

**CURRENT EMPLOYEES WITH SALARY INCREASE / DECREASE**  
**AFTER 10/1/10 SALARY REDUCTION (Excludes FOP, IAFF and non-rep JSO)**  
as of August 7, 2015

BARGAINING UNIT/EMPLOYEE BY \$ CHANGE	Count	9/30/2010 SALARY	10/1/2010 SALARY	SUM OF 10/1/10 DECREASE	CURRENT SALARY (8/7/15)	DIFFERENCE (Current- 10/1/10)	CURRENT SALARY + 2%*	SUM OF 2% INCREASE*
<b>007 - Elected- All Elected Officials</b>	<b>6</b>	<b>\$270,000.00</b>	<b>\$264,600.00</b>	<b>-\$5,400.00</b>	<b>\$577,208.04</b>	<b>\$312,608.04</b>	<b>\$588,987.80</b>	<b>\$11,779.76</b>
Increase	4	\$180,000.00	\$176,400.00	-\$3,600.00	\$489,008.04	\$312,608.04	\$498,987.80	\$9,979.76
No Change	2	\$90,000.00	\$88,200.00	-\$1,800.00	\$88,200.00	\$0.00	\$90,000.00	\$1,800.00
<b>008 - Temporary - Not Represented (No Benefits)</b>	<b>49</b>	<b>\$1,065,574.84</b>	<b>\$1,044,263.38</b>	<b>-\$21,311.46</b>	<b>\$1,337,564.17</b>	<b>\$293,300.79</b>	<b>\$1,364,861.40</b>	<b>\$27,297.23</b>
Decrease	5	\$195,324.80	\$191,418.31	-\$3,906.49	\$178,672.00	-\$12,746.31	\$182,318.37	\$3,646.37
Increase	30	\$570,749.23	\$559,334.28	-\$11,414.95	\$865,381.38	\$306,047.10	\$883,042.22	\$17,660.84
No Change	14	\$299,500.81	\$293,510.79	-\$5,990.02	\$293,510.79	\$0.00	\$299,500.81	\$5,990.02
<b>010 - Special Purpose - Managerial &amp; Confidential</b>	<b>1</b>	<b>\$28,812.00</b>	<b>\$28,236.00</b>	<b>-\$576.00</b>	<b>\$35,000.04</b>	<b>\$6,764.04</b>	<b>\$35,714.33</b>	<b>\$714.29</b>
Increase	1	\$28,812.00	\$28,236.00	-\$576.00	\$35,000.04	\$6,764.04	\$35,714.33	\$714.29
<b>011 - Special Purpose - AFSCME</b>	<b>28</b>	<b>\$732,404.41</b>	<b>\$717,756.26</b>	<b>-\$14,648.15</b>	<b>\$969,912.12</b>	<b>\$252,155.86</b>	<b>\$989,706.24</b>	<b>\$19,794.12</b>
Decrease	2	\$61,847.28	\$60,610.34	-\$1,236.94	\$55,295.40	-\$5,314.94	\$56,423.88	\$1,128.48
Increase	26	\$670,557.13	\$657,145.92	-\$13,411.21	\$914,616.72	\$257,470.80	\$933,282.37	\$18,665.65
<b>012 - Special Purpose - Non-Professional Supervisors</b>	<b>2</b>	<b>\$77,120.04</b>	<b>\$75,577.68</b>	<b>-\$1,542.36</b>	<b>\$75,577.68</b>	<b>\$0.00</b>	<b>\$77,120.08</b>	<b>\$1,542.40</b>
No Change	2	\$77,120.04	\$75,577.68	-\$1,542.36	\$75,577.68	\$0.00	\$77,120.08	\$1,542.40
<b>013 - Special Purpose - Professional</b>	<b>2</b>	<b>\$78,000.00</b>	<b>\$76,440.00</b>	<b>-\$1,560.00</b>	<b>\$81,274.68</b>	<b>\$4,834.68</b>	<b>\$82,933.35</b>	<b>\$1,658.67</b>
Increase	2	\$78,000.00	\$76,440.00	-\$1,560.00	\$81,274.68	\$4,834.68	\$82,933.35	\$1,658.67
