
| Contribution to City's General Fund                    | \$ | 25,148                        | \$ | 16,765                      | \$ | 25,148                          | \$ | 24,695                       | \$ | (453)                         | (1.80%)                       |
| Budget Surplus (Deficit)                               | \$ | -                             | \$ | 2,063                       | \$ |                                 | \$ | _                            | \$ | -                             |                               |
| Water Sales (kGals)                                    | 2  | 42,000,000                    | 2  | 23,721,986                  | :  | 38,254,000                      | 4  | 2,000,000                    |    | -                             | 0.00%                         |
| Sewer Sales (kGals)                                    | :  | 34,650,000                    | 1  | 9,346,201                   | :  | 31,315,000                      | 3  | 4,650,000                    |    | -                             | 0.00%                         |
| Number of Accounts                                     |    | 617,061                       |    | 632,450                     |    | 637,520                         |    | 640,707                      |    | 23,646                        | 3.83%                         |

#### JEA FY 2017/18 Original Budget vs. FY 2018/19 Proposed Budget Revenue and Expense Variance Overview - Water and Sewer System

|  |     | Increase/(D | ,      |
|--|-----|-------------|--------|
|  | (\$ | 6000's)     | %      |
| Revenues:  |     |             |        |
| Investment Income  | \$  | 1,464       | 30.16% |
| The increase is due to a higher investment yield rate from 1.39% in the FY 2017/18 Budget to 2.02% for the FY 2018/19 Budget.  |     |             |        |
| Capacity & Extension Fees  | \$  | 3,500       | 16.67% |
| The increase reflects current construction activity and trends.  |     | ·           |        |
| Other Revenues   | \$  | 6,153       | 18.05% |
| The increase reflects FY 2016/17 surplus revenues of \$28.4 million being utilized for capital requirements in FY 2018/19 as compared to the FY 2015/16 revenues of \$21.5 million budgeted in FY 2017/18. |     |             |        |
| Expenses:  |     |             |        |
| Operating & Maintenance  | \$  | 8,448       | 5.51%  |
| The increase is primarily due to other services and charges of \$8.1 million, and net increases for salary and   |     | ·           |        |
| benefit costs of \$5.1 million, which are offset by transfers to salaries and benefits for capital work-in-progress of<br>\$4.9 million. (DETAILED BREAKOUT GIVEN ON THE NEXT TWO PAGES)                   |     |             |        |
| Capacity Fee Transfer  | \$  | 3,500       | 16.67% |
| The increase reflects current construction activity and trends.  | ·   | ,           |        |

#### JEA ANALYSIS OF OPERATING AND MAINTENANCE EXPENSE WATER & SEWER SYSTEM FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000's)

\$ and % Increase (Decrease) JEA Proposed Budget Over 2017/18 8 months 12 months 2018/19 2017/18 2017/18 Original Actual 2017/18 Proposed Original Original Budget Budget Budget Thru May Projected Budget Salaries \$ 49,494 \$ 34,258 \$ \$ 8.84% \$ 50.638 53,867 4.373 **Employee Benefits** 19.733 11.983 19.505 20.415 682 3.46% **Supplies** 13.808 9.356 13.838 14.875 1.067 7.72% **Other Services & Charges** 9.95% 81.391 50.313 77.940 89.488 8.098 **Contracts and Contingencies** 500 530 500 0.00% 30 -Purchased Water & Treatment 41 15 28 41 0.00% 1,482 972 13.83% **Property Insurance** 1,466 1,687 205 **Operating Reserves** 1,250 0 1,250 1,250 0.00% **Interest on Customer Deposits** 50 224 240 193 143 285.25% **Expense Credits** (5,964)(4,594)(6, 475)(7, 233)(1,268)21.27% (9,734) 55.16% Transfers to WIP Salaries (6,273) (6,220) (8,151) (3,461) Transfers to WIP Emp. Benefits (2,332)(3,507)(1,389)(2, 118)(2,984)65.60% \$ \$ Total O & M Expense \$ 153,394 147,826 \$ 161,842 5.51% \$ 94,003 8,448

#### JEA FY 2017/18 Original Budget vs. FY 2018/19 Proposed Budget Expenditure Variance Overview - Water and Sewer System

| Operating & Maintenance  | Increase/(E<br>\$000's) | Decrease)<br>% |
|--|-------------------------|----------------|
| <b>Salaries</b><br>The increase includes contractual increases of \$2.5 million, (20) newly funded professional positions totaling \$1.2<br>million, \$0.4 million in overtime increases, and \$0.3 million in appointed market adjustments. | \$<br>4,373             | 8.84%          |
| <b>Employee Benefits</b><br>The increase is primarily attributed to increased personnel, as described in the salary explanation above.   | \$<br>682               | 3.46%          |
| <b>Supplies</b><br>The increase is mainly due to increases in chemicals & gases, direct purchases, and inventory.  | \$<br>1,067             | 7.72%          |
| <b>Other Services and Charges</b><br>The increase is primarily due to increased funding for Septic Tank Phase Out and other sewer resiliency initiatives.  | \$<br>8,098             | 9.95%          |
| <b>Property Insurance</b><br>The increase is a result of an increase in market cost, not a change in coverage.   | \$<br>205               | 13.83%         |
| Interest on Customer Deposits<br>The 1-year Treasury bill yield used to calculate the interest on Customer Deposits for FY 2018/19 Budget is<br>1.240%. The rate of 0.630% was used for FY 2017/18 Budget.                                   | \$<br>143               | 285.25%        |
| <b>Trf. to WIP- Salaries</b><br>Transfers to WIP employee salaries are captured in the operating budget. It represents the salaries charged to capital project work orders and is a credit to the operating fund.                            | \$<br>(3,461)           | 55.16%         |
| <b>Transfers to WIP Emp. Benefits</b><br>Transfers to WIP employee capitalized benefits are captured in the operating budget. It represents the benefits<br>charged to capital project work orders and is a credit to the operating fund.    | \$<br>(1,389)           | 65.60%         |

#### JEA ANALYSIS OF PROPOSED FY 2018/19 CAPITAL BUDGET WATER & SEWER SYSTEM FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000'S)

|                                |                               | (000)                          | 5)                 |             | _                             |                               |  |
|--------------------------------|-------------------------------|--------------------------------|--------------------|-------------|-------------------------------|-------------------------------|--|
|                                |                               |                                | JEA                |             | \$ and % Increa<br>Proposed B |                               |  |
|                                | 2017/18<br>Original<br>Budget | 8 months<br>Actual<br>Thru May | 2017/18 Proposed O |             | 2017/18<br>Original<br>Budget | 2017/18<br>Original<br>Budget |  |
| Capital Funds                  |                               |                                |                    |             |                               |                               |  |
| Debt                           | \$ -                          | \$-                            | \$-                | \$-         | NA                            | NA                            |  |
| Other Proceeds*                | 21,064                        | -                              | 25,362             | 28,441      | \$ 7,377                      | 35.02%                        |  |
| Renewal & Replacement Deposits | 23,951                        | 16,316                         | 24,474             | 24,905      | 954                           | 3.98%                         |  |
| Operating Capital Outlay       | 170,496                       | 99,386                         | 155,035            | 170,615     | 119                           | 0.07%                         |  |
| Contributed Capital            | -                             | 45                             | 45                 | -           | NA                            | NA                            |  |
| Capacity Fees                  | 21,000                        | 16,152                         | 23,641             | 24,500      | 3,500                         | 16.67%                        |  |
| Total Capital Funds            | \$ 236,511                    | \$ 131,899                     | \$ 228,556         | \$ 248,461  | 11,950                        | 5.05%                         |  |
| Capital Projects               |                               |                                |                    |             |                               |                               |  |
| Water                          | \$ 56,551                     | \$ 31,573                      | \$ 55,567          | \$ 71,300   | 14,749                        | 26.08%                        |  |
| Sewer                          | 153,488                       | 42,612                         | 145,753            | 144,657     | (8,831)                       | (5.75%)                       |  |
| Other                          | 26,472                        | 7,835                          | 27,236             | 32,504      | 6,032                         | 22.79%                        |  |
| Total Capital Projects         | \$ 236,511                    | \$ 82,020                      | \$ 228,556         | \$ 248,461  | 11,950                        | 5.05%                         |  |
| Surplus (Deficit)              | <u>\$ -</u>                   | \$ 49,879                      | <u>\$ -</u>        | <u>\$ -</u> | <u>\$ -</u>                   |                               |  |
|                                |                               |                                |                    |             |                               |                               |  |

\* Funded from prior year remaining balances

Note: Detail listing of Capital Projects can be seen on the next six pages.

| Project Title  | FY19  |
|--|-------|
|  |       |
| WATER  | 6 795 |
| US1 South Water Repump Facility  | 6,785 |
| Main St Water Treatment Plant - 1st St to Franklin St - Transmission               | 5,228 |
| Water Delivery System Repair and Replacements                                      | 4,400 |
| Blount Island Fire Protection System   | 4,300 |
| Water Meter Replacement  | 3,400 |
| E 1st St Main St to E 4th St - Raw Water - New                                     | 2,785 |
| Greenland Water Treatment Plant - Expansion  | 2,610 |
| Cecil Treatment Plant - Ground Storage Tank and High Service Pump                  | 2,460 |
| Lakeshore Water Treatment Plant - Reservoir Rehabilitation                         | 2,271 |
| Water Meter Growth   | 2,250 |
| Woodmere Water Treatment Plant - Well No 3 and Storage Tank Replacement            | 2,033 |
| Large Water Meter Replacement  | 1,820 |
| Bartram - US1 - Old St Augustine Rd to US 1  | 1,791 |
| Development Driven Projects - Water  | 1,667 |
| Nassau Regional Water Treatment Plant - Well No 3                                  | 1,540 |
| Ponte Vedra Blvd 6" Cast Iron Replacement  | 1,479 |
| Well Rehabilitation and Maintenance - McDuff Wells                                 | 1,396 |
| Otter Run Water Treatment Plant Renewal and Replacement                            | 1,363 |
| Joint Participation Projects - Water   | 1,300 |
| Well Rehabilitation and Maintenance - Fairfax Wells                                | 1,188 |
| Joint Project - JTA - 8th St Water Main Replacement - Mt Herman St to Boulevard St | 1,032 |
| McDuff Water Treatment Plant - High Service Pump Replacement                       | 1,007 |
| Deerwood - Southside Blvd Intertie to Deerwood III Water Treatement Plant          | 1,000 |
| Galvanized Pipe Replacement - Program  | 1,000 |
| Lofton Oaks Water Treatment Plant Improvements                                     | 942   |
| (Reimbursable) - COJ - Riverview Watermain Phase 2                                 | 932   |
| Norwood Water Treatment Plant High Service Pump                                    | 897   |
| South Grid Water Quality - Well Improvement  | 827   |
| RiverTown - New Water Treatment Plant  | 760   |
| Main Extensions and Taps – Water   | 750   |
| Water Treatment Plant Reservoir Repair and Replace                                 | 700   |
| Ponce De Leon Water Treatment Plant - Well No 2 Replacement                        | 682   |
| Integrated Water Supply Testing Evaluation and Rehabilitation (iWATER)             | 652   |
| Water Treatment Plants - Sodium Hypochlorite Storage Tank Upgrades                 | 640   |

| Project Title   | FY19   |
|---|--------|
| Joint Project - COJ - Lower Eastside Drainage (First St - APR Blvd to Van Buren)  | 600    |
| 103rd St Water Main Replacement - Cecil Commerce Ctr Pkwy to Aviation Ave         | 590    |
| Jammes Rd - Wilson Blvd to Harlow Blvd  | 512    |
| Water Plant Capital Renewal and Replacement                                       | 500    |
| Westlake Water Treatment Plant - Well No 4 and Reclaim Water Main                 | 495    |
| Emory Circle - From Cornell Rd along Rollins Ave and Tulane Ave to Emory Circle   | 488    |
| Large Diameter Pipe Program - Palm Avenue Water Main Replacement                  | 458    |
| Well Field Repair and Replace   | 450    |
| Boulevard St Water Main Replacement - 7th St to 11th St                           | 435    |
| Julington Creek Water Treatment Plant - Storage Tank Rehabilitation               | 400    |
| Joint Project - JTA - Alta Drive Roadway Improvements - Water                     | 355    |
| Main St Water Treatment Plant - Ozone Generator - Addition                        | 312    |
| Owens Rd - Ranch Rd to Max Leggett Pkwy - New - Water                             | 288    |
| King St and Shircliff Way Water Main Replacement                                  | 269    |
| Main St Water Treatment Plant - Well No 15 - New Lower FI Aquifer Well            | 261    |
| Grid - Cost Participation - New - Water   | 250    |
| Pages Dairy Rd - Felmor Rd to Chester Ave - Transmission - Water Main             | 208    |
| Large Diameter Pipe Program - Pepsi Place Water Main Replacement                  | 187    |
| St Johns River Water Managment District - Alternative Water Supply - Pilot Plant  | 100    |
| Joint Project - FDOT - (SR111) Cassat Ave - Lenox Ave to Blanding Blvd - Water    | 57     |
| Joint Project - FDOT - SR 200 (A1A) Rubin to O'Neil Scott - Section 3 - Water     | 55     |
| St Johns Forest Wells   | 50     |
| Mandarin Road Loop Connection - Transmission - New - Water Main                   | 39     |
| Joint Project - JTA - Collins Rd - Water  | 36     |
| Joint Project - FDOT - SR 200 (A1A) I-95 to Still Quarters Rd - Section 1 - Water | 9      |
| Joint Project - FDOT - Pecan Park Rd - I-95 - Water                               | 9      |
| WATER SUBTOTAL  | 71,300 |
| SEWER   |        |
| Resiliency - Pump Stations, Plants, Electrical Reliability                        | 18,000 |
| Bradley Road Pump Station Improvements  | 8,834  |
| West Grid - Lenox to Timuguana - Force Main and Pump Station Improvements         | 7,905  |
| Gate Pkwy - Glen Kernan to T-Line - Transmission - New                            | 5,994  |
| Buckman Biosolids Conversion - Process Facility                                   | 5,288  |
| Argyle Forest Booster Station and Related Stations Upgrades                       | 4,739  |
| Blacks Ford Water Reclamation Facility - Expansion                                | 4,000  |

| Project Title   | FY19  |
|---|-------|
| Buckman Disinfection System Replacement   | 3,638 |
| Large Diameter Pipe Program - Walnut St Trunkline Replacement   | 3,220 |
| Wastewater Treatment Facilities - Capital Equipment Replacement                                       | 3,140 |
| Sewer Collection System Repair and Replacements   | 2,800 |
| Pumping Stations - Capital Equipment Replacement  | 2,600 |
| T - Line - JTB to Town Center Pkwy - Transmission - New - Force Main                                  | 2,542 |
| Greenland Wastewater Treatment Plant  | 2,522 |
| Greenland - GEC to US-1 - Transmission - Force Main   | 2,215 |
| Sewer Collection System - Trenchless Repair and Replace   | 2,000 |
| Nassau Reclaim Water Main - Radio Av to Harts Rd - Transmission - Reclaim                             | 1,968 |
| Pumping Stations - Class I/II Station Rehabilitation  | 1,900 |
| 4511 Spring Park Rd Lift Station  | 1,831 |
| Buckman Water Reclamation Facility - Blower System Improvements                                       | 1,800 |
| Large Diameter Pipe Program - Gravity Sewer Replacement   | 1,800 |
| District 2 - Robena Rd Booster Wastewater Pump Station  | 1,698 |
| Nassau Regional Water Reclamation Facility - Expansion  | 1,653 |
| Development Driven Projects - Reclaim   | 1,627 |
| District 2 - Pulaski Rd Booster Wastewater Pump Station   | 1,617 |
| Greenland - Burnt Mill Pump Station to Greenland Energy Center - Force Main                           | 1,530 |
| Arlington East Water Reclamation Facility - Secondary Clarifier Addition                              | 1,519 |
| Large Diameter CIPP - Program   | 1,500 |
| Air Release Valve Replacement - Program   | 1,500 |
| Buckman Water Reclamation Facility - Aeration Basin Header and Diffuser Replacement                   | 1,500 |
| Southwest - 6217 Wilson Bv - Class III/IV   | 1,494 |
| Development Driven Projects - Sewer   | 1,360 |
| Supervisory Control and Data Acquisition (SCADA) Remote Terminal Units and Control Panel Upgrades     | 1,200 |
| District 2 - T-Line to Busch Dr - Transmission - New - Force Main                                     | 1,143 |
| Large Diameter Pipe Program - Bernita St Force Main Replacement: Macy Ave to Monterey Wastewater Trea | 1,112 |
| Biosolids Process Renewal and Replacement   | 1,100 |
| Southwest - 4881 Timuquana Rd - Class III/IV  | 1,083 |
| Large Diameter Pipe Program - Southwest Service Area Infiltration and Inflow Analysis and Remediation | 1,000 |
| Sewer Pipeline CrossiNorthside Generating Station Resiliency - Program                                | 1,000 |
| Arlington East Water Reclamation Facility Upgrades - Aeration Basin and Blowers                       | 956   |
| RG Skinner - 9B to Parcels 10A - 11 - Reclaim   | 914   |
| Nocatee South RW Storage Tank and Booster PS - Reclaim  | 909   |
| Tredinick Pkwy - Millcoe Rd to Mill Creek Rd - Transmission - Reclaim                                 | 883   |

| Project Title  | FY19 |
|--|------|
| District 2 - 11308 Harts Rd - Class III/IV   | 871  |
| Nassau - Radio Av - Reclaim Water Storage Tank and Booster Pump Station                                  | 855  |
| Southwest - 5104 118th St - Class III/IV   | 851  |
| Buckman - 5307 Buffalo Ave - Class III/IV  | 837  |
| RG Skinner - 9B to T-Line - Reclaim  | 826  |
| Southwest Wastewater Treatment Plant Expansion   | 800  |
| 5th St W - Imeson Rd to Melson Ave - Transmission - New - Force Main                                     | 791  |
| Large Diameter Pipe Program - Ductile Iron Force Main Replacement  | 780  |
| Southwest Water Reclamation Facility - Screening Conveyance and Grit Removal System Replacement          | 748  |
| Main Extensions and Taps – Sewer   | 725  |
| 1638 Talleyrand Av - Class III/IV  | 717  |
| Ponce De Leon Wastewater Treatment Facility - Package Treatment Plant                                    | 677  |
| Twin Creeks Reclaim Water Storage Tank and Booster Pump Station - Reclaim                                | 643  |
| Large Diameter Pipe Program - Arlington East Water Reclamation Facility - Parallel Sludge Transfer Line  | 600  |
| Buckman Biosolids Conveyor System Replacement  | 565  |
| Julington Creek Wastewater Treatment Facility - Influent Structure Rehabilitation                        | 554  |
| CR210 - South Hampton to Ashford Mills - Transmission - Reclaim  | 551  |
| Ponte Vedra Water Reclamation Facility - Filter Addition   | 536  |
| Collins Rd, Whispering Pines Dr to Blanding Blvd - Force Main Replacement                                | 515  |
| 7703 Blanding Bv - Class III/IV  | 512  |
| Joint Project - COJ - Lower Eastside Drainage Improvements (First St - APR Blvd to Van Buren) - Sewer    | 504  |
| Large Diameter Pipe Program - South Shores Sub-Aqueous Force Main Rehabilitation                         | 500  |
| Nassau - Radio Ave - Class III/IV - New Pumpstation  | 500  |
| District 2 - 14491 Duval Rd - Class III/IV - Pump Upgrade  | 500  |
| Bartram Repump Station Potable Water Storage Tank  | 497  |
| Mandarin Water Reclamation Facility - Expansion Joint Replacement  | 491  |
| Blacks Ford and Ponte Vedra Temporary Treatment Plant  | 481  |
| Arlington East Water Reclamation Facility Upgrades - Odor Control  | 470  |
| Large Diameter Pipe Program - CR210 Booster Pump Station Pipeline Cleaning Facilities and Force Main Cle | 450  |
| Nassau Regional Water Reclamation Facility - Tank 2 Membrane Replacement                                 | 450  |
| Development Driven Projects - Pump Stations  | 435  |
| Joint Participation Projects - Sewer   | 400  |
| Julington Creek Wastewater Treatment Facility - Electrical Grounding                                     | 391  |
| Arlington East Water Reclamation Facility Upgrades - Influent Structure                                  | 375  |
| Baymeadows Rd - Point Meadows Rd to Old Still - Transmission - Reclaim                                   | 355  |
| District 2 Water Reclamation Facility - Hypochlorite Feed System Replacement                             | 348  |

| Project Title   | FY19       |  |  |  |  |  |
|---|------------|--|--|--|--|--|
| Gate Parkway to Burnt Mill Rd - Transmission - Reclaim  | 347        |  |  |  |  |  |
| Large Diameter Pipe Program - McMillan and Kinlock Pump Stations Force Mains Upgrade                    | 337        |  |  |  |  |  |
| Buckman Water Reclamation Facility - Secondary MCC 19A and 19B Replacement                              | 331        |  |  |  |  |  |
| US 1 - Greenland Water Reclamation Facility to CR 210 - Transmission                                    | 300        |  |  |  |  |  |
| Turberculated Iron Gravity Pipe - Repair and Replacement  | 300        |  |  |  |  |  |
| District II Water Reclamation Facility Primary Clarifier No. 2 and 3 Rehabilitation                     | 296        |  |  |  |  |  |
| Monterey - 3254 Townsend Rd - Class III/IV - Pump Upgrade   | 282        |  |  |  |  |  |
| Ponte Vedra Water Reclamation Facility - Access Platform Addition and Handrail Replacement              | 278        |  |  |  |  |  |
| Monterey - 5838 Pompano - Class III/IV - Pump Upgrade   | 276        |  |  |  |  |  |
| District 2 Water Reclamation Facility - Blowers and UV Emergency Power                                  | 266        |  |  |  |  |  |
| Mandarin - 8331 Princeton Sq - Class III/IV - Pump Upgrade  | 250        |  |  |  |  |  |
| Grid - Cost Participation - New - Reclaim   | 250        |  |  |  |  |  |
| Grid - Cost Participation - New - Force Main  | 250        |  |  |  |  |  |
| Wastewater Odor Control - All Plants and Pump Stations  | 250<br>207 |  |  |  |  |  |
| Buckman Biosolids Conversion - Operations/Maintenance/Warehouse and Pump Shop Facility                  |            |  |  |  |  |  |
| Buckman Biosolids Conversion - Gas Scrubber, Electric Generator, Load Transformer, and Circuit          | 199        |  |  |  |  |  |
| Joint Project - JTA - Alta Drive Roadway Improvements - Sewer   | 198        |  |  |  |  |  |
| Mandarin - 8751 Bayleaf Dr - Class III/IV - Pump Upgrade  | 186        |  |  |  |  |  |
| Arlington East Water Reclamation Facility - Replace Auto-Transfer Switch                                | 184        |  |  |  |  |  |
| Joint Project - JTA - Alta Drive Roadway Improvements - Reclaim   | 180        |  |  |  |  |  |
| Mandarin - 9247 Baymeadows Rd - Class III/IV - Pump Upgrade   | 172        |  |  |  |  |  |
| Supervisory Control and Data Acquisition (SCADA) Renewal and Replacement                                | 150        |  |  |  |  |  |
| Southwest Water Reclamation Facility - Upgrade Aeration Blowers   | 150        |  |  |  |  |  |
| William Burgess Rd - SR200 to Harts Rd - Transmission - New - Force Main                                | 104        |  |  |  |  |  |
| Diesel-driven Backup Pump Repair and Replace  | 100        |  |  |  |  |  |
| Waste Water Pumping Station Safety Improvements - Guard Rail Installation                               | 100        |  |  |  |  |  |
| Large Diameter Pipe Program - Herschel St Pump Station Force Main Replacement: Herschel St to Challen A | 80         |  |  |  |  |  |
| Air Relief Valves Repair and Replace  | 70         |  |  |  |  |  |
| Reuse Delivery Repair and Replace   | 50         |  |  |  |  |  |
| Manhole - Supervisory Control and Data Acquisition (SCADA) - Repair and Replace                         | 50         |  |  |  |  |  |
| Reuse Facility - Capital Equipment Replacement  | 50         |  |  |  |  |  |

| Project Title  | FY19    |
|--|---------|
| (Reimbursable) - William Burgess Rd - SR200 to Harts Rd - Transmission - New - Reclaim     | 50      |
| (Reimbursable) - Monument Rd - Cancun Dr to Hidden Hills Ln - Transmission - New - Reclaim | 50      |
| Joint Project - FDOT - SR 200 (A1A) I-95 to Still Quarters Rd - Section 1 - Sewer          | 39      |
| 8431 Springtree Rd - Class III/IV  | 38      |
| District 2 - Main St to Pulaski Rd - Transmission - Force Main                             | 38      |
| Joint Project - FDOT - SR 200 (A1A) Rubin to O'Neil Scott - Section 3 - Sewer              | 30      |
| Joint Project - FDOT - SR 9B - Duval - St Johns County Line to CR2209 - Reclaim            | 21      |
| Joint Project - JTA - Collins Rd - Sewer   | 8       |
| District 2 - 10800 Key Haven Bv - Class III/IV   | 5       |
| SEWER SUBTOTAL   | 144,657 |
|  |         |
| WATER OTHER  |         |
| Technology Services - Water  | 12,100  |
| Capital Administrative Overhead - Water  | 5,200   |
| Fleet - Replacement - Water  | 4,428   |
| Buckman - New Administration Building  | 3,611   |
| Facilities Generators - Water  | 2,310   |
| Facilities Security - Water  | 635     |
| Facilities Heating, Ventilation, and Air - Water   | 520     |
| Buckman Water Reclamation Facility - Street Lighting and Paving Upgrades                   | 500     |
| JEA Tower - Building Renovations   | 500     |
| Facilities Roof Replacement - Water  | 400     |
| Facilities Improvements, Building Upgrades - Water   | 400     |
| Facilities Improvements, Electric and Lighting Systems                                     | 300     |
| Fleet - Expansion - Water  | 279     |
| Facilities Improvements and Plumbing Upgrades  | 275     |
| Facilities - Paving and Site Improvements – Water  | 250     |
| Mandarin Water Reclamation Facility - Facility Parking and Storage Building                | 200     |
| Southwest Water Reclamation Facility - Facility Buildings 1 and 3 Upgrades                 | 196     |
| Real Estate Services - Easement Location and Acquisitions                                  | 150     |
| Security - Fencing - Water   | 100     |
| Laboratory Equipment Upgrades - Water  | 100     |
| Utility Locate Group - Capital Equipment - Water   | 50      |
| OTHER SUBTOTAL   | 32,504  |
|  |         |
| GRAND TOTAL  | 248,461 |

