# BMO/IMG Rebel & Sasha Page

<table>
<thead>
<tr>
<th>Name</th>
<th>Location &amp; Years Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Justin Goldstein</td>
<td>New York, 16</td>
</tr>
<tr>
<td>Chris Elmore</td>
<td>New York, 9</td>
</tr>
<tr>
<td>Jay Gillespie</td>
<td>Atlanta, 15+</td>
</tr>
<tr>
<td>Steve Steckler</td>
<td>Washington D.C., 30</td>
</tr>
<tr>
<td>Mike Parker</td>
<td>Philadelphia, 17+</td>
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<tr>
<td>John Finn</td>
<td>New York, 6</td>
</tr>
<tr>
<td>Marc Powell</td>
<td>New York, 25</td>
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<tr>
<td>Tom Rousakis</td>
<td>New York, 30</td>
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</tbody>
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## Investigations

To the best of their knowledge and belief, there has not been any material litigation against BMO Capital Markets Corp. nor any litigation related to the provision of services contemplated by this Request for Proposal.

## Fee Approach (10%)

- Principal/Managing Director - $450 per hour
- Sr. Managing Director/Partner/Principal - $550 per hour
- VP/Senior Associate/Manager/Associate Director - $325 per hour
- Associate/Senior Consultant - $250 per hour
- Analyst/Staff Consultant/Program Support Specialist - $200 per hour
- Senior Associate - $350 per hour
- Vice President/Manager - $400
- Clerical/Administrative Staff - $75 per hour

Willing to consider offering all-inclusive rates, but believe that the proposed fee structure offers better value for money for the City.

Will work closely with the City to understand its goals and objectives, in order to develop a transaction-specific plan tailored to the City's needs.

Willing to provide specific fixed fee or "not to exceed" fee estimates for defined task order scopes.
**City of Jacksonville, FL**

**JP Morgan**

- **Address:** 200 2nd Avenue South Suite 800
- **Phone:** (786) 266-4044

**Morgan Stanley**

- **Address:** 450 S Orange Avenue, Floor 10
- **Phone:** (727) 895-8899

**Name** | **Location** | **Years of Experience**
---|---|---
**Tony Uccellini** | New York | 11+
**Prakash Ganesh** | Washington, DC | 12+

**KPMG**

- **Phone:** (727) 895-8899

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**Morgan Stanley has extensive experience in advising clients on financial and strategic matters. They have worked on numerous privatization and P3 projects around the world.**

**Morgan Stanley**

- **Contact:** thomas.carlson@rbccm.com

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**J.P. Morgan**

- **Contact:** jpmorgan@bcdcenergy.com

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**Case studies and examples provided in proposal**

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**Morgan Stanley**

- **Contact:** (786) 266-4044

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**Case studies and examples provided in proposal**