<b>021 - Appointed Officials - Depts Rept to Mayor</b>	<b>22</b>	<b>\$2,454,115.36</b>	<b>\$2,405,033.04</b>	<b>-\$49,082.32</b>	<b>\$2,487,660.13</b>	<b>\$82,627.09</b>	<b>\$2,538,428.70</b>	<b>\$50,768.57</b>
Decrease	6	\$640,773.48	\$627,958.01	-\$12,815.47	\$529,650.36	-\$98,307.65	\$540,459.55	\$10,809.19
Increase	9	\$1,113,507.98	\$1,091,237.82	-\$22,270.16	\$1,272,172.56	\$180,934.74	\$1,298,135.27	\$25,962.71
No Change	7	\$699,833.90	\$685,837.21	-\$13,996.69	\$685,837.21	\$0.00	\$699,833.89	\$13,996.68
<b>022 - Appointed Officials - City Council</b>	<b>7</b>	<b>\$711,954.12</b>	<b>\$697,715.03</b>	<b>-\$14,239.09</b>	<b>\$697,715.03</b>	<b>\$0.00</b>	<b>\$711,954.11</b>	<b>\$14,239.08</b>
No Change	7	\$711,954.12	\$697,715.03	-\$14,239.09	\$697,715.03	\$0.00	\$711,954.11	\$14,239.08
<b>025 - Appointed Officials - Property Appraiser</b>	<b>6</b>	<b>\$481,357.65</b>	<b>\$471,730.56</b>	<b>-\$9,627.09</b>	<b>\$507,159.72</b>	<b>\$35,429.16</b>	<b>\$517,509.92</b>	<b>\$10,350.20</b>
Increase	6	\$481,357.65	\$471,730.56	-\$9,627.09	\$507,159.72	\$35,429.16	\$517,509.92	\$10,350.20
<b>029 - Appointed Officials - Other</b>	<b>1</b>	<b>\$138,922.79</b>	<b>\$136,144.34</b>	<b>-\$2,778.45</b>	<b>\$136,144.34</b>	<b>\$0.00</b>	<b>\$138,922.80</b>	<b>\$2,778.46</b>
No Change	1	\$138,922.79	\$136,144.34	-\$2,778.45	\$136,144.34	\$0.00	\$138,922.80	\$2,778.46
<b>070 - Civil Service AFSCME</b>	<b>1149</b>	<b>\$35,773,009.96</b>	<b>\$35,057,547.00</b>	<b>-\$715,462.96</b>	<b>\$36,671,862.56</b>	<b>\$1,614,315.56</b>	<b>\$37,420,267.92</b>	<b>\$748,405.36</b>
Decrease	80	\$2,466,522.84	\$2,417,189.96	-\$49,332.88	\$1,744,505.12	-\$672,684.84	\$1,780,107.27	\$35,602.15
Increase	526	\$15,699,413.57	\$15,385,425.02	-\$313,988.55	\$17,672,425.20	\$2,287,000.18	\$18,033,086.94	\$360,661.74
No Change	543	\$17,607,073.55	\$17,254,932.02	-\$352,141.53	\$17,254,932.24	\$0.22	\$17,607,073.71	\$352,141.47
<b>081 - Appointed Employees - Depts Rept to Mayor</b>	<b>161</b>	<b>\$11,521,849.63</b>	<b>\$11,291,412.65</b>	<b>-\$230,436.98</b>	<b>\$12,111,594.32</b>	<b>\$820,181.67</b>	<b>\$12,358,769.71</b>	<b>\$247,175.39</b>
Decrease	18	\$1,310,517.50	\$1,284,307.14	-\$26,210.36	\$1,090,970.64	-\$193,336.50	\$1,113,235.35	\$22,264.71
Increase	80	\$5,820,309.27	\$5,703,903.11	-\$116,406.16	\$6,717,421.32	\$1,013,518.21	\$6,854,511.55	\$137,090.23
No Change	63	\$4,391,022.86	\$4,303,202.40	-\$87,820.46	\$4,303,202.36	-\$0.04	\$4,391,022.82	\$87,820.46