JEA

#### ANALYSIS OF PROPOSED FY 2018/19 DISTRICT ENERGY SYSTEM OPERATING BUDGET FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000'S)

|                              | 0  | 017/18<br>riginal<br>udget | 8 months<br>Actual<br>Thru May |       | JEA<br>12 months<br>2017/18<br>Projected |          | 2018/19<br>Proposed<br>Budget |       | \$ and % Increa<br>Proposed B<br>2017/18<br>Original<br>Budget |       |         |  |
|------------------------------|----|----------------------------|--------------------------------|-------|--|----------|-------------------------------|-------|--|-------|---------|--|
| REVENUES:                    |    |                            |                                |       |  |          |                               |       |  |       |         |  |
| Revenues                     | \$ | 9,126                      | \$                             | 5,391 | \$                                       | 8,860    | \$                            | 9,257 | \$   | 131   | 1.43%   |  |
| Investment Income            | •  | -                          | \$                             | 57    | ¢  | <u> </u> | ¢                             | -     | \$   | - 121 | 1 420/  |  |
| Total Operating Revenues     | Þ  | 9,126                      | þ                              | 5,449 | \$                                       | 8,917    | \$                            | 9,257 | Þ  | 131   | 1.43%   |  |
| EXPENSES:                    |    |                            |                                |       |  |          |                               |       |  |       |         |  |
| Operating and Maintenance    | \$ | 5,140                      | \$                             | 2,743 | \$                                       | 4,380    | \$                            | 5,128 | \$   | (12)  | (0.24%) |  |
| Total Expenses               | \$ | 5,140                      | \$                             | 2,743 | \$                                       | 4,380    | \$                            | 5,128 | \$   | (12)  | (0.24%) |  |
| NET REVENUES FROM OPERATIONS | \$ | 3,986                      | \$                             | 2,706 | \$                                       | 4,536    | \$                            | 4,129 | \$   | 143   | 3.59%   |  |
| OTHER DEDUCTIONS:            |    |                            |                                |       |  |          |                               |       |  |       |         |  |
| Debt Service                 | \$ | 3,019                      | \$                             | 2,013 | \$                                       | 3,019    |                               | 3,020 |  | 1     | 0.05%   |  |
| Renewal & Replacement        |    | 440                        |                                | 291   |  | 438      |                               | 443   |  | 3     | 0.63%   |  |
| Operating Capital Outlay     |    | 527                        |                                | -     |  | 1,079    |                               | 665   |  | 138   | 26.18%  |  |
| Total Other Deductions       | \$ | 3,986                      | \$                             | 2,304 | \$                                       | 4,536    | \$                            | 4,128 | \$   | 142   | 3.57%   |  |
| Budget Surplus (Deficit)     | \$ | _                          | \$                             | 402   | \$                                       | _        | \$                            | -     | \$   | _     |         |  |

#### JEA ANALYSIS OF OPERATING AND MAINTENANCE EXPENSE DISTRICT ENERGY SYSTEM FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000's)

|                          |    |                            |                                | (C    |                                   | JEA   |                               |       | \$ and % Increas<br>Proposed Bu | . ,                           |
|--------------------------|----|----------------------------|--------------------------------|-------|-----------------------------------|-------|-------------------------------|-------|---------------------------------|-------------------------------|
|                          | 0  | )17/18<br>riginal<br>udget | 8 months<br>Actual<br>Thru May |       | 12 months<br>2017/18<br>Projected |       | 2018/19<br>Proposed<br>Budget |       | 2017/18<br>Original<br>Budget   | 2017/18<br>Original<br>Budget |
| Salaries                 | \$ | 429                        | \$                             | 267   | \$                                | 410   | \$                            | 550   | 121                             | 28.10%                        |
| Employee Benefits        |    | 152                        |                                | 115   |                                   | 166   |                               | 188   | 36                              | 23.69%                        |
| Supplies                 |    | 136                        |                                | 46    |                                   | 91    |                               | 136   | -                               | 0.00%                         |
| Other Services & Charges |    | 4,183                      |                                | 2,242 |                                   | 3,494 |                               | 4,003 | (180)                           | (4.30%)                       |
| Intercompany Charges     |    | 100                        |                                | 46    |                                   | 80    |                               | 100   | -                               | 0.00%                         |
| Property Insurance       |    | 39                         |                                | 29    |                                   | 42    |                               | 50    | 11                              | 28.09%                        |
| Operating Reserve        |    | 100                        |                                | -     |                                   | 100   |                               | 100   | -                               | 0.00%                         |
| Expense Credits          |    | -                          |                                | (2)   |                                   | (2)   |                               |       | NA                              | NA                            |
| O & M Expense            | \$ | 5,140                      | \$                             | 2,743 | \$                                | 4,380 | \$                            | 5,128 | (0.24%)                         | 17.06%                        |

## JEA FY 2017/18 Original Budget vs. FY 2018/19 Proposed Budget Expenditure Variance Overview - District Energy System

| Operating & Maintenance   | crease/([<br>000's) | Decrease)<br>% |
|---|---------------------|----------------|
| <b>Salaries</b><br>The increase includes funding for one additional allocation (Chilled water technician II -<br>\$79,000), \$35,000 in contractual increases, and appointed market adjustments of \$7,000. | \$<br>121           | 28.10%         |
| <b>Benefits</b><br>The higher benefit cost is due to a higher salary basis.   | \$<br>36            | 23.69%         |
| <b>Other Services &amp; Charges</b><br>The decrease is a result of reduced utilities expenses based on the FY 2017/18 trend.  | \$<br>(180)         | (4.30%)        |
| <b>Property Insurance</b><br>The increase is a result of an increase in market cost, not a change in coverage.  | \$<br>11            | 28.09%         |

#### JEA ANALYSIS OF PROPOSED FY 2018/19 DISTRICT ENERGY SYSTEM CAPITAL BUDGET FY 2017/18 BUDGET COMPARED TO FY 2018/19 PROPOSED BUDGET (000'S)

|   |         |                             |           |                         |     | JEA                         |     |                         |    | nd % Increas<br>Proposed Bi | se (Decrease)<br>udget Over   |
|---|---------|-----------------------------|-----------|-------------------------|-----|-----------------------------|-----|-------------------------|----|-----------------------------|-------------------------------|
| CAPITAL FUNDS                           | 0       | 017/18<br>riginal<br>Sudget | Ac        | onths<br>ctual<br>u May | 20  | months<br>017/18<br>ojected | Pro | 18/19<br>posed<br>udget | Oi | )17/18<br>riginal<br>udget  | 2017/18<br>Original<br>Budget |
| Debt                                    | \$      | -                           | \$        | -                       | \$  | -                           | \$  | -                       |    | -                           |                               |
| Other Proceeds*                         |         | 2,273                       |           | 259                     |     | -                           |     | 3,999                   |    | 1,726                       | 75.94%                        |
| Renewal & Replacement                   |         | 440                         |           | 291                     |     | 438                         |     | 443                     |    | 3                           | 0.63%                         |
| Operating Capital Outlay                |         | 527                         |           | -                       |     | 1,079                       |     | 665                     |    | 138                         | 26.18%                        |
|   | \$      | 3,241                       | \$        | 550                     | \$  | 1,517                       | \$  | 5,108                   |    | 1,867                       | 57.61%                        |
| CAPITAL PROJECTS                        |         |                             |           |                         |     |                             |     |                         |    |                             |                               |
| District Energy System Projects         | \$      | 3,241                       | \$        | 550                     | \$  | 1,202                       | \$  | 5,108 <                 | 1  | 1,867                       | 57.61%                        |
| Budget Surplus (Deficit)                | \$      | -                           | \$        | -                       | \$  | 315                         | \$  | -                       | \$ | -                           |                               |
| * Funded from prior year remaining bala | ances   |                             |           |                         |     |                             |     |                         |    |                             |                               |
| CAPITAL BUDGET:                         |         |                             |           |                         |     |                             |     |                         |    |                             |                               |
|   | Desc    | ription                     |           |                         |     |                             | F   | Y19                     |    |                             |                               |
|   | Down    | town Develo                 | pment     |                         |     |                             |     | \$2,000                 |    |                             |                               |
|   | Facilit | ies - District              | Energy Sy | ystem                   |     |                             |     | 658                     |    |                             |                               |
|   |         | gfield - Additi             |           |                         | tor |                             |     | 2,450                   |    |                             |                               |
|   | DIST    | RICT ENER                   | RGY TOT   | AL                      |     |                             |     | <b>\$5,108</b> ←        | J  |                             |                               |

#### JEA CONSOLIDATED OPERATING BUDGET FISCAL YEAR 2019

|  |    | Electric<br>System | Wa | ater & Sewer<br>System | District Energy<br>System |              |    | Total           |
|--|----|--------------------|----|------------------------|---------------------------|--------------|----|-----------------|
| FUEL RELATED REVENUES & EXPENSES:                |    |                    |    |                        |                           |              |    |                 |
| FUEL REVENUES:                                   | \$ | 422,782,362        | \$ | -                      | \$                        | -            | \$ | 422,782,362     |
| Total Net Revenues                               | \$ | 422,782,362        | \$ | -                      | \$                        | -            | \$ | 422,782,362     |
| FUEL EXPENSES:                                   |    |                    |    |                        |                           |              |    |                 |
| Fuel & Purchased Power                           | \$ | 422,782,362        | \$ | -                      | \$                        | -            | \$ | 422,782,362     |
| FUEL SURPLUS/(DEFICIT)                           | \$ | -                  | \$ | -                      | \$                        | -            | \$ | -               |
| BASE RELATED REVENUES & EXPENSES                 |    |                    |    |                        |                           |              |    |                 |
| BASE OPERATING REVENUES:                         |    |                    |    |                        |                           |              |    |                 |
| Base Rate Revenues                               | \$ | 812,153,353        | \$ | 428,955,188            | \$                        | 9,256,655    | \$ | 1,250,365,196   |
| Environmental Charge Revenue                     |    | 8,039,817          |    | 28,360,500             |                           | -            |    | 36,400,317      |
| Conservation Charge & Demand Side Revenue        |    | 1,000,000          |    | -                      |                           | -            |    | 1,000,000       |
| Other Revenues                                   |    | 28,263,290         |    | 40,244,423             |                           | -            |    | 68,507,713      |
| Natural Gas Pass Through Revenue                 |    | 2,464,374          |    | -                      |                           | -            |    | 2,464,374       |
| Total Base Related Revenues                      | \$ | 851,920,834        | \$ | 497,560,111            | \$                        | 9,256,655    | \$ | 1,358,737,600   |
| BASE OPERATING EXPENSES:                         |    |                    |    |                        |                           |              |    |                 |
| Operating and Maintenance                        | \$ | 221,286,372        | \$ | 157,495,854            | \$                        | 5,127,648    | \$ | 383,909,874     |
| Environmental                                    |    | 8,039,817          |    | 4,346,266              |                           | -            |    | 12,386,083      |
| Conservation & Demand-side Management            |    | 7,590,014          |    | -                      |                           | -            |    | 7,590,014       |
| Natural Gas Pass Through Expense                 |    | 2,418,255          |    | -                      |                           | -            |    | 2,418,255       |
| Non-Fuel Purchased Power                         |    | 73,564,702         |    | -                      |                           | -            |    | 73,564,702      |
| Non-Fuel Uncollectibles & PSC Tax                |    | 1,437,598          |    | 685,974                |                           | -            |    | 2,123,572       |
| Emergency Reserve                                |    | 5,000,000          |    | 1,000,000              |                           | -            |    | 6,000,000       |
| Total Base Related Expenses                      | \$ | 319,336,758        | \$ | 163,528,094            | \$                        | 5,127,648    | \$ | 487,992,500     |
| BASE OPERATING INCOME:                           | \$ | 532,584,076        | \$ | 334,032,017            | \$                        | 4,129,007    | \$ | 870,745,100     |
| NON-OPERATING REVENUE:                           |    |                    |    |                        |                           |              |    |                 |
| Investment Income                                |    | 11,600,594         |    | 6,318,534              |                           | -            |    | 17,919,128      |
| Transfer To/From Fuel Recovery                   |    | -                  |    | -                      |                           | -            |    | -               |
| Capacity Fees                                    |    | -                  |    | 24,500,000             |                           | -            |    | 24,500,000      |
| Total Non Operating Revenues                     | \$ | 11,600,594         | \$ | 30,818,534             | \$                        | -            | \$ | 42,419,128      |
| NON-OPERATING EXPENSES:                          |    |                    |    |                        |                           |              |    |                 |
| Debt Service                                     |    | 203,668,843        |    | 120,135,545            |                           | 3,020,449    |    | 326,824,837     |
| Total Non Operating Expenses                     | \$ | 203,668,843        | \$ | 120,135,545            | \$                        | 3,020,449    | \$ | 326,824,837     |
| BASE INCOME BEFORE TRANSFERS                     | \$ | 340,515,827        | \$ | 244,715,006            | \$                        | 1,108,558    | \$ | 586,339,391     |
| City Contribution Expense<br>Interlocal Payments |    | 92,952,147         |    | 24,695,388             |                           | -            |    | 117,647,535     |
| Renewal and Replacement Fund                     |    | -<br>65,500,000    |    | -<br>24,904,610        |                           | -<br>443,117 |    | -<br>90,847,727 |
| Operating Capital Outlay                         |    | 182,063,680        |    | 155,200,774            |                           | 665,441      |    | 337,929,895     |
| Environmental Capital Outlay                     |    | -                  |    | 15,414,234             |                           | -            |    | 15,414,234      |
| Capacity Fees                                    |    | -                  |    | 24,500,000             |                           | -            |    | 24,500,000      |
| Operating Contingency                            |    | -                  |    | -                      |                           | -            |    | ,000,000        |
| Total Non-Fuel Expenses                          | \$ | 340,515,827        | \$ | 244,715,006            | \$                        | 1,108,558    | \$ | 586,339,391     |
| SURPLUS/(DEFICIT)                                | \$ | -                  | \$ | -                      | \$                        | -            | \$ | -               |
|  | *  | 1 296 202 700      | ¢  | E00 070 045            | ¢                         | 0.056.055    | *  | 4 000 000 000   |
| TOTAL REVENUES                                   | \$ | 1,286,303,790      | \$ | 528,378,645            | \$                        | 9,256,655    | \$ | 1,823,939,090   |
| TOTAL APPROPRIATIONS                             | \$ | 1,286,303,790      | \$ | 528,378,645            | \$                        | 9,256,655    | \$ | 1,823,939,090   |
| BUDGETED EMPLOYEE POSITIONS                      |    | 1,553              |    | 599                    |                           | 6            |    | 2,158           |
| BUDGETED TEMPORARY HOURS                         |    | 104,000            |    | 20,800                 |                           | 0            |    | 124,800         |

#### JEA CONSOLIDATED CAPITAL BUDGET FISCAL YEAR 2019

|                                      | <br>Electric<br>System |    | iter & Sewer<br>System | District Energy<br>System |           | <br>Total         |
|--------------------------------------|------------------------|----|------------------------|---------------------------|-----------|-------------------|
| CAPITAL FUNDS:                       |                        |    |                        |                           |           |                   |
| Renewal & Replacement Deposits       | \$<br>65,500,000       | \$ | 24,904,610             | \$                        | 443,117   | \$<br>90,847,727  |
| Operating Capital Outlay             | 182,063,680            |    | 155,200,774            |                           | 665,441   | 337,929,895       |
| Environmental Capital Outlay         | -                      |    | 15,414,234             |                           | -         | 15,414,234        |
| Capacity Fees                        | -                      |    | 24,500,000             |                           | -         | 24,500,000        |
| Debt Proceeds                        | -                      |    | -                      |                           | -         | -                 |
| Other Proceeds                       | 87,024,320             |    | 28,441,382             |                           | 3,999,442 | 119,465,144       |
| Total Capital Funds                  | \$<br>334,588,000      | \$ | 248,461,000            | \$                        | 5,108,000 | \$<br>588,157,000 |
| CAPITAL PROJECTS:                    |                        |    |                        |                           |           |                   |
| Generation Projects                  | \$<br>113,000,000      | \$ | -                      | \$                        | -         | \$<br>113,000,000 |
| Transmission & Distribution Projects | 137,221,000            |    | -                      |                           | -         | 137,221,000       |
| District Energy Projects             | -                      |    | -                      |                           | 5,108,000 | 5,108,000         |
| Water Projects                       | -                      |    | 71,300,000             |                           | -         | 71,300,000        |
| Sewer Projects                       | -                      |    | 144,657,000            |                           | -         | 144,657,000       |
| Other Projects                       | 84,367,000             |    | 32,504,000             |                           | -         | 116,871,000       |
| Total Capital Projects               | \$<br>334,588,000      | \$ | 248,461,000            | \$                        | 5,108,000 | \$<br>588,157,000 |

## JEA COMPARISON OF BUDGETS ELECTRIC AND WATER & SEWER AND DISTRICT ENERGY SYSTEM APPROVED FY 2017/18 TO PROPOSED FY 2018/19 (000's)

Recommendation: None.

## COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS STREETS & HIGHWAYS 5-YEAR ROAD PROGRAM (S/F 141)

## PROPOSED BUDGET BOOK – Page # 65 - 66

## **BACKGROUND:**

Funding budgeted in the Streets & Highways 5-Year Road Program is used for road and drainage projects and debt service in accordance with the Better Jacksonville Plan and the interlocal agreement, as amended, between the City and the Jacksonville Transportation Authority (JTA). Effective September 1, 2016 with the extension of the Local Option Gas Tax, the allocation of the 5<sup>th</sup> and 6<sup>th</sup> Cent Gas Tax between JTA and the City is split 50/50. This is an all years subfund.

## **REVENUE:**

- 1. State Shared Revenue:
  - The budgeted amount of \$4,783,461 represents 50% of the 5<sup>th</sup> and 6<sup>th</sup> Cent Gas Tax revenues. These revenues are impacted by the consumption of gasoline, which is directly affected by the state of the economy, projections in tourism and the infusion of more gasoline-efficient vehicles and hybrids. The decrease of \$467,808 is based on actuals.
- 2. Investment Pool/Interest Earnings:
  - The increase of \$69,698 is due to using unappropriated investment earnings from prior years to fund capital projects in FY 2018/19.
- 3. Transfers from Component Units:
  - This budgeted amount represents the City's portion that is redistributed back from the fiscal agent to the City and is used to fund capital projects. The \$5,033,461 is comprised of the City's portion of \$4,783,461 projected to be received from the fiscal agent and unappropriated revenue of \$250,000. (See Recommendation)

#### **EXPENDITURES:**

- 1. Capital Outlay:
  - The decrease of \$4,748,286 is a result of one-time funding being used in FY 2017/18 and lower projected revenue for FY 2018/19. This funding will be used to fund a portion of the FY 2018/19 Capital Improvement Projects as noted below. (See Recommendation)

| Project Title                                 | FY 2018/19 |           |  |  |  |  |  |  |
|---|------------|-----------|--|--|--|--|--|--|
|   | Proposed   |           |  |  |  |  |  |  |
| Roadway Safety Project - Pedestrian Crossings | \$         | 250,000   |  |  |  |  |  |  |
| Roadway Resurfacing                           |            | 4,853,159 |  |  |  |  |  |  |

| Total \$ | 5,103,159 |
|----------|-----------|
|----------|-----------|

## COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS STREETS & HIGHWAYS 5-YEAR ROAD PROGRAM (S/F 141)

## PROPOSED BUDGET BOOK - Page # 65 - 66

- 2. Grants, Aids & Contributions:
  - The 50% of the 5<sup>th</sup> and 6<sup>th</sup> Cent Gas tax revenues is budgeted in accordance with the Interlocal agreement between the City and JTA. The funds are transferred to a fiscal agent for the payment of debt service and distribution to JTA.

## **SERVICE LEVEL CHANGES:**

None.

## **EMPLOYEE CAP CHANGES:**

There are no authorized positions in this subfund.

#### **RECOMMENDATION:**

We recommend removing funding for the project Roadway Safety – Pedestrian Crossings. The funding for this project was budgeted to come from Local Option Gas Tax (LOGT) revenues and was inadvertently placed in this subfund.

This will have no impact on Special Council Contingency.

## COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS LOCAL OPTION ½ CENT TRANSPORTATION (S/F 142)

## PROPOSED BUDGET BOOK - Page # 368-369

## **BACKGROUND:**

The local option half-cent sales tax for transportation was approved by referendum in 1988. The sales tax is first used to make all debt service payments due on Transportation Sales Tax Revenue bonds and then is distributed pursuant to the terms and conditions of the interlocal agreement, as amended, between the City and the Jacksonville Transportation Authority (JTA). The funding provides for the construction and maintenance of the City's roads and bridges as well as the operation and maintenance of the City's mass transit system.

#### **REVENUE:**

- 1. Taxes:
  - The budgeted amount represents the revenues estimated to be generated from the local option half-cent sales tax. The revenue is budgeted to increase 6.7% for FY 2018/19.

## **EXPENDITURES:**

- 1. Grants Aids & Contributions:
  - The local option half-cent sales tax for transportation is a pass-through to the JTA. The funding will be used to make debt service payments and support mass transit operations.

## **SERVICE LEVEL CHANGES:**

None.

## CAPITAL OUTLAY CARRYFORWARD:

None.

## **EMPLOYEE CAP CHANGES:**

There are no authorized positions in this subfund.

#### **RECOMMENDATIONS:**

None.

## COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS LOCAL OPTION GAS TAX (S/F 143)

## PROPOSED BUDGET BOOK – Page # 67 - 68

#### **BACKGROUND:**

The Local Option Gas Tax is the tax of six cents on every gallon of motor fuel sold in Duval County. The gas tax revenue is split between the City and the Jacksonville Transportation Authority (JTA) in accordance with the Interlocal Agreement. In FY 2013/14, City Council approved an extension of the Local Option Gas Tax until August 31, 2036 with Ordinance 2013-820-E.

## **REVENUE:**

- 1. Taxes:
  - The budgeted amount represents the revenues estimated to be generated from the local option gas tax.
- 2. Transfers from Component Units:
  - The budgeted amount represents the City's portion that is redistributed back from the fiscal agent to the City and is used to fund capital projects. The \$8,127,490 is composed of the City's portion of \$5,376,324 projected to be received from the fiscal agent and projected funding available for appropriation at year end. (See Recommendation)

## **EXPENDITURES:**

- 1. Capital Outlay:
  - The funding of \$8,127,490 for Capital Outlay represents the one cent of Local Option Gas Tax retained for City use per the Interlocal Agreement as revised by Ordinance 2013-820-E between the City and JTA as described above. The \$8,127,490 will be used to fund the following City projects:

## COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS LOCAL OPTION GAS TAX (S/F 143)

| SF  | Dept. | Project Name  | Expenditures |
|-----|-------|---|--------------|
| 143 | PW    | Roadway Resurfacing                                       | \$ 3,326,992 |
| 143 | PW    | Roadway Sign Stripe and Signal                            | 1,250,000    |
| 143 | PW    | Acree Road Bridge Replacement                             | 500,000      |
| 143 | PW    | Sidewalk Construction - NEW                               | 489,453      |
| 143 | PW    | Ribault Scenic Drive Bridge Repair                        | 350,000      |
| 143 | PW    | Tiger Hole Road Sidewalk                                  | 336,045      |
| 143 | PW    | Yellow Bluff Road Bridge Repair                           | 300,000      |
| 143 | PW    | Plymouth Street Bridge                                    | 300,000      |
| 143 | PW    | Cntywd Intersection Imp & Bridge Rehab<br>- Intersections | 250,000      |
| 143 | PW    | Hodges Blvd at Glenn Kernan<br>Intersection Imp           | 250,000      |
| 143 | PW    | Bulls Bay Hwy at Commonwealth<br>Intersection Imp         | 150,000      |
| 143 | PW    | San Clerc Road Pedestrian Bridge                          | 150,000      |
| 143 | PW    | Traffic Calming   | 150,000      |
| 143 | PW    | School Zone Flashers - Countywide                         | 133,638      |
| 143 | PW    | Chaffee Road  | 116,362      |
| 143 | PW    | Traffic Street Lights (mast arm paint)                    | 75,000       |
|     |       | Total   | \$ 8,127,490 |

#### PROPOSED BUDGET BOOK – Page # 67 - 68

- 2. Grants Aids & Contributions:
  - Per the Interlocal Agreement between the City and JTA that extended the Local Option Gas Tax until August 31, 2036, the City will send to the fiscal agent all funds collected from the Local Option Gas Tax and the fiscal agent will remit the City's portion (one of the six cents) back to the City. Eligible uses of funding are: public transportation operations and maintenance, pedestrian safety improvements, drainage projects, street lighting, traffic signs and signals, bridge maintenance and operation, and debt service for transportation capital projects.

#### **SERVICE LEVEL CHANGES:**

None.

# **CAPITAL OUTLAY CARRYFORWARDS:** None.

#### **EMPLOYEE CAP CHANGES:**

There are no authorized positions in this subfund.

# COUNCIL AUDITOR'S OFFICE COMMENTS AND RECOMMENDATIONS MAYOR'S PROPOSED FY 2018/19 BUDGET PUBLIC WORKS LOCAL OPTION GAS TAX (S/F 143)

# PROPOSED BUDGET BOOK - Page # 67 - 68

## **RECOMMENDATION:**

- 1. We recommend correcting the expenditure index code of two projects (Sidewalk Construction New, and Tiger Hole Road Sidewalk).
- 2. We recommend correcting the project number of the Bulls Bay Highway at Commonwealth Intersection Improvements project.
- 3. We recommend funding the Roadway Safety Pedestrian Crossings project (\$250,000) from Local Option Gas Tax revenues.
- 4. We recommend reducing the Transfer from Component Units (projected funding available at year end) revenue by \$2,100,000 due to projected funding not being available. The Administration has recommended increasing the Debt Management Fund borrowing by \$2,100,000 to provide funding for the Roadway Resurfacing project.

This will have no impact on Special Council Contingency.

#### Jacksonville Transportation Authority Comparison of Budgets 2017/18 to 2018/19 Operating and Capital Budgets

|                 |                   |            |                   | Mass      | Transit           | nsit         |                   |                 |              |           | ering        |                 |                |  |              |  |              |  |       |
|-----------------|-------------------|------------|-------------------|-----------|-------------------|--------------|-------------------|-----------------|--------------|-----------|--------------|-----------------|----------------|--|--------------|--|--------------|--|-------|
|                 | BUS               |            | СТ                | C         | SKYV              | VAY          | FERF              | RY              | GENERAL FUND |           | GENERAL      |                 | GENERAL FUND   |  | GENERAL FUND |  | GENERAL FUND |  | Total |
|                 | <b>Operations</b> | Capital    | <b>Operations</b> | Capital   | <b>Operations</b> | Capital      | <b>Operations</b> | Capital Capital | Ope          | erations  | Capital      |                 |                |  |              |  |              |  |       |
| Approved FY2018 | \$ 98,938,626 \$  | 34,553,197 | \$ 14,416,010     | \$ 50,000 | \$ 6,564,527      | \$ 1,017,581 | \$ 2,845,855      | \$ 404,528      | \$           | 2,263,348 | \$ 6,075,000 | \$ (16,067,670) | \$ 151,061,002 |  |              |  |              |  |       |
| Proposed FY2019 | 102,239,775       | 49,994,101 | 16,293,134        | 1,019,700 | 7,346,447         | 174,533      | 2,917,068         | 3,675,058       |              | 2,258,558 | 9,833,000    | (18,805,345)    | 176,946,029    |  |              |  |              |  |       |
| \$ Incr(Decr)   | 3,301,149         | 15,440,904 | 1,877,124         | 969,700   | 781,920           | . (843,048)  | 71,213            | 3,270,530       |              | (4,790)   | 3,758,000    | 2,737,675       | 25,885,027     |  |              |  |              |  |       |
| % over (under)  | 3.3%              | 44.7%      | 13.0%             | 1939.4%   | 11.9%             | (82.8%)      | 2.5%              | 808.5%          |              | (0.2%)    | 61.9%        | 17.0%           | 17.1%          |  |              |  |              |  |       |

|              | Number of Employees            |                                |                              | Amounts flowing through City of Jacksonville to JTA:  | The number of vehicles in JTA's fleet is as follow |                   |                   |  |  |  |
|--------------|--------------------------------|--------------------------------|------------------------------|---|--|-------------------|-------------------|--|--|--|
| Bus          | Original<br>2017/18 F/T<br>653 | Proposed<br>2018/19 F/T<br>704 | Increase<br>(Decrease)<br>51 | City Contribution (CTC)\$ 1,406,593(See Recommendations)Sales Tax (Engineering)2,032,848Local Option Gas Tax (Bus)18,045,107(See Recommendations) | -<br>Buses*  | FY 2017/18<br>200 | FY 2018/19<br>224 |  |  |  |
| Skyway       | 42                             | 43                             | 1                            | Sales Tax (Bus) 62,757,938 (See Recommendations)  | Community Shuttle                                  | 26                | 26                |  |  |  |
| CTC          | 39                             | 40                             | 1                            | \$ 84,242,486   | CTC Connexion Vehicles                             | 99                | 97                |  |  |  |
| Engineering  | 20                             | 21                             | 1                            |   | JTA Support Vehicles                               | 80                | 80                |  |  |  |
| Ferry        | 0                              | 0                              | 0                            |   | Totals   | 405               | 427               |  |  |  |
| Total Agency | 754                            | 808                            | 54                           |   |  | * Breakdown       | of Bus Fleet      |  |  |  |
|              |                                |                                |                              |   |  | FY 2017/18        | FY 2018/19        |  |  |  |
|              |                                |                                |                              |   | Active Fleet                                       | 154               | 154               |  |  |  |
|              |                                |                                |                              |   | Contingency  | 22                | 27                |  |  |  |
|              |                                |                                |                              |   | First Coast Flyers                                 | 24                | 43                |  |  |  |
|              |                                |                                |                              |   | Totals   | 200               | 224               |  |  |  |

#### FY 2019 Budget Key Metrics

Annual average wage increase of 3% based on negotiated contract agreement for union employees.

Non-union average 3% performance based wage increase.

Union bus operators increase of 30 needed for First Coast Flyer as well as to decrease current overtime. The remaining 21 non-union administrative employees are needed to increase productivity in Information Technology, Bus Dispatch and Revenue departments related to JTA initiatives and programs.

Passenger fares and grant revenues remain flat year over year.

Budget includes addition of "Program" expenses related to U2C, JRTC, MobilityWorks and First Coast Flyer - most are one-time.

Bus Rapid Transit (BRT) Southwest Corridor Project included in Capital Budget - this project has not yet been approved by the FTA, and represents over 50% of the appropriations for FY 2018/19.

#### Jacksonville Transportation Authority Mass Transit Division Bus Operations Analysis of Proposed 2018/19 Budget

|  | 2017/18<br>Budget | 6 Months<br>2017/18 Actuals<br>Budget Thru March |               | 2018/19<br>Budget | \$ and % Increase (Decrease) of<br>2018/2019 JTA Budget Over<br>2017/2018 Original |         |  |
|--|-------------------|--|---------------|-------------------|--|---------|--|
| REVENUES                                 | 0                 |  | Projected     |                   |  | 0       |  |
| Federal, State & Local Grants            | \$ 5,771,488      | \$ 3,005,367                                     | \$ 5,771,488  | \$ 5,916,748      | \$ 145,260   | 2.5%    |  |
| Local Option Gas Tax                     | 17,537,217        | 9,218,829  | 17,987,437    | 18,045,107        | 507,890  | 2.9%    |  |
| Net Sales Tax - Operating                | 60,013,835        | 31,253,009                                       | 60,506,018    | 62,757,938        | 2,744,103  | 4.6%    |  |
| Passenger Fares                          | 11,341,760        | 5,368,836  | 10,937,672    | 11,249,246        | (92,514)   | (0.8%)  |  |
| Preventative Maintenance Grant - Federal | 3,403,401         | 1,701,702  | 3,403,401     | 3,403,401         | -  | 0.0%    |  |
| Non-Transportation Revenue               | 860,687           | 387,248  | 524,496       | 866,179           | 5,492  | 0.6%    |  |
| Interest Earnings                        | 10,238            | 695  | 1,390         | 1,156             | (9,082)  | (88.7%) |  |
| Total Revenues                           | \$ 98,938,626     | \$ 50,935,686                                    | \$ 99,131,902 | \$ 102,239,775    | \$ 3,301,149   | 3.3%    |  |
| Salaries and Wages                       | \$ 33,193,583     | \$ 17,432,301                                    | 35,564,602    | \$ 36,341,910     | \$ 3,148,327   | 9.5%    |  |
| Fringe Benefits                          | 18,915,358        | 8,682,858  | 17,365,716    | 18,685,188        | (230,170)  | (1.2%)  |  |
| Fuel and Lubricants                      | 5,065,986         | 2,162,221  | 4,724,442     | 4,971,240         | (94,746)   | (1.9%)  |  |
| Materials and Supplies                   | 4,402,788         | 2,252,617  | 4,505,234     | 4,480,886         | 78,098   | 1.8%    |  |
| Services                                 | 11,616,457        | 6,113,800  | 12,477,600    | 15,002,025        | 3,385,568  | 29.1%   |  |
| Insurance                                | 740,613           | 162,477  | 524,954       | 622,023           | (118,590)  | (16.0%) |  |
| Travel/Training/Dues & Subscriptions     | 424,743           | 241,820  | 483,640       | 535,303           | 110,560  | 26.0%   |  |
| All Other/Miscellaneous                  | 2,070,035         | 1,047,020  | 2,094,040     | 2,137,376         | 67,341   | 3.3%    |  |
| Contingency                              | 6,441,393         | -  | -             | 658,479           | (5,782,914)  | (89.8%) |  |
| Transfer To:                             |                   |  |               |                   |  |         |  |
| CTC (ADA Expense)                        | 9,231,901         | 4,375,600  | 9,018,174     | 11,113,296        | 1,881,395  | 20.4%   |  |
| Skyway                                   | 5,206,023         | 2,725,561  | 5,301,122     | 6,083,606         | 877,583  | 16.9%   |  |
| Ferry                                    | 1,629,746         | 570,369  | 1,340,738     | 1,608,443         | (21,303)   | (1.3%)  |  |
| Total Expenditures                       | \$ 98,938,626     | \$ 45,766,644                                    | \$ 93,400,262 | \$ 102,239,775    | \$ 3,301,149   | 3.3%    |  |
| Surplus (Deficit)                        | <u>\$ -</u>       | \$ 5,169,042                                     | \$ 5,731,640  | <u>\$ -</u>       | <u> </u>   |         |  |

# Jacksonville Transportation Authority Mass Transit Division Bus Operations Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)   | Dollar<br>Increase/<br>(Decrease) |                                  | Percent<br>Increase/<br>(Decrease) |
|---|-----------------------------------|----------------------------------|------------------------------------|
| Local Option Gas Tax  | \$                                | 507,890                          | 2.9%                               |
| The increase is based on JTA estimates for the Local Option Gas Tax.<br><b>Net Sales Tax - Operating</b>  | \$                                | 2,744,103                        | 4.6%                               |
| The increase is based on JTA estimates for the 1/2 Cent Sales Tax.<br><b>Passenger Fares</b>  | \$                                | (92,514)                         | (0.8%)                             |
| FY 2018/19 passenger fares are being decreased based on FY 2017/18 actuals.<br>Interest Earnings  | \$                                | (9,082)                          | (88.7%)                            |
| FY 2018/19 interest earnings are being decreased based on FY 2017/18 actuals.   | Ŧ                                 | (0,002)                          | (001170)                           |
| EXPENDITURE Overview (JTA Explanations)   |                                   | Dollar<br>Increase/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
| Salaries and Wages<br>This increase is due to a 3% performance based salary increase for non-union employees<br>Administration budget allocation, and an average 3% salary increase for union employees |                                   | 3,148,327<br>increase in the     | 9.5%<br>JTA                        |
| <b>Fringe Benefits</b><br>FY 2017/18 budget fringes were overstated because of assumed increases in pension an<br>2018/19 budget has been decreased based on FY 2017/18 actuals.                        | \$<br>d hea                       | (230,170)<br>alth insurance o    | (1.2%)<br>costs. FY                |
| <b>Services</b><br>The increase is due to services related to new programs such as the Jacksonville Region<br>First Coast Flyer (Red Line) and Ultimate Urban Circulator (U2C).                         | \$<br>al Tra                      | 3,385,568<br>Insportation Ce     | 29.1%<br>enter (JRTC),             |

# Jacksonville Transportation Authority Mass Transit Division Bus Operations Variance 2017/18 vs. 2018/19 Budget

|  |             | Dollar<br>Increase/       | Percent<br>Increase/ |
|--|-------------|---------------------------|----------------------|
| EXPENDITURE Overview (JTA Explanations)  |             | (Decrease)                | (Decrease)           |
| Insurance  | \$          | (118,590)                 | (16.0%)              |
| The decrease is primarily due to a lower negotiated premium with JTA's broker.   |             |                           |                      |
| Travel/Training/Dues & Subscriptions   | \$          | 110,560                   | 26.0%                |
| The increase is due to additional training related to the preparation of new projects/progra improve the public transportation system. | ms a        | as well as empl           | oyee training to     |
| <b>Contingency</b><br>The decrease is due to the shifting of funding to program related expenses and transfers t                       | \$<br>to ot | (5,782,914)<br>her funds. | (89.8%)              |
| Transfer to CTC  | \$          | 1,881,395                 | 20.4%                |
| This funding is necessary to balance the CTC budget and support expenses in CTC operative  | ation       | S.                        |                      |
| Transfer to Skyway   | \$          | 877,583                   | 16.9%                |
| This funding is necessary to balance the Skyway budget and support expenses in Skyway  | ope         | erations.                 |                      |
| Transfer to Ferry  | \$          | (21,303)                  | (1.3%)               |
| This funding is necessary to balance the Ferry budget and support expenses in Ferry one  | ratio       | ne                        |                      |

This funding is necessary to balance the Ferry budget and support expenses in Ferry operations.

## Jacksonville Transportation Authority Mass Transit Division Bus Capital Projects Analysis of Proposed 2018/19 Budget

| REVENUES   | 2017/18<br>Budget |            | 2018/19<br>Budget |            | \$ and % Increase (Decreas<br>2018/2019 JTA Budget O<br>2017/2018 Original |              | et Over |
|--|-------------------|------------|-------------------|------------|--|--------------|---------|
| Federal Section 5307 Funding (Footnote 1)          | \$                | 6,806,469  | \$                | 6,697,618  | \$   | (108,851)    | (1.6%)  |
| Federal Section 5309 Funding (Footnote 2)          |                   |            |                   | 16,582,164 |  | 16,582,164   | N/A     |
| Federal Section 5339 Funding (Footnote 3)          |                   | 1,275,301  |                   | 1,807,624  |  | 532,323      | 41.7%   |
| Federal Section 5337 Funding (Footnote 4)          |                   |            |                   | 840,032    |  | 840,032      | N/A     |
| Florida Department of Transportation               |                   |            |                   | 8,291,081  |  | 8,291,081    | N/A     |
| Low No Emissions Grant                             |                   |            |                   | 1,000,000  |  | 1,000,000    | N/A     |
| North Florida Transportation Planning Organization |                   |            |                   | 1,000,000  |  | 1,000,000    | N/A     |
| Local JTA Match                                    |                   | 26,471,427 |                   | 13,775,582 |  | (12,695,845) | (48.0%) |
| Total Revenues                                     | \$                | 34,553,197 | \$                | 49,994,101 | \$   | 15,440,904   | 44.7%   |

#### Footnotes:

1 - Annual Funding for urbanized areas to transit agencies from the Federal Transit Administration (FTA).

2 - Federal funding for major transit capital investments.

**3** - Federal funding for buses and bus facilities.

4 - State of Good Repair grant used to help transit agencies maintain bus and rail systems.

## Jacksonville Transportation Authority Mass Transit Division **Bus Capital Projects** Analysis of Proposed 2018/19 Budget

| EXPENDITURES                                       | 2017/18 2018/19<br>Budget Budget |               | \$ and % Increase (Decrease) of 2018/2019 JTA Budget Over 2017/2018 Original |              |          |  |
|--|----------------------------------|---------------|--|--------------|----------|--|
| BRT Southwest Corridor                             |                                  | \$ 33,164,327 | \$   | 33,164,327   | N/A      |  |
| Jacksonville Regional Transportation Center (JRTC) | 25,104,960                       |               |  | (25,104,960) | (100.0%) |  |
| CNG Buses  | 4,745,301                        | 7,803,871     |  | 3,058,570    | 64.5%    |  |
| Electric Buses                                     |                                  | 2,250,000     |  | 2,250,000    | N/A      |  |
| Replacement Vehicles - Clay County                 | 392,940                          | 396,167       |  | 3,227        | 0.8%     |  |
| Computer Equipment                                 | 261,250                          | 575,000       |  | 313,750      | 120.1%   |  |
| Shop Equipment                                     | 50,000                           | 50,000        |  | -            | 0.0%     |  |
| Miscellaneous Support Equipment                    | 39,150                           | 410,000       |  | 370,850      | 947.3%   |  |
| Office Furnishings & Equipment                     |                                  | 75,000        |  | 75,000       | N/A      |  |
| Computer Software                                  | 1,047,000                        | 2,083,500     |  | 1,036,500    | 99.0%    |  |
| Property Improvements                              | 266,000                          | 456,000       |  | 190,000      | 71.4%    |  |
| Security Equipment                                 | 370,000                          | 640,204       |  | 270,204      | 73.0%    |  |
| Support Vehicles                                   | 335,000                          | 50,000        |  | (285,000)    | (85.1%)  |  |
| Facilities Improvements                            | 823,596                          | 1,545,032     |  | 721,436      | 87.6%    |  |
| Transit Satellite Amenities                        | 320,000                          | 320,000       |  | -            | 0.0%     |  |
| Other Capital Projects                             |                                  | 175,000       |  | 175,000      | N/A      |  |
| Fare Collection Equipment                          | 798,000                          |               |  | (798,000)    | (100.0%) |  |
| Total Expenditures                                 | \$ 34,553,197                    | \$ 49,994,101 | \$   | 15,440,904   | 44.7%    |  |

## Jacksonville Transportation Authority Mass Transit Division Bus Capital Projects Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)  |                  | llar Increase/<br>(Decrease) | Percent Increase/<br>(Decrease) |  |
|--|------------------|------------------------------|---------------------------------|--|
| Federal Section 5307 Funding   | \$               | (108,851)                    | (1.6%)                          |  |
| Funding is based on the amount of capital expenditures requested. Request for FY 2 equipment, computer equipment and software, transit amenities and facilities & properties and facilities and facilitie |                  | •                            | buses, security                 |  |
| Federal Section 5309 Funding   | \$               | 16,582,164                   | N/A                             |  |
| The increase is due to the construction of the BRT Southwest Corridor project; however FTA.  | ver, this projec | t has not yet bee            | en approved by the              |  |
| Federal Section 5339 Funding   | \$               | 532,323                      | 41.7%                           |  |
| Funding is based on the amount of capital expenditures requested. Request for FY 2   | 2018/19 is for r | eplacement veh               | icles.                          |  |
| Federal Section 5337 Funding   | \$               | 840,032                      | N/A                             |  |
| Funding is based on the amount of capital expenditures requested. Request for FY 2 equipment and facilities improvements.  | 2018/19 includ   | es computer sof              | tware, security                 |  |
| Florida Department of Transportation   | \$               | 8,291,081                    | N/A                             |  |
| FY 2018/19 budget is for BRT Southwest Corridor. FDOT has committed to fund the  | 25% match, co    | ontingent on FTA             | A approval.                     |  |
| Low No Emissions Grant   | \$               | 1,000,000                    | N/A                             |  |
| The increase is for the purchase of two electric buses and two charging stations.  |                  |                              |                                 |  |
| North Florida Transportation Planning Organization<br>The increase is for the purchase of CNG buses.   | \$               | 1,000,000                    | N/A                             |  |
| Local JTA Match  | \$               | (12,695,845)                 | (48.0%)                         |  |
| Funding is based on the amount of grant revenue requested and the match percenter  | a required T     | o courco for the             | so fundo aro ITA                |  |

Funding is based on the amount of grant revenue requested and the match percentage required. The source for these funds are JTA cash and assumed real estate sales of the AC Skinner Parkway property. The decrease is due to last year's full appropriation of the Jacksonville Regional Transportation Center.

| EXPENDITURE Overview (JTA Explanations)  |              | ollar Increase/<br>(Decrease) | Percent Increase/<br>(Decrease) |
|--|--------------|-------------------------------|---------------------------------|
| <b>BRT Southwest Corridor</b><br>This represents the full cost of the project, but is contingent on FTA approval.  | \$           | 33,164,327                    | N/A                             |
| Jacksonville Regional Transportation Center (JRTC)<br>No funding needed for the FY 2018/19 budget. This project was fully appropriated in FY 2017/   | \$<br>18.    | (25,104,960)                  | (100.0%)                        |
| CNG Buses  | \$           | 3,058,570                     | 64.5%                           |
| This increase is due to the purchase of 12 CNG buses in order to maintain JTA's fleet in a stat compressed natural gas vehicles.   | e of g       | good repair. The              | ese buses are 40'               |
| Electric Buses   | \$           | 2,250,000                     | N/A                             |
| The increase is due to the purchase of two electric buses and two charging stations. These bu<br>The cost includes the installation of the charging stations.                                      | ises a       | are electric 40' lo           | w floor vehicles.               |
| <b>Computer Equipment</b><br>The budget includes network upgrades, replacements of (1) employee computer equipment ar workforce equipment.   | \$<br>nd (2) | 313,750<br>disaster recove    | 120.1%<br>ry and remote         |
| Miscellaneous Support Equipment  | \$           | 370,850                       | 947.3%                          |
| The increase is due to the replacement of maintenance radios and the addition of radio towers parts of the service area.   | s to el      | iminate "dead zo              | ones" in extreme                |
| Office Furnishings & Equipment<br>The increase includes the renovation of the Customer Service call center.  | \$           | 75,000                        | N/A                             |
| Computer Software  | \$           | 1,036,500                     | 99.0%                           |
| The increase is primarily due to purchasing and upgrades of computer infrastructure, monitorir and asset emergency management software.  | ng sys       | stem, asset man               | agement upgrades                |
| Property Improvements  | \$           | 190,000                       | 71.4%                           |
| The budget includes bus stop shelter site work, park and ride improvements, as well as the de pedestrian walkway. The increase in service routes requires additional shelters, and upgrades areas. | -            | •                             | •                               |

| EXPENDITURE Overview (JTA Explanations)  |              | ar Increase/<br>Decrease) | Percent Increase/<br>(Decrease) |
|--|--------------|---------------------------|---------------------------------|
| Security Equipment<br>The increase is mainly due to Closed Circuit TV needs for the various JTA campus and facilitie     | \$<br>s.     | 270,204                   | 73.0%                           |
| Support Vehicles<br>The decrease is due to less funding needed for support vehicles in FY 2018/19.                       | \$           | (285,000)                 | (85.1%)                         |
| Facilities Improvements<br>The increase is due to upgrades in plumbing, electrical, HVAC systems and LED lighting at the | \$<br>Myrtle | 721,436<br>e Street campu | 87.6%<br>IS.                    |
| Other Capital Projects<br>The increase is due to the installation of LED guideway lighting for Hogan and Bay Streets.    | \$           | 175,000                   | N/A                             |
| Fare Collection Equipment<br>No funding needed for the FY 2018/19 budget.  | \$           | (798,000)                 | (100.0%)                        |