**CURRENT EMPLOYEES WITH SALARY INCREASE / DECREASE**  
**AFTER 10/1/10 SALARY REDUCTION (Excludes FOP, IAFF and non-rep JSO)**  
as of August 7, 2015

BARGAINING UNIT/EMPLOYEE BY \$ CHANGE	Count	9/30/2010 SALARY	10/1/2010 SALARY	SUM OF 10/1/10 DECREASE	CURRENT SALARY (8/7/15)	DIFFERENCE (Current- 10/1/10)	CURRENT SALARY + 2%*	SUM OF 2% INCREASE*
<b>082 - Appointed Employees - City Council</b>	<b>30</b>	<b>\$1,727,346.12</b>	<b>\$1,692,799.20</b>	<b>-\$34,546.92</b>	<b>\$1,910,313.28</b>	<b>\$217,514.08</b>	<b>\$1,949,299.27</b>	<b>\$38,985.99</b>
Decrease	1	\$54,999.96	\$53,899.96	-\$1,100.00	\$44,100.00	-\$9,799.96	\$45,000.00	\$900.00
Increase	18	\$1,093,445.88	\$1,071,576.96	-\$21,868.92	\$1,298,891.04	\$227,314.08	\$1,325,399.02	\$26,507.98
No Change	11	\$578,900.28	\$567,322.28	-\$11,578.00	\$567,322.24	-\$0.04	\$578,900.24	\$11,578.00
<b>087 - Appointed Employees - Tax Collector</b>	<b>23</b>	<b>\$1,289,518.20</b>	<b>\$1,263,727.85</b>	<b>-\$25,790.35</b>	<b>\$1,292,951.61</b>	<b>\$29,223.76</b>	<b>\$1,319,338.38</b>	<b>\$26,386.77</b>
Decrease	3	\$143,964.12	\$141,084.84	-\$2,879.28	\$69,478.04	-\$71,606.80	\$70,895.96	\$1,417.92
Increase	13	\$786,330.96	\$770,604.35	-\$15,726.61	\$871,434.96	\$100,830.61	\$889,219.35	\$17,784.39
No Change	7	\$359,223.12	\$352,038.66	-\$7,184.46	\$352,038.61	-\$0.05	\$359,223.07	\$7,184.46
<b>088 - Appointed Employees - Economic Development</b>	<b>9</b>	<b>\$611,862.48</b>	<b>\$599,625.23</b>	<b>-\$12,237.25</b>	<b>\$629,633.72</b>	<b>\$30,008.49</b>	<b>\$642,483.39</b>	<b>\$12,849.67</b>
Increase	5	\$344,236.20	\$337,351.47	-\$6,884.73	\$367,359.96	\$30,008.49	\$374,857.10	\$7,497.14
No Change	4	\$267,626.28	\$262,273.76	-\$5,352.52	\$262,273.76	\$0.00	\$267,626.29	\$5,352.53
<b>089 - Appointed Employees - Other</b>	<b>34</b>	<b>\$1,739,513.80</b>	<b>\$1,704,723.59</b>	<b>-\$34,790.21</b>	<b>\$1,822,678.12</b>	<b>\$117,954.53</b>	<b>\$1,859,875.63</b>	<b>\$37,197.51</b>
Decrease	1	\$53,698.92	\$52,624.94	-\$1,073.98	\$48,621.96	-\$4,002.98	\$49,614.24	\$992.28
Increase	22	\$1,141,706.25	\$1,118,872.13	-\$22,834.12	\$1,240,829.64	\$121,957.51	\$1,266,152.69	\$25,323.05
No Change	11	\$544,108.63	\$533,226.52	-\$10,882.11	\$533,226.52	\$0.00	\$544,108.69	\$10,882.17