#### Jacksonville Transportation Authority Mass Transit Division CTC Operations Analysis of Proposed 2018/19 Budget

| DEVENUES   | 2017/18<br>Budget   | 6 Months<br>Actuals<br>Thru March  | 12 Months<br>2017/18<br>Projected   | 2018/19<br>Budget  | \$ and % Increase (<br>2018/19 JTA Bu<br>2017/18 Or   | dget Over   |
|--|---|--|---|--|---|---|
| <b>REVENUES</b><br>Federal, State & Local Grants<br>Passenger Fares<br>State TD Funds<br>Transfer from Bus Operations (ADA Paratransit)<br>City of Jacksonville (Paratransit Contribution)<br>Preventative Maintenance Grant - Federal | \$ 334,892<br>1,041,361<br>1,596,992<br>9,231,901<br>1,410,864<br>800,000   | \$ 459,762<br>434,508<br>794,483<br>4,375,600<br>705,432<br>400,000                      | \$ 519,524<br>869,016<br>1,596,992<br>9,018,174<br>1,410,864<br>800,000                       | \$ 334,892<br>1,041,361<br>1,596,992<br>11,113,296<br>1,406,593<br>800,000                             | \$-<br>-<br>-<br>1,881,395<br>(4,271)<br>-  | 0.0%<br>0.0%<br>20.4%<br>(0.3%)<br>0.0%   |
| Non-Transportation Revenue         Total Revenues         EXPENDITURES   | <u> </u>  | \$ 7,170,087   | 604<br><b>\$ 14,215,174</b>   | <u> </u>   | <u> </u>  | 13.0%   |
| Salaries and Wages<br>Fringe Benefits<br>Fuel and Lubricants<br>Materials and Supplies<br>Services<br>Insurance<br>Travel/Training/Dues & Subscriptions<br>All Other/Miscellaneous<br>Contingency                                      | <ul> <li>\$ 2,683,905</li> <li>1,240,676</li> <li>960,845</li> <li>860,058</li> <li>7,831,773</li> <li>9,969</li> <li>77,640</li> <li>218,889</li> <li>532,255</li> </ul> | \$ 1,227,392<br>514,241<br>588,081<br>351,283<br>4,331,801<br>5,040<br>28,865<br>123,384 | \$ 2,404,784<br>1,003,482<br>1,076,162<br>702,566<br>8,713,602<br>10,080<br>57,730<br>246,768 | \$ 2,921,545<br>1,134,979<br>992,297<br>931,080<br>9,704,009<br>14,585<br>81,775<br>207,719<br>305,145 | \$ 237,640<br>(105,697)<br>31,452<br>71,022<br>1,872,236<br>4,616<br>4,135<br>(11,170)<br>(227,110) | $\begin{array}{c} 8.9\% \\ (8.5\%) \\ 3.3\% \\ 8.3\% \\ 23.9\% \\ 46.3\% \\ 5.3\% \\ (5.1\%) \\ (42.7\%) \end{array}$ |
| Total Expenditures   | \$ 14,416,010   | \$ 7,170,087   | \$ 14,215,174   | \$ 16,293,134  | \$ 1,877,124  | 13.0%   |
| Surplus (Deficit)  | <u>\$ -</u>   | <u>\$-</u>   | <u>\$ -</u>   | <u>\$ -</u>  | <u>\$ -</u>   | 0.0%  |

### Jacksonville Transportation Authority Mass Transit Division CTC Operations Variance 2017/18 vs. 2018/19 Budget

JTA is designated as the Duval County Transportation Coordinator (CTC). The Americans with Disabilities Act (ADA) of 1990 requires public transit agencies that provide fixed-route service to provide "complementary para-transit" services to people with disabilities who cannot use the fixed-route bus or rail service because of a disability. The ADA regulations specifically define a population of customers who are entitled to this service as a civil right.

| REVENUE Overview (JTA Explanations)  |              | lar Increase/<br>Decrease)  | Percent Increase/<br>(Decrease) |
|--|--------------|-----------------------------|---------------------------------|
| <b>Transfer from Bus Operations (ADA Paratransit)</b><br>This funding is necessary to balance the CTC budget and support expenses in CTC operations. The increase Transportation contract. | \$<br>is due | 1,881,395<br>to an increase | 20.4% in wages for the MV       |
| EXPENDITURE Overview (JTA Explanations)  |              | lar Increase/<br>Decrease)  | Percent Increase/<br>(Decrease) |

| Salaries and Wages<br>The increase is due a 3% performance based increase for non-union employees as well as an increase in th                        | \$<br>ne JTA Ac | 237,640<br>Iministration budge   | 8.9%<br>et allocation.   |
|---|-----------------|----------------------------------|--------------------------|
| Fringe Benefits<br>FY 2018/19 Fringe Benefits are being decreased based on FY 2017/18 actuals.  | \$              | (105,697)                        | (8.5%)                   |
| Materials and Supplies<br>The increase is mainly due to additional automotive supplies for the maintenance of the CTC vehicles.                       | \$              | 71,022                           | 8.3%                     |
| Services<br>The increase is due to a contract increase with MV Transportation resulting from Board-approved increased<br>hiring and retention issues. | \$<br>wages fo  | 1,872,236<br>or contracted opera | 23.9%<br>tors to address |
| <b>Insurance</b><br>The increase is due to the projection from JTA's insurance broker.  | \$              | 4,616                            | 46.3%                    |
| <b>Contingency</b><br>The decrease is due to the shifting of funding to program related expenses.   | \$              | (227,110)                        | (42.7%)                  |

# Jacksonville Transportation Authority Mass Transit Division CTC Capital Projects Analysis of Proposed 2018/19 Budget

| REVENUES  | 2017/18<br>Budget |        | 2018/19<br>Budget |                             | \$ and % Increase (Decrease) of 2018/2019 JTA Budget Over 2017-2018 Original |                                |                        |  |  |
|---|-------------------|--------|-------------------|-----------------------------|--|--------------------------------|------------------------|--|--|
| Federal Section 5307 Funding <b>(Footnote 1)</b><br>Federal Section 5310 Funding <b>(Footnote 2)</b><br>Local Match (JTA) | \$                | 50,000 | \$                | -<br>848,622<br>171,078     | \$   | (50,000)<br>848,622<br>171,078 | (100.0%)<br>N/A<br>N/A |  |  |
| Total Revenues  | \$                | 50,000 | \$                | 1,019,700                   | \$   | 969,700                        | 1939.4%                |  |  |
| EXPENDITURES  |                   |        |                   |                             |  |                                |                        |  |  |
| Shop Equipment<br>Associated Capital Maintenance Parts<br>Paratransit Vehicles  |                   | 50,000 |                   | 25,000<br>40,000<br>954,700 | \$   | (25,000)<br>40,000<br>954,700  | (50.0%)<br>N/A<br>N/A  |  |  |
| Total Expenditures  | \$                | 50,000 | \$                | 1,019,700                   | \$   | 969,700                        | 1939.4%                |  |  |

# Footnotes:

**1** - Annual Funding for urbanized areas to transit agencies from the Federal Transit Administration (FTA).

2 - Funding for transportation needs of the elderly and individuals with disabilities.

# Jacksonville Transportation Authority **Mass Transit Division CTC Capital Projects Variance** 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)   | <br>r Increase/<br>ecrease) | Percent Increase/<br>(Decrease) |  |
|---|-----------------------------|---------------------------------|--|
| Federal Section 5307<br>No funding was needed for FY 2018/19.                               | \$<br>-                     | (100.0%)                        |  |
| <b>Federal Section 5310</b><br>The increase is the funding for additional paratransit vans. | \$<br>848,622               | N/A                             |  |
| Local Match (JTA)   | \$<br>171,078               | N/A                             |  |

Funding is based on the amount of the grant revenue requested and the match percentage required.

| EXPENDITURE Overview (JTA Explanations)   |                    | r Increase/<br>ecrease)   | Percent Increase/<br>(Decrease) |  |
|---|--------------------|---------------------------|---------------------------------|--|
| Associated Capital Maintenance Parts<br>The increase is due to the replacement of engines and transmissions for vehicles that h | \$<br>nave exceede | 40,000<br>ed their useful | N/A                             |  |
| Paratransit Vehicles  | \$                 | 954,700                   | N/A                             |  |

i ne increase is due to the purchase of hine additional paratransit vans.

### Jacksonville Transportation Authority Mass Transit Division Automated Skyway Express Operations Analysis of Proposed 2018/19 Budget

|   | <br>2017/18<br>Budget   | 6 Months<br>Actuals<br>hru March  | -  | 2 Months<br>2017/18<br>Projected  | <br>2018/19<br>Budget   | nd % Increase<br>018/2019 JTA<br>2017/2018   | -   |
|---|---|---|----|---|---|--|---|
| REVENUES  |   |   |    |   |   |  |   |
| Federal, State & Local Grants<br>Preventative Maintenance Grant - Federa<br>Non-Transportation Revenue<br>Transfer from Bus Operations to Skyway  | \$<br>-<br>1,100,000<br>258,504<br>5,206,023  | \$<br>52,856<br>550,000<br>16,780<br>2,725,561  | \$ | 55,716<br>1,100,000<br>33,560<br>5,301,122  | \$<br>-<br>1,100,000<br>162,841<br>6,083,606  | \$<br>-<br>(95,663)<br>877,583   | N/A<br>0.0%<br>(37.0%)<br>16.9%   |
| Total Revenues  | \$<br>6,564,527   | \$<br>3,345,197   | \$ | 6,490,398   | \$<br>7,346,447   | \$<br>781,920  | 11.9%   |
| EXPENDITURES  |   |   |    |   |   |  |   |
| Salaries and Wages<br>Fringe Benefits<br>Fuel and Lubricants<br>Materials and Supplies<br>Services<br>Insurance<br>Travel/Training/Dues & Subscriptions<br>All Other/Miscellaneous<br>Contingency | \$<br>2,370,344<br>1,262,754<br>11,400<br>912,516<br>889,497<br>454,210<br>40,072<br>408,749<br>214,985 | \$<br>1,244,480<br>676,473<br>3,499<br>500,801<br>560,346<br>159,212<br>13,021<br>187,365 | \$ | 2,438,960<br>1,302,946<br>6,998<br>1,001,602<br>1,020,696<br>318,424<br>26,042<br>374,730 | \$<br>2,658,865<br>1,630,698<br>11,773<br>854,813<br>1,299,106<br>357,396<br>41,570<br>385,543<br>106,683 | \$<br>288,521<br>367,944<br>373<br>(57,703)<br>409,609<br>(96,814)<br>1,498<br>(23,206)<br>(108,302) | 12.2%<br>29.1%<br>3.3%<br>(6.3%)<br>46.0%<br>(21.3%)<br>3.7%<br>(5.7%)<br>(50.4%) |
| Total Expenditures  | \$<br>6,564,527   | \$<br>3,345,197   | \$ | 6,490,398   | \$<br>7,346,447   | \$<br>781,920  | 11.9%   |
| Surplus (Deficit)   | \$<br>-   | \$<br><u> </u>  | \$ |   | \$<br>  | \$<br>-  | 0.0%  |

# Jacksonville Transportation Authority Mass Transit Division Automated Skyway Express Operations Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)  |              | Dollar<br>ncrease/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
|--|--------------|---------------------------------|------------------------------------|
| <b>Non-Transportation Revenue</b><br>The decrease is due to two Skyway stations being closed during the JRTC construction w<br>The stations are planned to remain closed during the JRTC construction. | \$<br>vhich  | (95,663)<br>reduced park        | (37.0%)<br>king revenue.           |
| Transfer from Bus Operations to Skyway<br>This funding is necessary to balance the Skyway budget and support expenses in Skywa   | \$<br>y ope  | 877,583<br>erations.            | 16.9%                              |
| EXPENDITURE Overview (JTA Explanations)  |              | Dollar<br>ncrease/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
| Salaries and Wages<br>The increase is due to an average 3% salary increase for all tiers of union employees, as<br>Administration budget allocation.   | \$<br>s well | 288,521<br>as an increas        | 12.2%<br>se in JTA's               |
| Fringe Benefits<br>The increase is due to a large percentage of the maintenance union employees being at<br>vacation and sick leave at a higher rate. (See Recommendations)                            | \$<br>the h  | 367,944<br>ighest tier the      | 29.1%<br>ereby accruing            |
| Services<br>The increase is due to adding JSO Officers as security for the Skyway for FY 2018/19.  | \$           | 409,609                         | 46.0%                              |
| Insurance<br>The decrease is based on projections received by JTA's insurance broker.  | \$           | (96,814)                        | (21.3%)                            |
| <b>Contingency</b><br>The decrease is due to the shifting of funding to program related expenses.  | \$           | (108,302)                       | (50.4%)                            |

# Jacksonville Transportation Authority Mass Transit Division Automated Skyway Express Capital Projects Analysis of Proposed 2018/19 Budget

|  | 2017/18<br>Budget     | 2018/19<br>Budget | \$ and % Increase (Decrease)<br>2018/2019 JTA Budget Over<br>2017/2018 Original |
|--|-----------------------|-------------------|---|
| REVENUES   |                       |                   |   |
| Federal Section 5307 Funding (Footnote 1)<br>Federal Section 5337 Funding (Footnote 2) | \$ 300,000<br>717,581 | \$    174,533<br> | \$ (125,467) (41.8%)<br>(717,581) (100.0%)                                      |
| Total Revenues   | \$ 1,017,581          | \$ 174,533        | \$ (843,048) (82.8%)  |
| EXPENDITURES   |                       |                   |   |
| Facilities Improvements  | 1,017,581             | 174,533           | (843,048) (82.8%)   |
| Total Expenditures   | \$ 1,017,581          | \$ 174,533        | \$ (843,048) (82.8%)  |

## Footnotes:

**1** - Annual Funding for urbanized areas to transit agencies from the Federal Transit Administration (FTA).

**2** - Federal funding to maintain the Skyway system in a state of good repair.

# Jacksonville Transportation Authority Mass Transit Division Automated Skyway Express Capital Projects Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)   | -          | ar Increase/<br>Decrease) | Percent Increase/<br>(Decrease) |  |
|---|------------|---------------------------|---------------------------------|--|
| <b>Federal Section 5307</b><br>Funding is based on the amount of capital expenditures requested. The FY 2018/19 budge system for Skyway trains. With the expected future implementation of the Ultimate Urban 0 maintenance mode and JTA will minimize capital spending to keep the system operational. | Circulator |                           |                                 |  |

| EXPENDITURE Overview (JTA Explanations) | Dollar Increase/<br>(Decrease) | Percent Increase/<br>(Decrease) |  |  |
|---|--------------------------------|---------------------------------|--|--|
| Facilities Improvement                  | \$ (843,048)                   | (82.8%)                         |  |  |

The decrease is due to needs in other areas. The FY 2018/19 focus is on the research and development of the U2C programs and Skyway train maintenance. FY 2018/19 includes the rehabilitation of the HVAC system for Skyway trains.

### Jacksonville Transportation Authority Mass Transit Division Ferry Operations Analysis of Proposed 2018/19 Budget

|  | 2017/18<br>Budget   | 6 Months<br>Actuals<br>Thru March   | 12 Months<br>2017/18<br>Projected   | 2018/19<br>Budget   | \$ and % Increase (<br>2018/2019 JTA B<br>2017/2018 O  | udget Over  |
|--|---|---|---|---|--|---|
| REVENUES   |   |   |   |   |  |   |
| Federal, State & Local Grants<br>Passenger Fares<br>Non-Transportation<br>Transfer from Bus Operations to Ferry  | \$-<br>1,216,109<br>-<br>1,629,746  | \$ 48,288<br>699,625<br>65<br>570,369   | \$ 146,576<br>1,299,250<br>130<br>1,340,738   | \$ -<br>1,308,625<br>-<br>1,608,443   | \$ -<br>92,516<br>-<br>(21,303)  | N/A<br>7.6%<br>N/A<br>(1.3%)  |
| Total Revenues   | \$ 2,845,855  | \$ 1,318,347  | \$ 2,786,694  | \$ 2,917,068  | \$ 71,213  | 2.5%  |
| EXPENDITURES   |   |   |   |   |  |   |
| Salaries and Wages<br>Fringe Benefits<br>Fuel and Lubricants<br>Materials and Supplies<br>Services<br>Insurance<br>Travel/Training/Dues & Subscriptions<br>All Other/Miscellaneous<br>Contingency<br><b>Total Expenditures</b> | \$ 177,849<br>61,907<br>202,569<br>127,308<br>2,098,510<br>30,367<br>12,252<br>49,157<br>85,936<br>\$ 2,845,855 | \$ 94,883<br>28,293<br>117,504<br>4,707<br>1,007,447<br>8,773<br>4,735<br>52,005<br>-<br>-<br><b>\$ 1,318,347</b> | <pre>\$ 189,766<br/>56,586<br/>235,008<br/>109,414<br/>2,064,894<br/>17,546<br/>9,470<br/>104,010</pre> | \$ 243,547<br>52,735<br>223,112<br>23,776<br>2,172,567<br>56,794<br>12,572<br>34,304<br>97,661<br><b>\$ 2,917,068</b> | \$ 65,698<br>(9,172)<br>20,543<br>(103,532)<br>74,057<br>26,427<br>320<br>(14,853)<br>11,725<br><b>\$ 71,213</b> | 36.9%<br>(14.8%)<br>10.1%<br>(81.3%)<br>3.5%<br>87.0%<br>2.6%<br>(30.2%)<br>13.6%<br>2.5% |
| Total Experiatures   | <b>\$ 2,045,055</b>   | <del>۵</del> 1,310,34 <i>1</i>  | <del>۵</del> 2,700,094  | \$ 2,917,000  | \$ 71,213  | 2.5%  |
| Surplus (Deficit)  | <u>\$-</u>  | <u>\$-</u>  | \$ -  | \$ -  | <u>\$</u>  |   |

### Jacksonville Transportation Authority Mass Transit Division Ferry Operations Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)  | -               | Dollar<br>ncrease/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
|--|-----------------|---------------------------------|------------------------------------|
| <b>Passenger Fares</b><br>The increase is due to historic ridership trends increasing over the last three years.   | \$              | 92,516                          | 7.6%                               |
| EXPENDITURE Overview (JTA Explanations)  | -               | Dollar<br>ncrease/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
| Salaries and Wages   | \$              | 65,698                          | 36.9%                              |
| This represents a portion of the JTA Administration budget allocation.<br><b>Fringe Benefits</b><br>This represents a portion of the JTA Administration budget allocation. | \$              | (9,172)                         | (14.8%)                            |
| <b>Fuel and Lubricants</b><br>This represents projected fuel costs necessary to support ferry operations.  | \$              | 20,543                          | 10.1%                              |
| Materials and Supplies<br>The decrease is due to no projected major building maintenance on the ferry property for FY 2018/19.   | \$              | (103,532)                       | (81.3%)                            |
| Services<br>The increase is primarily due to costs associated with the HMS Ferries contract, security, and marketing.  | \$              | 74,057                          | 3.5%                               |
| Insurance<br>The increase is based on projections received from JTA's insurance broker as well as additional insurance added for the                                       | \$<br>e ferry's | 26,427<br>above groun           | 87.0%<br>d fuel storage            |
| tanks.<br>All Other/Miscellaneous  | \$              | (14,853)                        | (30.2%)                            |
| This represents a portion of the JTA Administration budget allocation.<br><b>Contingency</b><br>The increase is due to the shifting of funding for potential overages.     | \$              | 11,725                          | 13.6%                              |

# Jacksonville Transportation Authority Mass Transit Division Ferry Capital Projects Analysis of Proposed 2018/19 Budget

| REVENUES   |    | 2017/18<br>Budget | 2018/19<br>Budget |                                | \$ and % Increase (Decrease) of<br>2018/2019 JTA Budget Over<br>2017/2018 Original |                                   |                            |
|--|----|-------------------|-------------------|--------------------------------|--|-----------------------------------|----------------------------|
| FHWA/FTA Ferry Boat Program <b>(Footnote 1)</b><br>Local JTA Match<br>Passenger Ferry Grant Program - Section 5307 <b>(Footnote 2)</b> | \$ | 364,528<br>40,000 | \$                | 318,158<br>3,356,900           | \$   | (46,370)<br>(40,000)<br>3,356,900 | (12.7%)<br>(100.0%)<br>N/A |
| Total Revenues   | \$ | 404,528           | \$                | 3,675,058                      | \$   | 3,270,530                         | 808.5%                     |
| EXPENDITURES   |    |                   |                   |                                |  |                                   |                            |
| St. Johns River Ferry Construction<br>Ferry Enhancements and Structural Improvements<br>Property Improvements                          | \$ | 364,528<br>40,000 | \$                | 278,158<br>3,356,900<br>40,000 | \$   | (86,370)<br>3,356,900<br>-        | (23.7%)<br>N/A<br>0.0%     |
| Total Expenditures   | \$ | 404,528           | \$                | 3,675,058                      | \$   | 3,270,530                         | 808.5%                     |

### Footnotes:

**1** - These are funds available under the Federal Highway Administration to provide funding for ferry boats under the FAST (Fixing America's Surface Transportation) Act.

**2** - Discretionary funding received under the Section 5307 Passenger Ferry Grant program for the remaining construction of the Terminal Bridges/Slipwalls and Bulkheads.