<b>130 - Civil Service JSA - Professional Supervisors</b>	<b>98</b>	<b>\$5,067,415.59</b>	<b>\$4,966,067.25</b>	<b>-\$101,348.34</b>	<b>\$5,118,626.42</b>	<b>\$152,559.17</b>	<b>\$5,223,088.18</b>	<b>\$104,461.76</b>
Decrease	10	\$524,553.16	\$514,062.10	-\$10,491.06	\$306,485.20	-\$207,576.90	\$312,740.00	\$6,254.80
Increase	38	\$1,934,713.34	\$1,896,019.04	-\$38,694.30	\$2,256,155.04	\$360,136.00	\$2,302,199.02	\$46,043.98
No Change	50	\$2,608,149.09	\$2,555,986.11	-\$52,162.98	\$2,555,986.18	\$0.07	\$2,608,149.16	\$52,162.98
<b>131 - Civil Service JSA - Non-Professional Supervisors</b>	<b>235</b>	<b>\$9,537,873.56</b>	<b>\$9,347,116.20</b>	<b>-\$190,757.36</b>	<b>\$9,690,332.37</b>	<b>\$343,216.17</b>	<b>\$9,888,094.26</b>	<b>\$197,761.89</b>
Decrease	18	\$728,505.20	\$713,935.09	-\$14,570.11	\$574,120.88	-\$139,814.21	\$585,837.63	\$11,716.75
Increase	78	\$3,116,796.94	\$3,054,461.03	-\$62,335.91	\$3,537,491.48	\$483,030.45	\$3,609,685.18	\$72,193.70
No Change	139	\$5,692,571.42	\$5,578,720.08	-\$113,851.34	\$5,578,720.01	-\$0.07	\$5,692,571.44	\$113,851.43
<b>140 - Civil Service Managerial &amp; Confidential</b>	<b>77</b>	<b>\$3,583,564.14</b>	<b>\$3,511,860.00</b>	<b>-\$71,704.14</b>	<b>\$3,719,429.04</b>	<b>\$207,569.04</b>	<b>\$3,795,335.76</b>	<b>\$75,906.72</b>
Decrease	8	\$429,945.60	\$421,344.00	-\$8,601.60	\$361,363.20	-\$59,980.80	\$368,737.96	\$7,374.76
Increase	25	\$1,110,276.00	\$1,088,064.00	-\$22,212.00	\$1,355,613.84	\$267,549.84	\$1,383,279.43	\$27,665.59
No Change	44	\$2,043,342.54	\$2,002,452.00	-\$40,890.54	\$2,002,452.00	\$0.00	\$2,043,318.37	\$40,866.37
<b>179 - Temporary AFSCME</b>	<b>150</b>	<b>\$2,458,989.59</b>	<b>\$2,409,809.78</b>	<b>-\$49,179.81</b>	<b>\$2,787,501.54</b>	<b>\$377,691.76</b>	<b>\$2,844,389.33</b>	<b>\$56,887.79</b>
Decrease	18	\$236,718.08	\$231,983.70	-\$4,734.38	\$181,940.25	-\$50,043.45	\$185,653.32	\$3,713.07
Increase	52	\$722,020.19	\$707,579.78	-\$14,440.41	\$1,135,315.14	\$427,735.36	\$1,158,484.84	\$23,169.70
No Change	80	\$1,500,251.32	\$1,470,246.30	-\$30,005.02	\$1,470,246.15	-\$0.15	\$1,500,251.17	\$30,005.02
<b>Grand Total</b>	<b>2090</b>	<b>\$79,349,204.28</b>	<b>\$77,762,185.04</b>	<b>-\$1,587,019.24</b>	<b>\$82,660,138.93</b>	<b>\$4,897,953.89</b>	<b>\$84,347,080.54</b>	<b>\$1,686,941.61</b>