### Jacksonville Transportation Authority Mass Transit Division Ferry Capital Projects Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)   |         | ar Increase/<br>Decrease) | Percent Increase/<br>(Decrease) |  |  |
|---|---------|---------------------------|---------------------------------|--|--|
| FHWA/FTA Ferry Boat Program   | \$      | (46,370)                  | (12.7%)                         |  |  |
| This represents funding for the remaining construction of the Terminal Bridges/Slipwalls and Bulkheads from the Ferry | / grant | awarded by the            | FTA.                            |  |  |
| Local Match (JTA)<br>No funding was needed for FY 2018/19.  | \$      | (40,000)                  | (100.0%)                        |  |  |
| Passenger Ferry Grant   | \$      | 3,356,900                 | N/A                             |  |  |
| The increase is primarily due to the Ferry boat overhaul, landing structural improvements and overhead gantry improv  | ement   | s.                        |                                 |  |  |

| EXPENDITURE Overview (JTA Explanations)  |              | lar Increase/<br>Decrease) | Percent Increase/<br>(Decrease) |  |  |
|--|--------------|----------------------------|---------------------------------|--|--|
| <b>St. Johns River Ferry Construction</b><br>This represents the remaining construction of the Terminal Bridges/Slipwalls and Bulkheads.                               | \$           | (86,370)                   | (23.7%)                         |  |  |
| Ferry Enhancements and Structural Improvements<br>The increase is primarily due to the Ferry boat overhaul, landing structural improvements and overhead gantry improv | \$<br>vement | 3,356,900 -<br>s.          | N/A                             |  |  |

### Jacksonville Transportation Authority Engineering Division General Fund Operations Analysis of Proposed 2018/19 Budget

|   |    | 2017/18<br>Budget             | 6 Months 12 Months<br>Actuals 2017/18<br>Thru March Projected |                                  |    | 2018/19<br>Budget              | \$ and % Increase (Decrease) of<br>2018/2019 JTA Budget Over<br>2017/2018 Original |                                |    |                         |                           |
|---|----|-------------------------------|---|----------------------------------|----|--------------------------------|--|--------------------------------|----|-------------------------|---------------------------|
| <u>REVENUES</u><br>Net Sales Tax - Operating<br>Non-Transportation Revenue<br>Interest Earnings | \$ | 2,032,848<br>5,500<br>225,000 | \$  | 1,016,424<br>78,673<br>(210,895) | \$ | 2,032,848<br>97,346<br>225,000 | \$   | 2,032,848<br>26,560<br>199,150 | \$ | -<br>21,060<br>(25,850) | 0.0%<br>382.9%<br>(11.5%) |
| Total Revenues  | \$ | 2,263,348                     | \$  | 884,202                          | \$ | 2,355,194                      | \$   | 2,258,558                      | \$ | (4,790)                 | (0.2%)                    |
| <b>EXPENDITURES</b>   |    |                               |   |                                  |    |                                |  |                                |    |                         |                           |
| Salaries & Wages  | \$ | 734,716                       | \$  | 381,734                          | \$ | 763,468                        | \$   | 696,437                        | \$ | (38,279)                | (5.2%)                    |
| Fringe Benefits   | ·  | 479,192                       | •   | 196,798                          | •  | 393,596                        | ·  | 428,339                        | •  | (50,853)                | (10.6%)                   |
| Materials and Supplies  |    | 8,360                         |   | 20,603                           |    | 41,206                         |  | 79,524                         |    | 71,164                  | 851.2%                    |
| Services  |    | 414,083                       |   | 253,574                          |    | 507,148                        |  | 518,227                        |    | 104,144                 | 25.2%                     |
| Insurance   |    | 35,320                        |   | 1,288                            |    | 2,576                          |  | 18,052                         |    | (17,268)                | (48.9%)                   |
| Training/Travel/Dues & Subscriptions  |    | 16,947                        |   | 16,031                           |    | 32,062                         |  | 84,503                         |    | 67,556                  | 398.6%                    |
| All Other/Miscellaneous   |    | 310,303                       |   | 101,668                          |    | 203,336                        |  | 101,444                        |    | (208,859)               | (67.3%)                   |
| Contingency   |    | 264,427                       |   | -                                |    | -                              |  | 332,032                        |    | 67,605                  | 25.6%                     |
| Total Expenditures  | \$ | 2,263,348                     | \$  | 971,696                          | \$ | 1,943,392                      | \$   | 2,258,558                      | \$ | (4,790)                 | (0.2%)                    |
| Surplus (Deficit)   | \$ | -                             | \$  | (87,494)                         | \$ | 411,802                        | \$   | -                              | \$ | -                       |                           |

### Jacksonville Transportation Authority Engineering Division General Fund Operations 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)   |                | ar Increase/<br>Decrease)     | Percent Increase/<br>(Decrease)  |
|---|----------------|-------------------------------|----------------------------------|
| Non-Transportation Revenue  | \$             | 21,060                        | 382.9%                           |
| The increase is due to rental income from leases which total \$67,272 per year. (See Recommendations Interest Earnings<br>The decrease is primarily due to projected project spending reducing the amount of invested cash. | )<br>\$        | (25,850)                      | (11.5%)                          |
| EXPENDITURE Overview (JTA Explanations)   |                | ar Increase/<br>Decrease)     | Percent Increase/<br>(Decrease)  |
| Salaries & Wages<br>The decrease is primarily due to the filling of a position at a lower salary and a smaller JTA Administratior   | \$<br>n budge  | (38,279)<br>et allocation.    | (5.2%)                           |
| Fringe Benefits<br>The decrease is primarily due to the filling of a position at a lower salary and a smaller JTA Administratior  | \$<br>n budge  | (50,853)<br>et allocation.    | (10.6%)                          |
| Materials and Supplies<br>The increase is primarily due to additional printing materials for the sustainability effort, laptops/computers   | \$<br>s and c  | 71,164<br>office supplies.    | 851.2%                           |
| Services<br>The increase is primarily due to the use of consultants for construction and capital project department pro   | \$<br>ograms   | 104,144                       | 25.2%                            |
| Insurance<br>The decrease is based on projections received by JTA's insurance broker.   | \$             | (17,268)                      | (48.9%)                          |
| <b>Training/Travel/Dues &amp; Subscriptions</b><br>The increase is due to providing training opportunities for staff and the travel needed to attend the training   | \$<br>g oppo   | 67,556<br>rtunities.          | 398.6%                           |
| All Other/Miscellaneous<br>The decrease is primarily due to investment fees being moved to the JTA administrative budget and a sm   | \$<br>naller J | (208,859)<br>TA Administratio | (67.3%)<br>on budget allocation. |
| <b>Contingency</b><br>The increase is due to the shifting of funding for potential overages.  | \$             | 67,605                        | 25.6%                            |

The increase is due to the shifting of funding for potential overages.

# Jacksonville Transportation Authority Engineering Division General Fund Capital Projects Analysis of Proposed 2018/19 Budget

| <u>REVENUES</u>   | <br>2017/18<br>Budget        | <br>2018/19<br>Budget                              | \$ and % Increase (Decrease) of 2018/2019 JTA Budget Over 2017/2018 Original |  |                              |  |  |  |
|---|------------------------------|--|--|--|------------------------------|--|--|--|
| Local Match (JTA) (Footnote 1)  | \$<br>6,075,000              | \$<br>9,833,000                                    | \$   | 3,758,000                                    | 61.9%                        |  |  |  |
| Total Revenues  | \$<br>6,075,000              | \$<br>9,833,000                                    | \$   | 3,758,000                                    | 61.9%                        |  |  |  |
| EXPENDITURES  |                              |  |  |  |                              |  |  |  |
| Mobility Works - Engineering road projects<br>Property Improvements<br>Facilities Improvements<br>Transit Satellite Amenities | \$<br>4,050,000<br>2,025,000 | \$<br>6,033,000<br>3,125,000<br>175,000<br>500,000 | \$   | 1,983,000<br>1,100,000<br>175,000<br>500,000 | 49.0%<br>54.3%<br>N/A<br>N/A |  |  |  |
| Total Expenditures  | \$<br>6,075,000              | \$<br>9,833,000                                    | \$   | 3,758,000                                    | 61.9%                        |  |  |  |

## Footnotes:

1 - Funding for Engineering roadway projects from Real Estate Proceeds.

# Jacksonville Transportation Authority Engineering Division General Fund Capital Projects Variance 2017/18 vs. 2018/19 Budget

| REVENUE Overview (JTA Explanations)  |             | Dollar<br>Increase/<br>Decrease) | Percent<br>Increase/<br>(Decrease) |
|--|-------------|----------------------------------|------------------------------------|
| Local Match (JTA)<br>The increase is due to projecting the sale of two real estate parcels rather than one at a higher   | \$<br>sale  | 3,758,000<br>price.              | 61.9%                              |
| EXPENDITURE Overview (JTA Explanations)  |             |                                  |                                    |
| Mobility Works - Engineering road projects<br>The increase is due to more potential funding being available in FY 2018/19.   | \$          | 1,983,000                        | 49.0%                              |
| <b>Property Improvements</b><br>The increase is primarily due to sustainability initiatives, replacing a roof on the service station, system and construction of concrete pads for ADA compliance. | \$<br>insta | 1,100,000<br>Illing a solar bus  | 54.3%<br>s wash heating            |
| Facilities Improvements<br>The increase is due to the planned replacement of LED lighting at the Myrtle St. campus.  | \$          | 175,000                          | N/A                                |
| <b>Transit Satellite Amenities</b><br>The increase is due to the installation of shelters, benches, trash receptacles and other passen<br>and other key factors.                                   | \$<br>ger a | 500,000<br>amenities basec       | N/A<br>I on ridership              |

#### Jacksonville Transportation Authority Administration Operations Analysis of Proposed 2018/19 Budget

| EXPENDITURES                         | 2017/18<br>Budget | 6 Months<br>Actuals<br>Thru March | 12 Months<br>2017/18<br>Projected | 2018/19<br>Budget | \$ and % Increase (Decrease) of<br>2018/2019 JTA Budget Over<br>2017/2018 Original |         |  |  |
|--------------------------------------|-------------------|-----------------------------------|-----------------------------------|-------------------|--|---------|--|--|
| Salaries and Wages                   | \$ 7,264,140      | \$ 4,337,277                      | \$ 8,674,554                      | \$ 9,403,209      | \$ 2,139,069   | 29.4%   |  |  |
| Fringe Benefits                      | 2,528,566         | 1,328,760                         | 2,657,520                         | 2,036,082         | (492,484)  | (19.5%) |  |  |
| Materials and Supplies               | 298,508           | 201,856                           | 403,712                           | 1,018,006         | 719,498  | 241.0%  |  |  |
| Services                             | 4,684,338         | 2,265,102                         | 4,530,204                         | 7,762,479         | 3,078,141  | 65.7%   |  |  |
| Insurance                            | 15,000            | 9,010                             | 18,020                            | 14,527            | (473)  | (3.2%)  |  |  |
| Travel/Training/Dues & Subscriptions | 500,439           | 218,370                           | 436,740                           | 485,425           | (15,014)   | (3.0%)  |  |  |
| All Other/Miscellaneous              | 1,457,149         | 626,529                           | 1,253,058                         | 1,326,619         | (130,530)  | (9.0%)  |  |  |
| Total Expenditures                   | \$ 16,748,140     | \$ 8,986,904                      | \$ 17,973,808                     | \$ 22,046,347     | \$ 5,298,207   | 31.6%   |  |  |

1) Contains functional areas such as Finance, Human Resources, Procurement, Grants, Customer Service, Information Technology, etc.

2) The Salaries and Wages increase is primarily due to salary adjustments during the year, an increase of twelve administrative employees and a 3% performance based increase.

3) The Materials & Supplies increase is due to reorganization in which printing costs are now a corporate expense instead of Bus only, causing an increase of \$225K. This estimated increase is related to material requests for upcoming programs, i.e. Jacksonville Regional Transportation Center (JRTC), First Coast Flyer (Red Line), Ultimate Urban Circulator (U2C) and Mobility Works. This also includes an increase of computer supplies requested by Information Technology (\$200K) and a general anticipated increase of \$200K for new program related expenses.

4) The Services increase is primarily to support Information Technology software upgrades and maintenance agreements, upgrade the Performance Management system, and provide services related to new programs such as First Coast Flyer (Red Line), Ultimate Urban Circulator (U2C) and Jacksonville Regional Transportation Center (JRTC).

| \$ 131,054,982<br>(18,805,345)<br>(1,500,000) | Total Appropriations (Ope<br>Total Transfers Out<br>Operating Contingency |         |                           |
|---|---|---------|---------------------------|
| \$ 110,749,637                                |   | → 19.9% | Administrative Percentage |
| Allocation Per Di                             | vision:   |         |                           |
| Bus   | \$ 16,500,018   | 74.8%   |                           |
| Skyway  | 1,448,894   | 6.6%    |                           |
| CTC   | 3,105,557   | 14.1%   |                           |
| Ferry   | 571,011   | 2.6%    |                           |
| Engineering                                   | 420,867   | 1.9%    |                           |
| Total   | \$ 22,046,347   | 100.0%  |                           |
|   |   |         |                           |

#### Jacksonville Transportation Authority Jacksonville, Florida Operations Budget Fiscal Year 2018/2019

|   | <br>Bus           | <br>СТС          | CTC Sk |                | <br>Ferry       | Er | ngineering | <br>Total              |
|---|-------------------|------------------|--------|----------------|-----------------|----|------------|------------------------|
| ESTIMATED REVENUES  |                   |                  |        |                |                 |    |            |                        |
| Federal, State & Local Grants   | \$<br>5,916,748   | \$<br>334,892    | \$     | -              | \$<br>-         | \$ | -          | \$<br>6,251,640        |
| Local Option Gas Tax  | 18,045,107        | -                |        | -              | -               |    | -          | 18,045,107             |
| Net Sales Tax - Operating   | 62,757,938        | -                |        | -              | -               |    | 2,032,848  | 64,790,786             |
| Passenger Fares   | 11,249,246        | 1,041,361        |        | -              | 1,308,625       |    | -          | 13,599,232             |
| State TD Funds  | -                 | 1,596,992        |        | -              | -               |    | -          | 1,596,992              |
| Transfer from Bus Operations (ADA Paratransit)                                  | -                 | 11,113,296       |        | -              | -               |    | -          | 11,113,296             |
| City of Jacksonville (Paratransit Contribution)                                 | -                 | 1,406,593        |        | -              | -               |    | -          | 1,406,593              |
| Preventative Maintenance Grant - Federal  | 3,403,401         | 800,000          |        | 1,100,000      | -               |    | -          | 5,303,401              |
| Non-Transportation Revenue  | 866,179           | -                |        | 162,841        | -               |    | 26,560     | 1,055,580              |
| Interest Earnings<br>Transfer from Bus Operations to Skyway                     | 1,156             | -                |        | -<br>6,083,606 | -               |    | 199,150    | 200,306                |
| Transfer from Bus Operations to Skyway<br>Transfer from Bus Operations to Ferry | -                 | -                |        | 6,083,606      | -<br>1,608,443  |    | -          | 6,083,606<br>1,608,443 |
| manaler nom bus operations to remy  | <br>              | <br>             |        |                | <br>1,000,445   |    |            | <br>1,000,443          |
| Total Estimated Revenues  | \$<br>102,239,775 | \$<br>16,293,134 | \$     | 7,346,447      | \$<br>2,917,068 | \$ | 2,258,558  | \$<br>131,054,982      |
|   |                   |                  |        |                |                 |    |            | SCHEDULE O             |
| APPROPRIATIONS  |                   |                  |        |                |                 |    |            |                        |
| Salaries and Wages  | \$<br>36,341,910  | \$<br>2,921,545  | \$     | 2,658,865      | \$<br>243,547   | \$ | 696,437    | \$<br>42,862,304       |
| Fringe Benefits   | 18,685,188        | 1,134,979        |        | 1,630,698      | 52,735          |    | 428,339    | 21,931,939             |
| Fuel and Lubricants   | 4,971,240         | 992,297          |        | 11,773         | 223,112         |    | -          | 6,198,422              |
| Materials and Supplies  | 4,480,886         | 931,080          |        | 854,813        | 23,776          |    | 79,524     | 6,370,079              |
| Services  | 15,002,025        | 9,704,009        |        | 1,299,106      | 2,172,567       |    | 518,227    | 28,695,934             |
| Insurance   | 622,023           | 14,585           |        | 357,396        | 56,794          |    | 18,052     | 1,068,850              |
| Travel/Training/Dues & Subscriptions  | 535,303           | 81,775           |        | 41,570         | 12,572          |    | 84,503     | 755,723                |
| Transfer to CTC (ADA Expense)   | 11,113,296        |                  |        |                |                 |    |            | 11,113,296             |
| Transfer to Skyway  | 6,083,606         |                  |        |                |                 |    |            | 6,083,606              |
| Transfer to Ferry   | 1,608,443         |                  |        |                |                 |    |            | 1,608,443              |
| All Other/Miscellaneous   | 2,137,376         | 207,719          |        | 385,543        | 34,304          |    | 101,444    | 2,866,386              |
| Contingency   | <br>658,479       | <br>305,145      |        | 106,683        | <br>97,661      |    | 332,032    | <br>1,500,000          |
| Total Appropriations  | \$<br>102,239,775 | \$<br>16,293,134 | \$     | 7,346,447      | \$<br>2,917,068 | \$ | 2,258,558  | \$<br>131,054,982      |
| Full Time Positions   | <br>704           | <br>40           |        | 43             | <br>0           |    | 21         | <br>808                |
| Temporary Employee Hours  | <br>64,472        | <br>6,194        |        | 1,531          | <br>0           |    | 603        | <br>72,800             |
|   |                   |                  |        |                |                 | -  |            |                        |

SCHEDULE P

#### Jacksonville Transportation Authority Jacksonville, Florida Capital Budget Fiscal Year 2018/2019

| ESTIMATED REVENUES   | Bus                                      | СТС                   | Skyway     | Ferry        | Engineering  | Total                                    |
|--|--|-----------------------|------------|--------------|--------------|--|
| Federal Grants<br>Grant Match (State)<br>Local Match (JTA) | \$ 27,927,438<br>8,291,081<br>13,775,582 | \$ 848,622<br>171,078 | \$ 174,533 | \$ 3,675,058 | 9,833,000    | \$ 32,625,651<br>8,291,081<br>23,779,660 |
| Total Estimated Revenues                                   | \$ 49,994,101                            | \$ 1,019,700          | \$ 174,533 | \$ 3,675,058 | \$ 9,833,000 | \$ 64,696,392                            |
|  |  |                       |            |              |              | SCHEDULE Q                               |
| APPROPRIATIONS   |  |                       |            |              |              |  |
| BRT Southwest Corridor                                     | \$ 33,164,327                            |                       |            |              |              | \$ 33,164,327                            |
| CNG Buses  | 7,803,871                                |                       |            |              |              | 7,803,871                                |
| Electric Buses   | 2,250,000                                |                       |            |              |              | 2,250,000                                |
| Mobility Works Road Projects                               |  |                       |            |              | 6,033,000    | 6,033,000                                |
| Replacement Vehicles - Clay County                         | 396,167                                  |                       |            |              |              | 396,167                                  |
| St. Johns River Ferry Construction                         |  |                       |            | 3,635,058    |              | 3,635,058                                |
| Computer Equipment   | 575,000                                  |                       |            |              |              | 575,000                                  |
| Shop Equipment   | 50,000                                   | 25,000                |            |              |              | 75,000                                   |
| Miscellaneous Support Equipment                            | 410,000                                  |                       |            |              |              | 410,000                                  |
| Office Furnishings & Equipment                             | 75,000                                   |                       |            |              |              | 75,000                                   |
| Associated Capital Maintenance Parts                       |  | 40,000                |            |              |              | 40,000                                   |
| Paratransit Vehicles                                       |  | 954,700               |            |              |              | 954,700                                  |
| Computer Software  | 2,083,500                                |                       |            |              |              | 2,083,500                                |
| Property Improvements                                      | 456,000                                  |                       |            | 40,000       | 3,125,000    | 3,621,000                                |
| Security Equipment   | 640,204                                  |                       |            |              |              | 640,204                                  |
| Support Vehicles   | 50,000                                   |                       |            |              |              | 50,000                                   |
| Facilities Improvements                                    | 1,545,032                                |                       | 174,533    |              | 175,000      | 1,894,565                                |
| Transit Satellite Amenities                                | 320,000                                  |                       |            |              | 500,000      | 820,000                                  |
| Other Capital Projects                                     | 175,000                                  |                       |            |              | ,            | 175,000                                  |
| Total Appropriations                                       | \$ 49,994,101                            | \$ 1,019,700          | \$ 174,533 | \$ 3,675,058 | \$ 9,833,000 | \$ 64,696,392                            |

SCHEDULE R

# COUNCIL AUDITOR'S OFFICE RECOMMENDATIONS JACKSONVILLE TRANSPORTATION AUTHORITY PROPOSED BUDGET FY 2018/19

JTA concurs with all recommendations.

# **Recommendations:**

- 1. We recommend increasing the line item "Local Option Gas Tax" under "Bus" on Schedule O by \$1,030,266 from \$18,045,107 to \$19,075,373 in order to bring JTA's budget in agreement with the City's. We also recommend increasing the line item "Contingency" under "Bus" by \$1,030,266 from \$658,479 to \$1,688,745 on Schedule P. This will balance revenues and expenditures for Schedules O and P.
- We recommend increasing the line item "Net Sales Tax Operating" under "Bus" on Schedule O by \$3,127,898 from \$62,757,938 to \$65,885,836 in order to bring JTA's budget in agreement with the City's. We also recommend increasing the line item "Contingency" under "Bus" on Schedule P by \$3,127,898 from \$1,688,745 to \$4,816,643 on Schedule P. This will balance revenues and expenditures for Schedules O and P.
- 3. We recommend increasing the line item "Fringe Benefits" under "Bus" on Schedule P by \$200,000 from \$18,685,188 to \$18,885,188 and decreasing the line item "Contingency" under "Bus" on Schedule P by \$200,000 from \$4,816,643 to \$4,616,643 in order to correct an allocation error from the Skyway Division. This will balance revenues and expenditures for Schedules O and P. JTA concurs.
- 4. We recommend increasing the line item "City of Jacksonville (Paratransit Contribution)" under "CTC" on Schedule O by \$37,012 from \$1,406,593 to \$1,443,605 and increasing the line item "Contingency" under "CTC" on Schedule P by \$37,012 from \$305,145 to \$342,157 in order to bring JTA's budget in agreement with the City's. This will balance revenues with expenditures for Schedules O and P.
- 5. We recommend decreasing the line item "Fringe Benefits" under "Skyway" on Schedule P by \$200,000 from \$1,630,698 to \$1,430,698 and increasing the line item "Contingency" under "Skyway" on Schedule P by \$200,000 from \$106,683 to \$306,683 in order to correct the allocation error in Skyway that should have been recorded in Bus. This will balance revenues with expenditures for Schedules O and P.
- 6. We recommend increasing the line item "Non-Transportation Revenue" under "Engineering" on Schedule O by \$40,772 from \$26,560 to \$67,332 and increasing the line item "Contingency" under "Engineering" on Schedule P by \$40,772 from \$332,032 to \$372,804 in order to account for lease revenue that was not included for FY 2018/19. This will balance revenues with expenditures for Schedules O and P.
- 7. We recommend removing and replacing Budget Ordinance Schedule O and Schedule P with Revised Schedule O and Revised Schedule P to reflect the changes listed in Recommendations #'s 1-6.
- 8. We recommend adding a line item "Ferry Enhancements and Structural Improvements" to Schedule R and reallocating \$3,356,900 from "St. Johns River Ferry Construction" leaving a balance of \$278,158.
- 9. We recommend amending the Budget Ordinance language related to JTA to reflect revised schedules and a revised sales tax revenue budget amount of \$67,918,684.

#### Jacksonville Transportation Authority Jacksonville, Florida Operations Budget Fiscal Year 2018/2019

|   | <br>Bus           | C            | TC       | Skyway |           | <br>Ferry       | Engineering |           |      | Total                  |
|---|-------------------|--------------|----------|--------|-----------|-----------------|-------------|-----------|------|------------------------|
| ESTIMATED REVENUES  |                   |              |          |        |           |                 |             |           |      |                        |
| Federal, State & Local Grants   | \$<br>5,916,748   | \$           | 334,892  | \$     | -         | \$<br>-         | \$          | -         | \$   | 6,251,640              |
| Local Option Gas Tax  | 19,075,373        |              | -        |        | -         | -               |             | -         |      | 19,075,373             |
| Net Sales Tax - Operating   | 65,885,836        |              | -        |        | -         | -               |             | 2,032,848 |      | 67,918,684             |
| Passenger Fares   | 11,249,246        | ,            | ,041,361 |        | -         | 1,308,625       |             | -         |      | 13,599,232             |
| State TD Funds  | -                 |              | ,596,992 |        | -         | -               |             | -         |      | 1,596,992              |
| Transfer from Bus Operations (ADA Paratransit)                                  | -                 | ,            | ,113,296 |        | -         | -               |             | -         |      | 11,113,296             |
| City of Jacksonville (Paratransit Contribution)                                 | -                 |              | ,443,605 |        | -         | -               |             | -         |      | 1,443,605              |
| Preventative Maintenance Grant - Federal  | 3,403,401         |              | 800,000  |        | 1,100,000 | -               |             | -         |      | 5,303,401              |
| Non-Transportation Revenue  | 866,179           |              | -        |        | 162,841   | -               |             | 67,332    |      | 1,096,352              |
| Interest Earnings   | 1,156             |              | -        |        | -         | -               |             | 199,150   |      | 200,306                |
| Transfer from Bus Operations to Skyway<br>Transfer from Bus Operations to Ferry | -                 |              | -        |        | 6,083,606 | -<br>1,608,443  |             | -         |      | 6,083,606<br>1,608,443 |
| Transfer from bus operations to Perry   | <br>-             |              |          |        |           | <br>1,000,445   |             | -         |      | 1,000,445              |
| Total Estimated Revenues  | \$<br>106,397,939 | \$16,        | ,330,146 | \$     | 7,346,447 | \$<br>2,917,068 | \$          | 2,299,330 | \$   | 135,290,930            |
|   |                   |              |          |        |           |                 |             | REV       | ISED | SCHEDULE O             |
| APPROPRIATIONS  |                   |              |          |        |           |                 |             |           |      |                        |
| Salaries and Wages  | \$<br>36,341,910  | <b>\$</b> 2, | ,921,545 | \$     | 2,658,865 | \$<br>243,547   | \$          | 696,437   | \$   | 42,862,304             |
| Fringe Benefits   | 18,885,188        | 1,           | ,134,979 |        | 1,430,698 | 52,735          |             | 428,339   |      | 21,931,939             |
| Fuel and Lubricants   | 4,971,240         |              | 992,297  |        | 11,773    | 223,112         |             | -         |      | 6,198,422              |
| Materials and Supplies  | 4,480,886         |              | 931,080  |        | 854,813   | 23,776          |             | 79,524    |      | 6,370,079              |
| Services  | 15,002,025        | 9,           | ,704,009 |        | 1,299,106 | 2,172,567       |             | 518,227   |      | 28,695,934             |
| Insurance   | 622,023           |              | 14,585   |        | 357,396   | 56,794          |             | 18,052    |      | 1,068,850              |
| Travel/Training/Dues & Subscriptions  | 535,303           |              | 81,775   |        | 41,570    | 12,572          |             | 84,503    |      | 755,723                |
| Transfer to CTC (ADA Expense)   | 11,113,296        |              |          |        |           |                 |             |           |      | 11,113,296             |
| Transfer to Skyway  | 6,083,606         |              |          |        |           |                 |             |           |      | 6,083,606              |
| Transfer to Ferry   | 1,608,443         |              |          |        |           |                 |             |           |      | 1,608,443              |
| All Other/Miscellaneous   | 2,137,376         |              | 207,719  |        | 385,543   | 34,304          |             | 101,444   |      | 2,866,386              |
| Contingency   | <br>4,616,643     |              | 342,157  |        | 306,683   | <br>97,661      |             | 372,804   |      | 5,735,948              |
| Total Appropriations  | \$<br>106,397,939 | \$ 16,       | ,330,146 | \$     | 7,346,447 | \$<br>2,917,068 | \$          | 2,299,330 | \$   | 135,290,930            |
| Full Time Positions   | <br>704           | 4            | 40       |        | 43        | <br>0           |             | 21        |      | 808                    |
| Temporary Employee Hours  | <br>64,472        | 6,1          | 194      |        | 1,531     | <br>0           |             | 603       |      | 72,800                 |
|   | <br>              |              |          |        |           | <br>            |             |           |      |                        |

**REVISED SCHEDULE P** 

#### Jacksonville Transportation Authority Jacksonville, Florida Capital Budget Fiscal Year 2018/2019

| ESTIMATED REVENUES   | <br>Bus                                     | <br>СТС                  | <br>Skyway    | <br>Ferry       | E  | ngineering |    | Total                                 |
|--|---|--------------------------|---------------|-----------------|----|------------|----|---------------------------------------|
| Federal Grants<br>Grant Match (State)<br>Local Match (JTA) | \$<br>27,927,438<br>8,291,081<br>13,775,582 | \$<br>848,622<br>171,078 | \$<br>174,533 | \$<br>3,675,058 |    | 9,833,000  | \$ | 32,625,651<br>8,291,081<br>23,779,660 |
| Total Estimated Revenues                                   | \$<br>49,994,101                            | \$<br>1,019,700          | \$<br>174,533 | \$<br>3,675,058 | \$ | 9,833,000  | \$ | 64,696,392                            |
|  |   |                          |               |                 |    |            | S  | CHEDULE Q                             |
| APPROPRIATIONS   |   |                          |               |                 |    |            |    |                                       |
| BRT Southwest Corridor                                     | \$<br>33,164,327                            |                          |               |                 |    |            | \$ | 33,164,327                            |
| CNG Buses  | 7,803,871                                   |                          |               |                 |    |            |    | 7,803,871                             |
| Electric Buses   | 2,250,000                                   |                          |               |                 |    |            |    | 2,250,000                             |
| Mobility Works Road Projects                               |   |                          |               |                 |    | 6,033,000  |    | 6,033,000                             |
| Replacement Vehicles - Clay County                         | 396,167                                     |                          |               |                 |    |            |    | 396,167                               |
| St. Johns River Ferry Construction                         |   |                          |               | 278,158         |    |            |    | 278,158                               |
| Ferry Enhancements and Structural Improvements             |   |                          |               | 3,356,900       |    |            |    | 3,356,900                             |
| Computer Equipment   | 575,000                                     |                          |               |                 |    |            |    | 575,000                               |
| Shop Equipment   | 50,000                                      | 25,000                   |               |                 |    |            |    | 75,000                                |
| Miscellaneous Support Equipment                            | 410,000                                     |                          |               |                 |    |            |    | 410,000                               |
| Office Furnishings & Equipment                             | 75,000                                      |                          |               |                 |    |            |    | 75,000                                |
| Associated Capital Maintenance Parts                       |   | 40,000                   |               |                 |    |            |    | 40,000                                |
| Paratransit Vehicles                                       |   | 954,700                  |               |                 |    |            |    | 954,700                               |
| Computer Software  | 2,083,500                                   |                          |               |                 |    |            |    | 2,083,500                             |
| Property Improvements                                      | 456,000                                     |                          |               | 40,000          |    | 3,125,000  |    | 3,621,000                             |
| Security Equipment   | 640,204                                     |                          |               |                 |    |            |    | 640,204                               |
| Support Vehicles   | 50,000                                      |                          |               |                 |    |            |    | 50,000                                |
| Facilities Improvements                                    | 1,545,032                                   |                          | 174,533       |                 |    | 175,000    |    | 1,894,565                             |
| Transit Satellite Amenities                                | 320,000                                     |                          |               |                 |    | 500,000    |    | 820,000                               |
| Other Capital Projects                                     | 175,000                                     |                          |               |                 |    | ,          |    | 175,000                               |
| Total Appropriations                                       | \$<br>49,994,101                            | \$<br>1,019,700          | \$<br>174,533 | \$<br>3,675,058 | \$ | 9,833,000  | \$ | 64,696,392                            |

**REVISED SCHEDULE R** 

### JACKSONVILLE AVIATION AUTHORITY COMPARISON OF BUDGETS ORIGINAL BUDGET FY 2017/2018 VERSUS PROPOSED BUDGET FY 2018/2019

|                        | perating & on Operating | <br>Debt<br>Service | <br>Capital<br>Outlay | Fu | nd Transfers<br>Out | <br>Total         |
|------------------------|-------------------------|---------------------|-----------------------|----|---------------------|-------------------|
| FY 2017/2018 Original  | \$<br>57,886,062        | \$<br>8,891,417     | \$<br>42,944,176      | \$ | 29,193,427          | \$<br>138,915,082 |
| FY 2018/2019 Proposed  | \$<br>62,341,428        | \$<br>13,274,160    | \$<br>42,242,802      | \$ | 28,550,079          | \$<br>146,408,469 |
| \$ Increase (Decrease) | \$<br>4,455,366         | \$<br>4,382,743     | \$<br>(701,374)       | \$ | (643,348)           | \$<br>7,493,387   |
| % Increase (Decrease)  | 7.70%                   | 49.29%              | -1.63%                |    | -2.20%              | 5.39%             |

|                     | FY 2017/18 | FY 2018/19 | Increase/Decrease |  |
|---------------------|------------|------------|-------------------|--|
| Full-time Positions | 290        | 301        | 11                |  |
| Part-time Hours     | 4,020      | 5,220      | 1,200             |  |

#### JACKSONVILLE AVIATION AUTHORITY ANALYSIS OF THE FY 2017/2018 PROPOSED BUDGET

|  | 2017/2018          | 7 MONTHS            | 12 MONTHS             | 2018/2019          | \$ and % Increase/Decrease of 2018/2019 Proposed Budget Over |                       |
|--|--------------------|---------------------|-----------------------|--------------------|--|-----------------------|
|  | ORIGINAL<br>BUDGET | 2017/2018<br>ACTUAL | 2017/2018<br>FORECAST | PROPOSED<br>BUDGET | 2017/2018<br>ORIGINAL  | 2017/2018<br>ORIGINAL |
| OPERATING REVENUES                                   | DODGET             | //OTO//L            | TOREORIET             | DODOLI             | ORIGINAL   | ORIGINAL              |
| Concessions  | 17,085,850         | 9,793,684           | 16,952,034            | 17,624,798         | 538,948  | 3.15%                 |
| Fees & Charges                                       | 15,859,200         | 10,133,009          | 15,565,991            | 18,889,398         | 3,030,198  | 19.11%                |
| Space & Facility Rentals                             | 26,498,789         | 13,982,519          | 25,004,488            | 29,260,213         | 2,761,424  | 10.42%                |
| Parking  | 21,108,006         | 11,685,931          | 21,061,252            | 22,798,584         | 1,690,578  | 8.01%                 |
| Sale of Utilities                                    | 1,482,319          | 836,027             | 1,480,690             | 1,548,046          | 65,727   | 4.43%                 |
| Other Miscellaneous Operating Revenue                | 197,941            | 119,798             | 189,561               | 189,737            | (8,204)  | -4.14%                |
| TOTAL OPERATING REVENUES                             | 82,232,105         | 46,550,968          | 80,254,016            | 90,310,776         | 8,078,671  | 9.82%                 |
| OPERATING EXPENDITURES                               |                    |                     |                       |                    |  |                       |
| Salaries   | 19,666,917         | 11,141,176          | 18,885,199            | 21,180,823         | 1,513,906  | 7.70%                 |
| Benefits   | 7,593,518          | 4,537,573           | 7,830,930             | 8,273,662          | 680,144  | 8.96%                 |
| Services & Supplies                                  | 15,560,189         | 8,914,461           | 15,812,513            | 18,459,966         | 2,899,777  | 18.64%                |
| Repairs & Maintenance                                | 2,834,881          | 1,322,490           | 1,907,735             | 3,396,350          | 561,469  | 19.81%                |
| Promotion, Advertising and Dues                      | 940,764            | 907,668             | 1,520,500             | 921,207            | (19,557)   | -2.08%                |
| Registrations & Travel                               | 453,706            | 241,669             | 302,829               | 586,066            | 132,360  | 29.17%                |
| Insurance Expense                                    | 1,422,457          | 741,524             | 1,255,705             | 1,385,975          | (36,482)   | -2.56%                |
| Cost of Goods for Sale                               | 507,826            | 351,223             | 606,315               | 519,825            | 11,999   | 2.36%                 |
| Utilities, Taxes & Gov't Fees                        | 4,993,570          | 2,446,560           | 4,456,137             | 4,780,794          | (212,776)  | -4.26%                |
| Operating Contingency                                | 3,559,439          |                     |                       | 2,500,000          | (1,059,439)  | -29.76%               |
| TOTAL OPERATING EXPENDITURES                         | 57,533,267         | 30,604,343          | 52,577,862            | 62,004,668         | 4,471,401  | 7.77%                 |
| INCOME FROM OPERATIONS                               | 24,698,838         | 15,946,625          | 27,676,154            | 28,306,108         | 3,607,270  | 14.61%                |
| NON-OPERATING REVENUES/(EXPENSES)                    |                    |                     |                       |                    |  |                       |
| Passenger Facility Charge Revenue                    | 12,334,320         | 5,573,417           | 11,115,237            | 12,041,331         | (292,989)  | -2.38%                |
| Investment Income                                    | 737,881            | 431,150             | 645,849               | 1,204,000          | 466,119  | 63.17%                |
| Other Revenue  | 666,600            | 331,661             | 362,959               | 609,560            | (57,040)   | -8.56%                |
| Debt Service   | (8,891,417)        | (15,878,066)        | (12,123,616)          | (13,274,160)       | (4,382,743)  | 49.29%                |
| Other Expense  | (352,795)          | (73,758)            | (336,760)             | (336,760)          | 16,035   | -4.55%                |
| NET INCOME (LOSS) BEFORE OPERATING CAPITAL OUTLAY,   |                    |                     |                       |                    |  |                       |
| PFC RESERVE AND RETAINED EARNINGS                    | 29,193,427         | 6,331,029           | 27,339,823            | 28,550,079         | -643,348   | -2.20%                |
| Transfer (to)/from Operating Capital Outlay          | (20,302,288)       | (530,514)           | (10,985,637)          | (20,286,802)       | 15,486   | -0.08%                |
| Transfer (to)/from Passenger Facility Charge Reserve | (6,588,091)        | (3,687,795)         | (6,061,044)           | (2,543,161)        | 4,044,930  | -61.40%               |
| Transfer (to)/from Retained Earnings                 | (2,303,048)        | (2,112,720)         | (10,293,142)          | (5,720,116)        | (3,417,068)  | 148.37%               |
| SURPLUS/(DEFICIT)                                    | \$                 | <u>\$</u> -         | \$                    | \$                 | -<br>\$ -  | N/A                   |
| Fulltime Positions                                   | 290                | 284                 | 290                   | 301                | 11   | 3.79%                 |
| Temporary Employee Hours                             | 4,020              | -                   | 4,020                 | 5,220              | 1,200  | 29.85%                |

#### JACKSONVILLE AVIATION AUTHORITY ORIGINAL BUDGET FY 2017/2018 VERSUS PROPOSED BUDGET FY 2018/2019

|   | Increase/(Decrease) |        |  |
|---|---------------------|--------|--|
| REVENUE OVERVIEW  | \$                  | %      |  |
| <b>Concessions</b><br>The increase in concessions revenue is a function of the higher enplanement activity we are seeing in FY 2017/18, which should accelerate in FY 2018/19. We are budgeting food & beverage revenue increases of \$224k, rental car increases of \$153k, and higher anticipated fuel sales accounts for increased fuel flowage fees of \$92k over FY 2017/18.   | 538,948             | 3.15%  |  |
| <b>Fees &amp; Charges</b><br>Two of the larger year over year increases in this category are projected to come from Transportation Network Companies (TNC) revenue and air cargo fees. JAA signed a contract with Uber in 2017. This revenue was not budgeted in FY 2017/18, since the contract came after the budget was approved. FY 2018/19 will show a sharp increase over FY 2017/18 (\$585k). JAA is also seeing higher air cargo activity. We believe this is in part related to the two new Amazon distribution centers near our airports. We expect this activity to continue in FY 2018/19, resulting in approx \$290k in additional revenue. The remaining increase in Fees & Charges over FY 2017/18 is related to higher airline landing fees (\$2 million) which is a direct reflection of a higher expense budget. | 3,030,198           | 19.11% |  |
| Space & Facility Rentals<br>JAA expects higher terminal rental rates from the airlines based on a higher forecast expense in FY 2018/19. Under our airline<br>operating agreement, the airlines reimburse JAA for the expenses of operating the terminal and airfield cost centers. Since we<br>expect higher expense in FY 2018/19, the airline rental rates will be approximately \$2 million higher. JAA further expects<br>increased fixed-based operatior (FBO) revenue in FY 2018/19, driving our piece of their revenue higher by \$305k.  | 2,761,424           | 10.42% |  |
| <b>Parking</b><br>Due to higher passenger levels, JAA is seeing increased parking revenues in FY 2017/18 which we expect to continue to<br>increase through FY 2018/19. We are budgeting growth in all parking line items amounting to approximately \$1.7 million in<br>increased revenue over the FY 2017/18 budget.  | 1,690,578           | 8.01%  |  |
| Sale of Utilities<br>The small increase is based on higher anticipated activity, partially offset by contractual rates and reduced energy usage.  | 65,727              | 4.43%  |  |

#### JACKSONVILLE AVIATION AUTHORITY ORIGINAL BUDGET FY 2017/2018 VERSUS PROPOSED BUDGET FY 2018/2019

|  | Increase/(Decrease) |        |  |
|--|---------------------|--------|--|
| EXPENDITURE OVERVIEW   | \$                  | %      |  |
| Salaries<br>JAA is adding 11 new positions in FY 2018/19. Most of the positions are being added in maintenance and facilities, as part of an<br>enhanced maintenance initiative resulting in a base pay increase of approximately \$403K (with staggered start dates). An<br>average wage increase of 3.46% is included at a cost of \$637K. Filling positions at amounts higher than budgeted along with mid-<br>year increases account for approximately \$280K.   | 1,513,906           | 7.70%  |  |
| Benefits<br>The primary changes in FY 2018/19 include increases in the Florida Retirement System (\$281K) as well as the rising cost of<br>health insurance (\$225K).  | 680,144             | 8.96%  |  |
| Services & Supplies<br>The airport rescue and firefighting services (ARFF) contract is budgeted to increase 3% over last year. There is also an additional<br>\$320K in the budget for the addition of a Rescue Unit at JIA. IT has an increased contractual services budget of \$535K as a<br>result of new contracts for the camera system and Amadeus (Flight information system) system maintenance. The Maintenance<br>division also has an increased budget of \$460K due to a committment to a higher level of overall airport maintenance. This<br>includes increased contracts for landscaping, power washing, and elevator/escalator maintenance. See Recommendation #1. | 2,899,777           | 18.64% |  |
| Repairs & Maintenance<br>The airport has committed to a multi-year plan of increased levels of maintenance. This includes a multitude of maintenance<br>related projects. Examples include terminal bathroom repiping, LED lighting under terminal overhangs, airfield blasting, and<br>baggage system belt repairs.   | 561,469             | 19.81% |  |
| <b>Registrations &amp; Travel</b><br>The increase is a result of the creation of a leadership development program to include both on site and off site training at an approximate cost of \$150K.  | 132,360             | 29.17% |  |
| Utilities, Taxes & Gov't Fees<br>The airport has undergone some energy efficiency projects that are producing energy savings in the current year. We expect that<br>to continue to help reduce utility expense in FY 2018/19.  | (212,776)           | -4.26% |  |

### JACKSONVILLE AVIATION AUTHORITY ORIGINAL BUDGET FY 2017/2018 VERSUS PROPOSED BUDGET FY 2018/2019

|  | Increase/(Dec | rease) |
|--|---------------|--------|
| NON-OPERATING REVENUE (EXPENSE) OVERVIEW   | \$            | %      |
| <b>Passenger Facility Charge (PFC) Revenue</b><br>PFC revenue was over-budgeted in FY 2017/18. We revisited our forecast calculation for FY 2018/19 and are comfortable FY 2018/19 is more accurate.   | (292,989)     | -2.38% |
| Investment Income<br>Investment income is forecasted to increase based on rising interest rates on our cash and investment accounts, as well as<br>higher cash and investment balances.  | 466,119       | 63.17% |
| Other Revenue<br>Timber revenue is forecasted to be lower.   | (57,040)      | -8.56% |
| <b>Debt Service</b><br>The 2016 Note has a front loaded repayment schedule. Principal payments are much higher in the first two years compared to following years. The budgeted principal payment for the 2016 note due on 10/1/2018 is \$7.65M, which is \$4.65M higher than the principal payment in 2018. | 4,382,743     | 49.29% |
| Other Expense<br>Timber expenses are forecasted to be higher based on our harvest plan.  | (16,035)      | -4.55% |

## JACKSONVILLE AVIATION AUTHORITY ANALYSIS OF PROPOSED 2018/2019 CAPITAL BUDGET

|  |   |    |   |    | \$ and % Increa<br>Proposed B                                     |  |  |
|--|---|----|---|----|---|--|--|
| Capital Funds  | <br>2017/2018<br>Original<br>Budget                           |    | 2018/2019<br>Proposed<br>Budget                                 |    | Original<br>Budget<br>(Dollars)                                   | Original<br>Budget<br>(Percentage)           |  |
| Federal Contributions<br>State Contributions<br>Tenant/Other Contributions<br>PFC<br>Operating Capital Outlay        | \$<br>10,125,000<br>11,720,888<br>-<br>796,000<br>20,302,288  | \$ | 2,010,000<br>6,048,000<br>11,000,000<br>2,898,000<br>20,286,802 | \$ | (8,115,000)<br>(5,672,888)<br>11,000,000<br>2,102,000<br>(15,486) | -80.15%<br>-48.40%<br>-<br>264.07%<br>-0.08% |  |
| Total Capital Funds  | \$<br>42,944,176  | \$ | 42,242,802  | \$ | (701,374)   | -1.63%                                       |  |
| Capital Projects   |   |    |   |    |   |  |  |
| Jacksonville International Airport<br>Cecil Airport<br>Cecil Spaceport<br>Jax Ex at Craig Airport<br>Herlong Airport | \$<br>16,664,176<br>17,330,000<br>-<br>5,790,000<br>3,160,000 | \$ | 17,699,800<br>12,561,502<br>7,500,000<br>1,331,500<br>3,150,000 | \$ | 1,035,624<br>(4,768,498)<br>7,500,000<br>(4,458,500)<br>(10,000)  | 6.21%<br>-27.52%<br>-<br>-77.00%<br>-0.32%   |  |
| Total Capital Projects   | \$<br>42,944,176  | \$ | 42,242,802  | \$ | (701,374)   | -1.63%                                       |  |
| Surplus (Deficit)  | \$<br>-   | \$ | _   | \$ | -   |  |  |

#### JACKSONVILLE AVIATION AUTHORITY JACKSONVILLE, FLORIDA FY 2018/2019 BUDGET

| Concessions \$<br>Fees & Charges<br>Space & Facility Rentals<br>Parking<br>Sale of Utilities<br>Other Miscellaneous Operating Revenue<br>TOTAL OPERATING REVENUES \$<br>OPERATING EXPENDITURES<br>Salaries \$<br>Benefits<br>Services and Supplies<br>Repairs & Maintenance | 18,889,398<br>29,260,213<br>22,798,584<br>1,548,046<br>189,737<br>90,310,776   |
|---|--|
| Space & Facility Rentals Parking Sale of Utilities Other Miscellaneous Operating Revenue TOTAL OPERATING REVENUES Salaries Salaries Services and Supplies   | 29,260,213<br>22,798,584<br>1,548,046<br>189,737<br>90,310,776<br>21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066 |
| Parking<br>Sale of Utilities<br>Other Miscellaneous Operating Revenue<br>TOTAL OPERATING REVENUES \$<br>OPERATING EXPENDITURES<br>Salaries \$<br>Benefits<br>Services and Supplies  | 22,798,584<br>1,548,046<br>189,737<br>90,310,776<br>21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066               |
| Sale of Utilities<br>Other Miscellaneous Operating Revenue<br>TOTAL OPERATING REVENUES \$<br>OPERATING EXPENDITURES<br>Salaries \$<br>Benefits<br>Services and Supplies   | 1,548,046<br>189,737<br>90,310,776<br>21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066                             |
| Other Miscellaneous Operating Revenue         TOTAL OPERATING REVENUES         OPERATING EXPENDITURES         Salaries         Senefits         Services and Supplies   | 189,737<br>90,310,776<br>21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066  |
| TOTAL OPERATING REVENUES \$ OPERATING EXPENDITURES Salaries \$ Benefits Services and Supplies   | 90,310,776<br>21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066   |
| OPERATING EXPENDITURES<br>Salaries \$<br>Benefits<br>Services and Supplies  | 21,180,823<br>8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066   |
| Salaries \$<br>Benefits<br>Services and Supplies  | 8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066   |
| Benefits<br>Services and Supplies   | 8,273,662<br>18,459,966<br>3,396,350<br>921,207<br>586,066   |
| Services and Supplies   | 18,459,966<br>3,396,350<br>921,207<br>586,066  |
|   | 3,396,350<br>921,207<br>586,066  |
| Repairs & Maintenance   | 921,207<br>586,066   |
|   | 586,066  |
| Promotion, Advertising and Dues   |  |
| Registrations & Travel  | 1,385,975  |
| Insurance Expense   |  |
| Cost of Goods for Sale  | 519,825  |
| Utilities, Taxes & Gov't Fees   | 4,780,794  |
| Operating Contingency   | 2,500,000  |
| TOTAL OPERATING EXPENDITURES \$   | 62,004,668   |
| OPERATING INCOME  | 28,306,108   |
| NON-OPERATING REVENUES  |  |
| Passenger Facility Charge \$  | 12,041,331   |
| Investment Income   | 1,204,000  |
| Other Revenues  | 609,560  |
| TOTAL NON-OPERATING REVENUES  |  |
| NON-OPERATING EXPENDITURES  |  |
| Debt Service \$   | 13,310,300   |
| Other Expenditures  | 336,760  |
| TOTAL NON-OPERATING EXPENDITURES \$   | 13,647,060   |
| NET INCOME BEFORE OPERATING CAPITAL OUTLAY, PFC RESERVE   |  |
| AND RETAINED EARNINGS \$  | 28,513,939   |
| Transfer (to)/from Operating Capital Outlay \$  | (20,286,802)   |
| Transfer (to)/from Passenger Facility Charge Reserve  | (2,507,021)  |
| Transfer (to)/from Retained Earnings  | (5,720,116)  |
|   | (0,120,110)  |
| SURPLUS/(DEFICIT)   |  |
| TOTAL REVENUES _\$  | 104,165,667  |
| TOTAL APPROPRIATIONS \$   | 104,165,667  |
| FULLTIME POSITIONS  | 301  |
| =   |  |
| TEMPORARY EMPLOYEE HOURS  | 5,220  |

#### JACKSONVILLE AVIATION AUTHORITY JACKSONVILLE, FLORIDA FY 2018/2019 BUDGET

## CAPITAL

### REVENUES

| \$<br>2,010,000  |
|------------------|
| 6,048,000        |
| 11,000,000       |
| 2,898,000        |
| 20,286,802       |
| \$<br>42,242,802 |
| \$               |

## APPROPRIATIONS AND RESERVES

| CAPITAL PROJECTS                   |                  |
|------------------------------------|------------------|
| Jacksonville International Airport | \$<br>17,699,800 |
| Cecil Airport                      | 12,561,502       |
| Cecil Spaceport                    | 7,500,000        |
| Craig Airport                      | 1,331,500        |
| Herlong Airport                    | 3,150,000        |
| Total Appropriations               | 42,242,802       |
| TOTAL APPROPRIATIONS AND RESERVES  | \$<br>42,242,802 |

# Council Auditor's Office Recommendations Jacksonville Aviation Authority Proposed 2018/19 Budget

JAA concurs with all recommendations.

1. We recommend a decrease to the expenditure line "Services and Supplies" by \$783,067 for a revised total of \$17,676,899, and an increase to the expenditure line "Operating Contingency" by the same \$783,067 for a revised total of \$3,283,067. The \$783,067 is the amount that JAA over budgeted for JIA fire/rescue services. JAA's budget was approved by it's Board of Directors in June before the City budget was finalized; therefore, JAA did not have the most up-to-date cost estimate used by the City in preparing its budget for fire/rescue services at JIA. This amendment will result in JAA's budgeted cost for fire/rescue services equaling the City's budgeted revenues for providing the services.

2. Remove and replace Budget Ordinance Schedule G with Revised Schedule G which corrects the debt service amount (lowered by \$36,140) and increases the Transfer to Passenger Facility Charge Reserve by the same amount. This was discovered after the budget was initially submitted. The recommendation in number 1 above will also be reflected in the Revised Schedule G.

3. Remove and replace Budget Ordinance Schedule H with Revised Schedule H which offers more line item detail of FY 2018/19 capital projects.

## JACKSONVILLE AVIATION AUTHORITY JACKSONVILLE, FLORIDA FY 2018/2019 BUDGET

| OPERATING REVENUES  |    |                            |
|---|----|----------------------------|
| Concessions   | \$ | 17,624,798                 |
| Fees & Charges  |    | 18,889,398                 |
| Space & Facility Rentals                                    |    | 29,260,213                 |
| Parking   |    | 22,798,584                 |
| Sale of Utilities   |    | 1,548,046                  |
| Other Miscellaneous Operating Revenue                       |    | 189,737                    |
| TOTAL OPERATING REVENUES                                    | \$ | 90,310,776                 |
| OPERATING EXPENDITURES                                      |    |                            |
| Salaries  | \$ | 21,180,823                 |
| Benefits  |    | 8,273,662                  |
| Services and Supplies                                       |    | 17,676,899                 |
| Repairs & Maintenance                                       |    | 3,396,350                  |
| Promotion, Advertising and Dues                             |    | 921,207                    |
| Registrations & Travel                                      |    | 586,066                    |
| Insurance Expense   |    | 1,385,975                  |
| Cost of Goods for Sale                                      |    | 519,825                    |
| Utilities, Taxes & Gov't Fees                               |    | 4,780,794                  |
| Operating Contingency                                       |    | 3,283,067                  |
| TOTAL OPERATING EXPENDITURES                                | \$ | 62,004,668                 |
| OPERATING INCOME  | \$ | 28,306,108                 |
|   |    |                            |
| NON-OPERATING REVENUES                                      | ¢  | 40.044.004                 |
| Passenger Facility Charge Investment Income                 | \$ | 12,041,331<br>1,204,000    |
| Other Revenues  |    | 609,560                    |
| TOTAL NON-OPERATING REVENUES                                | \$ | 13,854,891                 |
| NON-OPERATING EXPENDITURES                                  |    |                            |
| Debt Service  | \$ | 13,274,160                 |
| Other Expenditures  | Ψ  | 336,760                    |
| TOTAL NON-OPERATING EXPENDITURES                            | \$ | 13,610,920                 |
| NET INCOME BEFORE OPERATING CAPITAL OUTLAY, PFC RESERVE AND |    |                            |
| RETAINED EARNINGS   | \$ | 28,550,079                 |
| Transfer (to)/from Operating Capital Outlay                 | \$ | (20,286,802)               |
| Transfer (to)/from Passenger Facility Charge Reserve        | Φ  | •                          |
| Transfer (to)/from Retained Earnings                        |    | (2,543,161)<br>(5,720,116) |
| Transfer (to)/ITOIn Retained Earnings                       |    | (5,720,110)                |
| SURPLUS/(DEFICIT)   | \$ | -                          |
| TOTAL REVENUES  | \$ | 104,165,667                |
| TOTAL APPROPRIATIONS  | \$ | 104,165,667                |
| FULLTIME POSITIONS  |    | 301                        |
| TEMPORARY EMPLOYEE HOURS                                    |    | 5,220                      |
|   |    | ,                          |

**REVISED SCHEDULE G** 

# JACKSONVILLE AVIATION AUTHORITY CAPITAL BUDGET FOR FISCAL YEAR ENDING SEPTEMBER 30, 2019

|                 | FUNDING SOURCES  |                                |           |               |                |            |   |
|-----------------|--|--------------------------------|-----------|---------------|----------------|------------|---|
| Airport         | Description  | JAA                            | PFC       | FAA<br>GRANTS | FDOT<br>GRANTS | OTHER      | Budget 2019<br>Total Capital<br>Commitments |
| Jacksonville    | JAX Terminal Roof Rehab  | 3,600,000                      |           |               |                |            | 3,600,000                                   |
| International   | Garage Structure Rehab (PH1 of 4)                                | 3,100,000                      |           |               |                |            | 3,100,000                                   |
| Airport         | Terminal Hold Room Terrazzo Flooring                             | 702,000                        | 1,898,000 |               |                |            | 2,600,000                                   |
|                 | Terminal Air Handler Unit Replacement (PH 5 of 5) + 2 Host Units | 1,600,000                      | .,        |               |                |            | 1,600,000                                   |
|                 | Perimeter Radar Surveillance                                     | , ,                            | 1,000,000 |               |                |            | 1,000,000                                   |
|                 | Replace Elevators (5)- Ticketing, ADO, Hourly                    | 900,000                        | .,        |               |                |            | 900,00                                      |
|                 | Wildlife Fence (final funding)                                   | 125,000                        |           | 375,000       |                |            | 500,00                                      |
|                 | Train Board Replacement 50' Display                              | 500,000                        |           | ,             |                |            | 500,000                                     |
|                 | Airfield Wetland Mitigation Design and Permitting Only           | 125,000                        |           | 375,000       |                |            | 500,000                                     |
|                 | JAX Drainage, Flood and Storm Surge Study                        | 500,000                        |           | 010,000       |                |            | 500,00                                      |
|                 | Oracle Upgrade   | 500,000                        |           |               |                |            | 500,000                                     |
|                 | Infrastructure Refresh   | 300,000                        |           |               |                |            | 300,00                                      |
|                 |  | 300,000                        |           |               |                |            | 300,000                                     |
|                 | Landscape Design and JAX Irrigation (additional funding)         |                                |           |               |                |            |   |
|                 | Design JAX Daily & Hourly Garage Lighting Replacement            | 250,000                        |           |               |                |            | 250,00                                      |
|                 | Design GA FIS Facility   | 250,000                        |           |               |                |            | 250,00                                      |
|                 | Badging Refresh  | 140,000                        |           |               |                |            | 140,00                                      |
|                 | JIA Small Cap  | 1,159,800<br><b>14,051,800</b> | 2,898,000 | 750,000       |                |            | 1,159,80<br><b>17,699,80</b>                |
|                 |  | 14,001,000                     | 2,030,000 | 750,000       |                |            | 17,000,000                                  |
| Cecil Airport   | ATCT (final funding)   | 1,810,502                      |           |               | 2,100,000      |            | 3,910,502                                   |
|                 | Eastside Utility Corridor Phase 2 (final funding)                |                                |           |               |                | 3,500,000  | 3,500,00                                    |
|                 | Airfield Signage Replacement and Electrical Connection           | 140,000                        |           | 1,260,000     |                |            | 1,400,00                                    |
|                 | 18L/36R Concrete Rehab (final funding)                           | 1,900,000                      |           |               | 800,000        |            | 2,700,00                                    |
|                 | 9L/27R Rehab (final funding)                                     | 400,000                        |           |               | 400,000        |            | 800,00                                      |
|                 | Cecil Airport Small Cap  | 251,000                        |           |               |                |            | 251,00                                      |
|                 |  | 4,501,502                      | -         | 1,260,000     | 3,300,000      | 3,500,000  | 12,561,50                                   |
| Cecil Spaceport | Eastside Roadway   |                                |           |               |                | 7,500,000  | 7,500,000                                   |
|                 | Cecil Spaceport Small Cap  |                                |           |               |                | 7,500,000  | 7,500,000                                   |
|                 |  | -                              | -         | -             | -              | 7,500,000  | 7,500,000                                   |
| Jacksonville    | Building 2 Replacement   | 500,000                        |           |               | 500,000        |            | 1,000,00                                    |
| Executive at    | Hangar 607 and Ops Building Water and Sewer Connection           | 220,000                        |           |               | ,              |            | 220,00                                      |
| Craig Airport   | JAXEx Small Cap  | 111,500                        |           |               |                |            | 111,50                                      |
| 0               |  | 831,500                        | -         | -             | 500,000        | -          | 1,331,50                                    |
|                 |  |                                |           |               |                |            |   |
| Herlong         | Runway 11/29 and Twys C&D (final funding)                        | 562,000                        |           |               | 2,248,000      |            | 2,810,00                                    |
| Recreational    | Rehab H3 Roof  | 200,000                        |           |               |                |            | 200,00                                      |
| Airport         | Herlong Recreational Airport Small Cap                           | 140,000                        |           |               |                |            | 140,00                                      |
|                 |  | 902,000                        | -         | -             | 2,248,000      | -          | 3,150,00                                    |
|                 |  | 00.000.000                     | 0.000.000 | 0.040.000     | 0.040.000      | 44.000.000 |   |
|                 | Total Capital  | 20,286,802                     | 2,898,000 | 2,010,000     | 6,048,000      | 11,000,000 | 42,242,802                                  |

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## JACKSONVILLE PORT AUTHORITY COMPARISON OF BUDGETS ANALYSIS OF FY 2018/2019 PROPOSED BUDGET

|                        | Operating<br>& Non-Operating | Debt<br>Service | Capital<br>Outlay | Total          |
|------------------------|------------------------------|-----------------|-------------------|----------------|
| FY 2017/2018 Original  | \$ 43,761,162                | \$ 21,716,937   | \$ 82,010,032     | \$ 147,488,131 |
| FY 2018/2019 Proposed  | \$ 47,173,638                | \$ 23,675,959   | \$ 123,615,548    | \$ 194,465,145 |
| \$ Increase (Decrease) | \$ 3,412,476                 | \$ 1,959,022    | \$ 41,605,516     | \$ 46,977,014  |
| % Increase (Decrease)  | 7.80%                        | 9.02%           | 50.73%            | 31.85%         |

|                     | FY 2017/18 | FY 2018/19 | Increase/Decrease |
|---------------------|------------|------------|-------------------|
| Full-time Positions | 171        | 171        | -                 |
| Part-time Hours     | 6,500      | 7,020      | 520               |

## JACKSONVILLE PORT AUTHORITY ANALYSIS OF FY 2018/2019 OPERATING BUDGET

|  | 2017/2018<br>ORIGINAL<br>BUDGET | N  | 8 Months<br>2017/2018<br>YTD as of<br>Iay 31, 2018 | F  | 12 Months<br>2017/2018<br>PROJECTED<br>(per JPA) | 2018/2019<br>PROPOSED<br>BUDGET | \$ and % Increase (<br>2018/20<br>JPA Budge<br>2017/2018 OF | 19<br>t Over |
|--|---------------------------------|----|--|----|--|---------------------------------|---|--------------|
| OPERATING REVENUES                     |                                 |    |  |    |  |                                 |   |              |
| Containers                             | \$<br>30,725,820                | \$ | 22,419,227   | \$ | 32,962,715                                       | \$<br>35,732,071                | \$ 5,006,251  | 16.29%       |
| Autos                                  | 16,672,453                      |    | 11,478,360   |    | 17,021,117                                       | 17,562,435                      | 889,982   | 5.34%        |
| Break Bulk                             | 4,482,347                       |    | 2,623,918  |    | 3,896,142  | 4,106,261                       | (376,086)   | (8.39%)      |
| Cruise                                 | 4,987,291                       |    | 3,401,033  |    | 4,750,160  | 4,977,549                       | (9,742)   | (0.20%)      |
| Liquid Bulk                            | 1,229,733                       |    | 899,296  |    | 1,324,788  | 1,261,502                       | 31,769  | 2.58%        |
| Dry Bulk                               | 2,094,245                       |    | 1,313,801  |    | 1,935,518  | 2,045,168                       | (49,077)  | (2.34%)      |
| Other Operating Revenues               | <br>2,072,409                   |    | 3,531,920  |    | 3,985,728  | <br>2,013,486                   | (58,923)  | (2.84%)      |
| TOTAL OPERATING REVENUES               | \$<br>62,264,298                | \$ | 45,667,555   | \$ | 65,876,168                                       | \$<br>67,698,472                | \$ 5,434,174  | 8.73%        |
| OPERATING EXPENDITURES                 |                                 |    |  |    |  |                                 |   |              |
| Salaries                               | \$<br>12,219,208                | \$ | 7,881,978  | \$ | 11,841,984                                       | \$<br>12,286,010                | \$ 66,802   | 0.55%        |
| Employee Benefits                      | 4,875,446                       |    | 3,029,058  |    | 4,714,281  | 5,269,627                       | 394,181   | 8.09%        |
| Services & Supplies                    | 4,658,292                       |    | 3,203,319  |    | 4,755,247  | 5,377,747                       | 719,455   | 15.44%       |
| Security Services                      | 4,452,966                       |    | 2,981,315  |    | 4,461,595  | 4,863,625                       | 410,659   | 9.22%        |
| Business Travel & Training             | 402,767                         |    | 200,893  |    | 353,427  | 514,153                         | 111,386   | 27.66%       |
| Promotion, Advertising, Dues           | 977,525                         |    | 611,906  |    | 950,389  | 920,988                         | (56,537)  | (5.78%)      |
| Utility Services                       | 1,032,425                       |    | 702,453  |    | 1,050,488  | 1,144,114                       | 111,689   | 10.82%       |
| Repairs & Maintenance Projects         | 1,772,956                       |    | 1,425,244  |    | 1,885,740  | 2,057,048                       | 284,092   | 16.02%       |
| Dredging                               | 2,784,904                       |    | 4,781,395  |    | 5,116,188  | 4,010,850                       | 1,225,946   | 44.02%       |
| Other Operating Expenditures           | <br>186,253                     |    | 184,809  |    | 277,609  | <br>234,297                     | 48,044  | 25.80%       |
| TOTAL OPERATING EXPENDITURES           | \$<br>33,362,742                | \$ | 25,002,370   | \$ | 35,406,948                                       | \$<br>36,678,459                | \$ 3,315,717  | 9.94%        |
| OPERATING INCOME                       | \$<br>28,901,556                | \$ | 20,665,185   | \$ | 30,469,220                                       | \$<br>31,020,013                | \$ 2,118,457  | 7.33%        |
| NON-OPERATING REVENUES/(EXPENSES)      |                                 |    |  |    |  |                                 |   |              |
| Debt Service                           | \$<br>(21,716,937)              | \$ | (13,618,688)                                       | \$ | (20,422,753)                                     | \$<br>(23,675,959)              | (1,959,022)   | 9.02%        |
| Investment Income                      | 269,655                         |    | 165,944  |    | 260,463  | 355,398                         | 85,743  | 31.80%       |
| Shared Revenue from Primary Govt       | 2,940,286                       |    | 1,860,091  |    | 2,640,286  | 2,791,867                       | (148,419)   | (5.05%)      |
| Contributions to Tenants               | (2,601,700)                     |    | (1,622,162)  |    | (2,524,174)                                      | (1,901,700)                     | 700,000   | (26.91%)     |
| Other Revenue                          | 3,860                           |    | 240  |    | 2,110  | 3,860                           | -   | 0.00%        |
| Other Expense                          | <br>(8,590)                     |    | (12,054)   |    | (13,851)   | <br>(8,575)                     | 15  | (0.17%)      |
| NET INCOME BEFORE CAPITAL CONTRIBUTION |                                 |    |  |    |  |                                 |   |              |
| AND CONTINGENCY                        | \$<br>7,788,130                 | \$ | 7,438,556  | \$ | 10,411,301                                       | \$<br>8,584,904                 | \$ 796,774  | 10.23%       |
| TRANSFER TO OPERATING CAPITAL OUTLAY   | \$<br>(7,788,130)               | \$ | (7,438,556)  | \$ | (7,788,130)                                      | \$<br>(8,584,904)               | (796,774)   | 10.23%       |
| SURPLUS/(DEFICIT)                      | \$<br>-                         | \$ | -  | \$ | (2,623,171)                                      | \$<br>                          | \$-   |              |

## JACKSONVILLE PORT AUTHORITY FY 2017/2018 ORIGINAL BUDGET VS. FY 2018/2019 PROPOSED BUDGET

|  |           | Increase/(Decreas        | se)            |
|--|-----------|--------------------------|----------------|
| OPERATING REVENUE OVERVIEW   |           | \$                       | %              |
| Containers   | \$        | 5,006,251                | 16.29%         |
| The increase is primarily due to greater volumes by Crowley due to full utilization of LNG vessels at the new Talleyrand I cargo growth and contractual CPI increases.   | ∕larine ⊺ | Ferminal, as well as inc | creased Asian  |
| Autos  | \$        | 889,982                  | 5.34%          |
| The increase is due to the utilization of the new Auto Parking Expansion at Dames Point Terminal, as well as increased 2017/18 saw a reduction from prior years due to construction of the parking facility at the Dames Point Terminal. | volume    | es from several auto p   | rocessors. FY  |
| Break Bulk   | \$        | (376,086)                | (8.39%)        |
| The decrease is due to a reduction in volumes (steel and other break bulk) per projections from the tenants.   |           |                          |                |
| OPERATING EXPENDITURE OVERVIEW   |           | \$                       | %              |
| Salaries   | \$        | 66,802                   | 0.55%          |
| The increase is primarily due to a 3% salary increase for both union and non-union personnel, partially offset by the defunding  | g of thre | e positions.             |                |
| Employee Benefits  | \$        | 394,181                  | 8.09%          |
| The increase is primarily due to increased FRS pension rates (\$175K), and increased Health Insurance rates (\$253K) partiall  | / offset  | by reductions in other b | enefits.       |
| Services & Supplies  | \$        | 719,455                  | 15.44%         |
| The increase is primarily due to increased fuel usage for cranes due to increased cargo volumes, as well as increased Prop<br>from JPA's Risk Manager.   | perty Ins | surance expense based    | d on estimates |
| Security Services  | \$        | 410,659                  | 9.22%          |
| The increase is primarily due to additional contract security personnel providing port access for non-credentialed individuals (   | escort o  | perations).              |                |
| Business Travel & Training   | \$        | 111,386                  | 27.66%         |
| The increase is for travel for the new Chief Commercial Officer, sales staff and Government Affairs Manager.   |           |                          |                |
| Utility Services   | \$        | 111,689                  | 10.82%         |
| The increase is due to volume usage of electric cranes and upgrades to Blount Island lighting.   |           |                          |                |
| Repairs & Maintenance Projects   | \$        | 284,092                  | 16.02%         |
| The increase is due to repairs and maintenance upgrades as well as addressing deferred maintenance including lighting, land  | Iscaping  | g and painting.          |                |
| Dredging   | \$        | 1,225,946                | 44.02%         |
| The increase is primarily due to an estimated increase from 153,000 cubic yards to 225,000 cubic yards based on a five year  | dredgin   | g trend history.         |                |
| Other Operating Expenditures   | \$        | 48,044                   | 25.80%         |
| The increase is primarily due to security for operations at Buck Island and credit card fees for escort operations.  |           |                          |                |

## JACKSONVILLE PORT AUTHORITY FY 2017/2018 ORIGINAL BUDGET VS. FY 2018/2019 PROPOSED BUDGET

|  |          | Increase/(Decrea      | se)           |
|--|----------|-----------------------|---------------|
| NON-OPERATING REVENUES/(EXPENSES) OVERVIEW   |          | \$                    | %             |
| Debt Service   | \$       | (1,959,022)           | 9.02%         |
| The increase is primarily due to additional debt service from the 2018 Bond issuance of \$75,000,000.  |          |                       |               |
| Investment Income  | \$       | 85,743                | 31.80%        |
| The increase is due to higher interest yields on cash balances.  |          |                       |               |
| Shared Revenue from Primary Government   | \$       | (148,419)             | (5.05%)       |
| Pursuant to the Interlocal Agreement, the City provides a contribution to JPA each year. Due to a projected decrease in the debt service for bonds that were issued by the City on behalf of JPA, the contribution provided to JPA is also decreasing. | ne Commu | nication Services Tax | and increased |
| Contributions to Tenants   | \$       | 700,000               | (26.91%)      |
| The decrease is due to the expiration of the MOU with TraPac in which JPA covered \$700K of their dredging costs.  |          |                       |               |

### JACKSONVILLE PORT AUTHORITY FY 2018/2019 BUDGET

| OPERATING REVENUES   |                   |
|--|-------------------|
| Containers   | \$<br>35,732,071  |
| Autos  | 17,562,435        |
| Break Bulk   | 4,106,261         |
| Cruise   | 4,977,549         |
| Liquid Bulk  | 1,261,502         |
| Dry Bulk   | 2,045,168         |
| Other Operating Revenues                                   | <br>2,013,486     |
| TOTAL OPERATING REVENUES                                   | \$<br>67,698,472  |
| OPERATING EXPENDITURES                                     |                   |
| Salaries   | \$<br>12,286,010  |
| Employee Benefits  | 5,269,627         |
| Services & Supplies  | 5,377,747         |
| Security Services  | 4,863,625         |
| Business Travel & Training                                 | 514,153           |
| Promotion, Advertising, Dues                               | 920,988           |
| Utility Services   | 1,144,114         |
| Repairs & Maintenance Projects                             | 2,057,048         |
| Dredging   | 4,010,850         |
| Other Operating Expenditures                               | <br>234,297       |
| TOTAL OPERATING EXPENDITURES                               | \$<br>36,678,459  |
| OPERATING INCOME   | \$<br>31,020,013  |
| NON-OPERATING REVENUES                                     |                   |
| Investment Income  | \$<br>355,398     |
| Shared Revenue from Primary Govt                           | 2,791,867         |
| Other Revenue  | 3,860             |
| TOTAL NON-OPERATING REVENUES                               | \$<br>3,151,125   |
| NON-OPERATING EXPENDITURES                                 |                   |
| Debt Service   | \$<br>23,675,959  |
| Contributions to Tenant                                    | 1,901,700         |
| Other Expenditures   | <br>8,575         |
| TOTAL NON-OPERATING EXPENDITURES                           | \$<br>25,586,234  |
| NET INCOME BEFORE OPERATING CAPITAL OUTLAY AND CONTINGENCY | \$<br>8,584,904   |
| Transfer to Operating Capital Outlay                       | \$<br>(8,584,904) |
| SURPLUS/(DEFICIT)  | \$<br><u> </u>    |
| TOTAL REVENUES   | \$<br>70,849,597  |
| TOTAL APPROPRIATIONS                                       | \$<br>70,849,597  |
|  |                   |
| Full Time Positions  | <br>171           |
| Temporary Employee Hours                                   | <br>7,020         |

# Jacksonville Port Authority Capital Projects - Budget 2018-2019

|                |  |               |            | 1                   | -                | 1               | <u> </u>         |                    |         |
|----------------|--|---------------|------------|---------------------|------------------|-----------------|------------------|--------------------|---------|
| Location       | Description  | STATE         | FEDERAL    | TENANT<br>CONTRIBUT |                  | CASH<br>RESERVE | JPA<br>FINANCING |                    | Amount  |
| unt Island     | Rehabilitate Berths 33 & 34  | 44,100,000    | FEDERAL    | CONTRIBUT           | 4,394,654        | 1,106,061       |                  | \$                 | 58,800, |
| biounit Islanu | Rehabilitate Railroad Tressel  |               |            |                     | 250,000          | 1,106,061       | 9,199,205        | \$                 | 500     |
|                | Pile, Cap and Beam Rehab BIMT  | 250,000       |            |                     | 400,000          |                 |                  | <del>ب</del><br>\$ | 400     |
|                | Resurface Wm Mills from Dave Rawls Blvd to BI Blvd                   | 450.000       |            |                     |                  |                 |                  | \$                 | 300     |
|                |  | 150,000       |            |                     | 150,000          |                 |                  |                    |         |
|                | Tenant Asphalt Facility Rehab  | 87,500        |            |                     | 87,500           |                 |                  | \$                 | 175     |
|                | Flyover Bridge Rehab   | 75,000        |            |                     | 75,000           |                 |                  | \$                 | 150     |
|                | Design of Cathodic Protection System                                 |               |            |                     | 100,000          |                 |                  | \$                 | 100     |
|                | Asphalt BI Blvd/Access Road  | 42,500        |            |                     | 42,500           |                 |                  | \$                 | 85      |
|                | Replace Roof on Fire Station   | 15,000        |            |                     | 15,000           |                 |                  | \$                 | 30      |
|                | Total Blount Island  | \$ 44,720,000 | \$         | - \$                | - \$ 5,514,654   | \$ 1,106,061    | \$ 9,199,285     | \$                 | 60,540  |
| nes Point      | Cruise Terminal Improvements   |               |            |                     |                  |                 | 1,300,000        | \$                 | 1,300   |
|                | Auto Processing Facility - Phase 1 (Paving)                          |               |            |                     |                  |                 | 700,000          | \$                 | 700     |
|                | Auto Frocessing Facility Fridase F (Favility)                        |               |            |                     |                  | 400,000         |                  | \$                 | 400     |
|                |  |               |            |                     |                  | 400,000         |                  |                    |         |
|                | Environmental Permitting/Auto Processing Facility - Phase 2          |               |            |                     | 200,000          |                 |                  | \$                 | 200     |
|                | August Drive Bridge Sheet Pile Wall Replacement (Design)             |               |            |                     | 150,000          |                 |                  | \$                 | 150     |
|                | Saltmarsh Mitigation at Security Operations Center (SOC)             |               |            |                     | 60,000           |                 |                  | \$                 | 60      |
|                | Total Dames Point  | \$-           | \$         | - \$                | - \$ 410,000     | \$ 400,000      | \$ 2,000,000     | \$                 | 2,810   |
| alleyrand      | Warehouse Rehab (Seaonus)  | 1,500,000     |            |                     |                  | 335,792         | 1,164,208        | \$                 | 3,000   |
|                | Rehabilitate Under Deck Concrete                                     | 1,500,000     |            |                     |                  | 555,192         | 500,000          | \$                 | 2,000   |
|                |  |               |            |                     | 050 000          |                 | 500,000          |                    |         |
|                | Tenant Improvements Process Bldg (108K SF)                           | 250,000       |            |                     | 250,000          |                 |                  | \$                 | 500     |
|                | Rehabilitate Steel Wharf Structures Berth 7 & 8                      | 375,000       |            |                     |                  |                 | 125,000          | \$                 | 500     |
|                | Pile, Cap and Beam Rehab TMT   | 300,000       |            |                     |                  |                 | 100,000          | \$                 | 400     |
|                | Resurface Leased Areas - TMT   | 75,000        |            |                     | 75,000           |                 |                  | \$                 | 150     |
|                | Kerr-McGee 13 Acre Site Development Assessment                       |               |            |                     | 15,000           |                 |                  | \$                 | 15      |
|                | Total Talleyrand   | \$ 4,000,000  | \$         | - \$                | - \$ 340,000     | \$ 335,792      | \$ 1,889,208     | \$                 | 6,56    |
| Related        | Harbor Deepening - Contract B (Phase 1)                              | 23,472,219    |            | 23,472,             |                  |                 | · · · · ,        | \$                 | 46,944  |
| ort Related    |  |               |            | 23,472,             | 219              |                 |                  |                    |         |
|                | Mile Point Navigation Project (Phase 2)                              | 386,742       |            |                     |                  |                 | 1,613,258        | \$                 | 2,000   |
|                | Harbor Deepening Monitoring Fees                                     |               |            |                     |                  | 1,517,110       |                  | \$                 | 1,517   |
|                | Capitalize In-House Engineering Services                             |               |            |                     | 400,000          |                 |                  | \$                 | 400     |
|                | Upland Dredge Material Management Area (Design)                      |               |            |                     | 200,000          |                 |                  | \$                 | 200     |
|                | Billing System   |               |            |                     | 195,000          |                 |                  | \$                 | 195     |
|                | Miscellaneous Land Acquisition                                       |               |            |                     | 100,000          |                 |                  | \$                 | 100     |
|                | Strategic Master Plan Updating                                       |               | -          |                     | 50,000           |                 |                  | \$                 | 50      |
|                | FY16 Federal Security Grant Projects                                 |               |            |                     |                  |                 |                  |                    | -       |
|                | * BIMT Main Gate/Lanes/Access Control CCTV Upgrade                   |               | 165,000    | 0                   | 55,000           |                 |                  | \$                 | 220     |
|                | * SOC CCTV Upgrade   |               | 60,000     |                     | 20,000           |                 |                  | \$                 | 80      |
|                | FY17 Federal Security Grant Projects                                 |               | 60,000     | 0                   | 20,000           |                 |                  | ψ                  | 00      |
|                |  |               |            | •                   | ==               |                 |                  | ¢                  | 000     |
|                | * TMT North Gate/PCOB CCTV Upgrade                                   |               | 165,000    |                     | 55,000           |                 |                  | \$                 | 220     |
|                | * TMT Main Gate CCTV Upgrade   |               | 157,500    |                     | 52,500           |                 |                  | \$                 | 210     |
|                | * TraPac Access Control and CCTV                                     |               | 120,000    | 0                   | 40,000           |                 |                  | \$                 | 160     |
|                | <ul> <li>* BIMT Intersection Cameras</li> </ul>                      |               | 105,000    | 0                   | 35,000           |                 |                  | \$                 | 140     |
|                | FY18 Federal Security Grant Projects                                 |               | 112,50     | 0                   | 37,500           |                 |                  | \$                 | 150     |
|                | * Replacement of Guard Booths BI Main Gate                           |               | 33,750     | 0                   | 11,250           |                 |                  | \$                 | 45      |
|                | Total Port Related   | \$ 23,858,961 |            |                     | 219 \$ 1,251,250 | \$ 1517110      | \$ 1,613,258     | \$                 | 52,63   |
| a              | BLOUNT ISLAND  | φ 20,000,001  | φ 510,75   | ο φ 20,472,         | 210 \$ 1,201,200 | φ 1,017,110     | φ 1,010,200      | Ψ                  | 02,00   |
| er Capital     |  |               |            |                     |                  |                 |                  |                    |         |
|                | Sweeper Replacement  |               |            |                     | 250,000          |                 |                  | \$                 | 250     |
|                | Loader/Backhoe Combo   |               |            |                     | 95,000           |                 |                  | \$                 | 95      |
|                | Vehicle Replacements - BI  |               |            |                     | 66,000           |                 |                  | \$                 | 66      |
|                | Dock Shore Power Upgrades to 480                                     |               |            |                     | 55,000           |                 |                  | \$                 | 55      |
|                | Structure bolt replacement for 3 Hanjung Cranes (at boom and gantry) |               |            |                     | 30,000           |                 |                  | \$                 | 30      |
|                | Lighting Replacement in Warehouse #1                                 |               |            |                     | 15,000           |                 |                  | \$                 | 15      |
|                | TALLEYRAND   |               |            |                     | 15,000           |                 |                  | Ψ                  | - 16    |
|                |  |               |            |                     |                  |                 |                  | <b>^</b>           | 100     |
|                | Dock Bollard Replacements (4)  |               |            |                     | 100,000          |                 |                  | \$                 | 100     |
|                | Vehicle Replacements - TMT   |               |            |                     | 66,000           |                 |                  | \$                 | 66      |
|                | IHI Forestay Pin   | _             |            |                     | 37,000           |                 |                  | \$                 | 37      |
|                | SECURITY/SECURITY OPERATIONS CENTER                                  |               |            |                     | -                |                 |                  | -                  |         |
|                | Fire Alarm Tie In to SOC   |               | -          |                     | 100,000          |                 |                  | \$                 | 100     |
|                | Public Safety Vehicle  |               |            |                     | 35,000           |                 |                  | \$                 | 35      |
|                |  |               |            |                     |                  |                 |                  |                    |         |
|                | SOC HVAC Enhancement   |               |            |                     | 35,000           |                 |                  | \$                 | 35      |
|                | PCOB   |               |            |                     |                  |                 |                  |                    |         |
|                | PCOB Central Heat  |               |            |                     | 120,000          |                 |                  | \$                 | 120     |
|                | IT Hardware/Software Upgrades  |               |            |                     | 50,000           |                 |                  | \$                 | 50      |
|                | HVAC Variable Speed Drives (Board Room & HR Office)                  |               |            |                     | 15,000           |                 |                  | \$                 | 15      |
|                | Total Other Capital  | \$-           | \$         | - \$                | - \$ 1,069,000   | \$ -            | \$-              | \$                 | 1,069   |
|                | TAL PROJECTS   |               |            |                     |                  |                 |                  |                    |         |
|                |  | \$ 72,578,961 | \$ 918,750 |                     | 219 \$ 8,584,904 |                 |                  |                    | 123,615 |

## COUNCIL AUDITOR'S OFFICE RECOMMENDATIONS JACKSONVILLE PORT AUTHORITY PROPOSED BUDGET FY 2018/2019

JPA concurs with these recommendations.

## **RECOMMENDATIONS:**

- 1. We recommend attaching Revised Schedule I to decrease the "Shared Revenue from Primary Govt" line under "Non-Operating Revenues" by \$230,016 from \$2,791,867 to \$2,561,851. This amount will be in agreement with the amount the Finance Committee amended at its August 16, 2018 Budget Hearing that will be paid to JPA. We also recommend that JPA decrease the "Debt Service" line under "Non-Operating Expenditures" by \$230,016 from \$23,675,959 to \$23,445,943. This will balance the revenues and expenditures for JPA's budget.
- 2. We recommend attaching Revised Schedule J (Capital) to clarify project names.

### JACKSONVILLE PORT AUTHORITY FY 2018/2019 BUDGET

| OPERATING REVENUES   |          |             |
|--|----------|-------------|
| Containers   | \$       | 35,732,071  |
| Autos  |          | 17,562,435  |
| Break Bulk   |          | 4,106,261   |
| Cruise   |          | 4,977,549   |
| Liquid Bulk  |          | 1,261,502   |
| Dry Bulk   |          | 2,045,168   |
| Other Operating Revenues                                   |          | 2,013,486   |
| TOTAL OPERATING REVENUES                                   | \$       | 67,698,472  |
| OPERATING EXPENDITURES                                     |          |             |
| Salaries   | \$       | 12,286,010  |
| Employee Benefits  |          | 5,269,627   |
| Services & Supplies  |          | 5,377,747   |
| Security Services  |          | 4,863,625   |
| Business Travel & Training                                 |          | 514,153     |
| Promotion, Advertising, Dues                               |          | 920,988     |
| Utility Services   |          | 1,144,114   |
| Repairs & Maintenance Projects                             |          | 2,057,048   |
| Dredging   |          | 4,010,850   |
| Other Operating Expenditures                               |          | 234,297     |
| TOTAL OPERATING EXPENDITURES                               | \$       | 36,678,459  |
| OPERATING INCOME   | \$       | 31,020,013  |
| NON-OPERATING REVENUES                                     |          |             |
| Investment Income  | \$       | 355,398     |
| Shared Revenue from Primary Govt                           |          | 2,561,851   |
| Other Revenue  |          | 3,860       |
| TOTAL NON-OPERATING REVENUES                               | \$       | 2,921,109   |
| NON-OPERATING EXPENDITURES                                 |          |             |
| Debt Service   | \$       | 23,445,943  |
| Contributions to Tenant                                    | ÷        | 1,901,700   |
| Other Expenditures   |          | 8,575       |
| TOTAL NON-OPERATING EXPENDITURES                           | \$       | 25,356,218  |
| NET INCOME BEFORE OPERATING CAPITAL OUTLAY AND CONTINGENCY | \$       | 8,584,904   |
| Transfer to Operating Capital Outlay                       | \$       | (8,584,904) |
| SURPLUS/(DEFICIT)  | \$       | <u> </u>    |
| TOTAL REVENUES   | \$       | 70,619,581  |
| TOTAL APPROPRIATIONS                                       | \$       | 70,619,581  |
|  | <u> </u> | · / /       |
| Full Time Positions  |          | 171         |
| Temporary Employee Hours                                   |          | 7,020       |

**REVISED SCHEDULE I** 

# Jacksonville Port Authority Capital Projects - Budget 2018-2019

| Location     | Description  | STATE         | FEDERAL    | TENANT<br>CONTRIBUTI                  |                                    | G CASH<br>RESERV |         | JPA<br>FINANCING |          | Amount                    |
|--------------|--|---------------|------------|---------------------------------------|------------------------------------|------------------|---------|------------------|----------|---------------------------|
| ount Island  | Rehabilitate Berths 33 & 34  | 44,100,000    |            |                                       | 4,394,654                          |                  |         | 9,199,285        | \$       | 58,800                    |
|              | Rehabilitate Railroad Tressel  | 250,000       |            |                                       | 250,000                            |                  |         |                  | \$       | 500                       |
|              | Pile, Cap and Beam Rehab   | · · · ·       |            |                                       | 400,000                            | 5                |         |                  | \$       | 400                       |
|              | Resurface William Mills St. from Dave Rawls Blvd to Blount Island Blvd | 150,000       |            |                                       | 150,000                            | 5                |         |                  | \$       | 300                       |
|              | Tenant Asphalt Facility Rehab  | 87,500        |            |                                       | 87,500                             |                  |         |                  | \$       | 175                       |
|              | Flyover Bridge Rehab   | 75,000        |            |                                       | 75,000                             | J                |         |                  | \$       | 150                       |
|              | Design of Cathodic Protection System                                   |               |            |                                       | 100,000                            | 5                |         |                  | \$       | 100                       |
|              | Asphalt Blount Island Blvd/Access Road                                 | 42,500        | -          | -                                     | 42,500                             | J                |         |                  | \$       | 85                        |
|              | Replace Roof on Fire Station   | 15,000        |            |                                       | 15,000                             | 5                |         |                  | \$       | 30                        |
|              | Total Blount Island  | \$ 44,720,000 | \$         | - \$                                  | - \$ 5,514,654                     | 4 \$ 1,106,      | ,061 \$ | 9,199,285        | \$       | 60,54                     |
| mes Point    | Cruise Terminal Improvements   |               |            |                                       |                                    |                  |         | 1,300,000        | \$       | 1,30                      |
|              | Auto Processing Facility - Phase 1 (Paving)                            |               |            |                                       |                                    |                  |         | 700,000          | \$       | 70                        |
|              | Asphalt Rehab Tenant   |               |            |                                       |                                    | 400,0            | ,000    |                  | \$       | 40                        |
|              | Environmental Permitting/Auto Processing Facility - Phase 2            |               |            |                                       | 200,000                            |                  |         |                  | \$       | 20                        |
|              | August Drive Bridge Sheet Pile Wall Replacement (Design)               |               |            |                                       | 150,000                            |                  |         |                  | \$       | 150                       |
|              | Saltmarsh Mitigation at Security Operations Center (SOC)               |               |            |                                       | 60,000                             |                  | -       |                  | \$       | 6                         |
|              | Total Dames Point  | \$-           | \$         | - \$                                  | - \$ 410,000                       |                  | 000 €   | 2,000,000        | \$       | 2,81                      |
|              |  |               | φ          | - \$                                  | - \$ 410,000                       |                  |         | -                |          |                           |
| lleyrand     | Warehouse Rehab (Seaonus)  | 1,500,000     |            |                                       |                                    | 335,             | /92     | 1,164,208        | \$       | 3,00                      |
|              | Rehabilitate Under Deck Concrete                                       | 1,500,000     |            |                                       |                                    |                  |         | 500,000          | \$       | 2,00                      |
|              | Tenant Improvements Process Bldg (108K SF)                             | 250,000       |            |                                       | 250,000                            | )                |         |                  | \$       | 500                       |
|              | Rehabilitate Steel Wharf Structures Berth 7 & 8                        | 375,000       |            |                                       |                                    |                  |         | 125,000          | \$       | 500                       |
|              | Pile, Cap and Beam Rehab   | 300,000       |            |                                       |                                    |                  |         | 100,000          | \$       | 400                       |
|              | Resurface Leased Areas   | 75,000        |            |                                       | 75,000                             |                  |         |                  | \$       | 15                        |
|              | Kerr-McGee 13 Acre Site Development Assessment                         |               |            |                                       | 15,000                             |                  |         |                  | \$       | 1:                        |
|              | Total Talleyrand   | \$ 4,000,000  | \$         | - \$                                  | - \$ 340,000                       | ) \$ 335,        | ,792 \$ | 1,889,208        | \$       | 6,56                      |
| Port Related | Harbor Deepening - Contract B (Phase 1)                                | 23,472,219    |            | 23,472,2                              | 219                                |                  |         |                  | \$       | 46,944                    |
|              | Mile Point Navigation Project (Phase 2)                                | 386,742       |            | · · · · · · · · · · · · · · · · · · · |                                    |                  |         | 1,613,258        | \$       | 2,00                      |
|              | Harbor Deepening Monitoring Fees                                       |               |            |                                       |                                    | 1,517,           | .110    |                  | \$       | 1,51                      |
|              | Capitalize In-House Engineering Services                               |               |            |                                       | 400,000                            |                  |         |                  | \$       | 40                        |
|              | Upland Dredge Material Management Area (Design)                        |               |            |                                       | 200,000                            |                  | -       |                  | \$       | 200                       |
|              | Billing System   |               |            |                                       | 195,000                            |                  |         |                  | \$       | 19                        |
|              | Miscellaneous Land Acquisition   |               |            |                                       | 100,000                            |                  |         |                  | \$       | 100                       |
|              | Strategic Master Plan Updating   |               |            |                                       | 50,000                             |                  |         |                  | \$       | 50                        |
|              | FY16 Federal Security Grant Projects                                   |               |            |                                       |                                    | <u>.</u>         |         |                  | <u> </u> |                           |
|              | * Main Gate/Lanes/Access Control CCTV Upgrade (Blount Island)          |               | 165,000    | 0                                     | 55,000                             | 0                |         |                  | \$       | 220                       |
|              | * SOC CCTV Upgrade   |               | 60,000     |                                       | 20,000                             |                  |         |                  | \$       | 80                        |
|              | FY17 Federal Security Grant Projects                                   |               | 00,000     | 5                                     | 20,000                             | ,                |         |                  | Ψ        |                           |
|              | * North Gate/PCOB CCTV Upgrade (Talleyrand)                            |               | 165,000    | 0                                     | 55,000                             | 0                |         |                  | \$       | 220                       |
|              | * Main Gate CCTV Upgrade (Talleyrand)                                  |               | 157,500    |                                       | 52,500                             |                  | -       |                  | \$       | 210                       |
|              | * TraPac Access Control and CCTV                                       |               | 120,000    |                                       | 40,000                             |                  | -       |                  | \$       | 160                       |
|              | * Intersection Cameras (Blount Island)                                 |               | 105,000    |                                       | 35,000                             |                  | -       |                  | \$       | 140                       |
|              | FY18 Federal Security Grant Projects                                   |               | 112,500    |                                       | 37,500                             |                  | -       |                  | \$       | 140                       |
|              |  |               | 33,750     |                                       |                                    |                  |         |                  | \$       | 4                         |
|              | * Replacement of Guard Booths Main Gate (Blount Island)                |               |            |                                       | 11,250                             |                  |         |                  | -        |                           |
|              | Total Port Related   | \$ 23,858,961 | \$ 918,750 | 0 \$ 23,472,2                         | 219 \$ 1,251,250                   | )\$1,517,        | ,110 \$ | 1,613,258        | \$       | 52,63                     |
| her Capital  | BLOUNT ISLAND  |               |            |                                       |                                    |                  |         |                  |          |                           |
|              | Sweeper Replacement  |               |            |                                       | 250,000                            | )                |         |                  | \$       | 25                        |
|              | Loader/Backhoe Combo   |               |            |                                       | 95,000                             | )                |         |                  | \$       | 9                         |
|              | Vehicle Replacements   |               |            |                                       | 66,000                             | )                |         |                  | \$       | 6                         |
|              | Dock Shore Power Upgrades to 480 volts                                 |               |            |                                       | 55,000                             | 3                |         |                  | \$       | 5                         |
|              | Structure bolt replacement for 3 Hanjung Cranes (at boom and gantry)   |               |            |                                       | 30,000                             | 3                |         |                  | \$       | 30                        |
|              | Lighting Replacement in Warehouse #1                                   |               |            |                                       | 15,000                             | )                |         |                  | \$       | 1:                        |
|              | TALLEYRAND   |               | -          | -                                     |                                    |                  |         |                  |          |                           |
|              | Dock Bollard Replacements (4)  |               |            |                                       | 100,000                            | 5                |         |                  | \$       | 10                        |
|              | Vehicle Replacements   |               |            |                                       | 66,000                             |                  |         |                  | \$       | 6                         |
|              | IHI Crane Forestay Pin   |               |            |                                       | 37,000                             |                  |         |                  | \$       | 3                         |
|              | SECURITY/SECURITY OPERATIONS CENTER                                    |               |            |                                       |                                    |                  |         |                  |          |                           |
|              | Fire Alarm Tie In to SOC   |               | -          |                                       | 100,000                            | 0                |         |                  | \$       | 100                       |
|              | Public Safety Vehicle  |               |            |                                       | 35,000                             |                  |         |                  | \$       | 3                         |
|              | SOC HVAC Enhancement   |               |            |                                       | 35,000                             |                  |         |                  | \$       | 3                         |
|              | Port Central Office Building (PCOB)                                    |               |            |                                       | 35,000                             | <u> </u>         |         |                  | φ        | 3                         |
|              | PCOB Central Heat  |               |            |                                       | 100.00                             | 0                |         |                  | ¢        | 40                        |
|              |  |               |            |                                       | 120,000                            | J                |         |                  | \$       | 120                       |
|              |  |               |            |                                       |                                    |                  |         |                  |          |                           |
|              | IT Hardware/Software Upgrades  |               |            |                                       | 50,000                             |                  |         |                  | \$       |                           |
|              |  | \$-           | \$         | - \$                                  | 50,000<br>15,000<br>- \$ 1,069,000 | 0                | - \$    |                  | \$<br>\$ | 50<br>15<br><b>1,06</b> 9 |

REVISED SCHEDULE J