\*Formula for 2% Increase = (Current Salary/.98) and does not include 33.5% GEPP, 1.45% Medicare and .1845% Life Insurance contributions

Current Employees (including rehires) that took 10/1/10 2% reduction in salary; listed by Bargaining Unit held on 10/1/10

Annualized rates for 10/1/10 Part Time employees were recalculated based on current work hours



**CURRENT FOP EMPLOYEES WITH SALARY INCREASE / DECREASE  
AFTER 1/1/2012 SALARY REDUCTION  
as of August 7, 2015**

BARGAINING UNIT / EMPLOYEES BY \$ CHANGE	Count	12/31/11 Salaries	1/1/12 Salaries	Sum of 1/1/12 Decrease	Current Salary (as of 8/7/2015)	Current Salary + 3%*	Sum of 3% Increase*
<b>040 - Civil Service FOP (Police Officers &amp; Sergeants)</b>	<b>1302</b>	<b>\$75,433,884</b>	<b>\$73,171,248</b>	<b>-\$2,262,636</b>	<b>\$79,188,856</b>	<b>\$81,637,996</b>	<b>\$2,449,140</b>
Increase	1066	\$59,535,924	\$57,750,072	-\$1,785,852	\$63,767,680	\$65,739,876	\$1,972,196
No Change	236	\$15,897,960	\$15,421,176	-\$476,784	\$15,421,176	\$15,898,120	\$476,944
<b>041 - Civil Service FOP (Police Lieutenants &amp; Captains)</b>	<b>49</b>	<b>\$4,285,488</b>	<b>\$4,157,040</b>	<b>-\$128,448</b>	<b>\$4,425,562</b>	<b>\$4,562,435</b>	<b>\$136,873</b>
Increase	27	\$2,329,512	\$2,259,672	-\$69,840	\$2,528,194	\$2,606,385	\$78,192
No Change	22	\$1,955,976	\$1,897,368	-\$58,608	\$1,897,368	\$1,956,049	\$58,681
<b>042 - Judicial Officer</b>	<b>46</b>	<b>\$1,537,503</b>	<b>\$1,491,378</b>	<b>-\$46,125</b>	<b>\$1,612,381</b>	<b>\$1,662,248</b>	<b>\$49,867</b>
Increase	14	\$461,258	\$447,420	-\$13,838	\$568,422	\$586,002	\$17,580
No Change	32	\$1,076,245	\$1,043,958	-\$32,287	\$1,043,958	\$1,076,246	\$32,287
<b>045 - Civil Service FOP (Correctional Officers)</b>	<b>508</b>	<b>\$21,720,840</b>	<b>\$21,069,576</b>	<b>-\$651,264</b>	<b>\$23,106,910</b>	<b>\$23,821,557</b>	<b>\$714,647</b>
Decrease	1	\$39,528	\$38,340	-\$1,188	\$22,438	\$23,132	\$694
Increase	437	\$18,037,392	\$17,496,516	-\$540,876	\$19,549,752	\$20,154,384	\$604,632
No Change	70	\$3,643,920	\$3,534,720	-\$109,200	\$3,534,720	\$3,644,041	\$109,321
<b>046 - Civil Service FOP (Correctional Officers - Supv)</b>	<b>86</b>	<b>\$5,328,300</b>	<b>\$5,168,388</b>	<b>-\$159,912</b>	<b>\$5,600,862</b>	<b>\$5,774,085</b>	<b>\$173,223</b>
Increase	44	\$2,616,516	\$2,538,024	-\$78,492	\$2,970,498	\$3,062,370	\$91,871
No Change	42	\$2,711,784	\$2,630,364	-\$81,420	\$2,630,364	\$2,711,715	\$81,351
<b>104 - Temporary - Sworn Bailiffs</b>	<b>32</b>	<b>\$1,201,274</b>	<b>\$1,177,249</b>	<b>-\$24,025</b>	<b>\$1,191,618</b>	<b>\$1,228,472</b>	<b>\$36,854</b>
Increase	2	\$73,250	\$71,785	-\$1,465	\$86,154	\$88,818	\$2,665
No Change	30	\$1,128,025	\$1,105,464	-\$22,560	\$1,105,464	\$1,139,654	\$34,190
<b>Grand Total</b>	<b>2023</b>	<b>\$109,507,290</b>	<b>\$106,234,879</b>	<b>-\$3,272,411</b>	<b>\$115,126,188</b>	<b>\$118,686,792</b>	<b>\$3,560,604</b>

\*Formula for 3% Increase = (Current Salary/.97) does not include 109% PFPF, 66.68% Corrections, 1.45% Medicare and .1845% Life Insurance contributions  
Current FOP Employees (including rehires) that took 1/1/12 reduction  
Employees grouped based on BU held on 1/1/12  
Annualized rates for 1/1/12 Part Time employees were recalculated based on current work hours

**CURRENT IAFF EMPLOYEES WITH SALARY INCREASE / DECREASE  
AFTER 10/1/10 SALARY REDUCTION  
as of August 7, 2015**

BARGAINING UNIT / EMPLOYEES BY \$ CHANGE	Count	9/30/2010 Salaries	10/1/2010 Salaries	Sum of 10/1/2010 Decrease	CURRENT SALARY (as of 8/7/2015)	Current Salary + 2%*	Sum of 2% Increase*
<b>030 - Civil Service IAFF Local 122 (Firefighters)</b>	<b>970</b>	<b>\$52,938,696</b>	<b>\$51,879,720</b>	<b>-\$1,058,976</b>	<b>\$58,675,506</b>	<b>\$59,872,965</b>	<b>\$1,197,459</b>
Decrease	10	\$661,848	\$648,636	-\$13,212	\$599,076	\$611,302	\$12,226
Increase	869	\$46,065,804	\$45,144,120	-\$921,684	\$51,989,466	\$53,050,475	\$1,061,010
No Change	91	\$6,211,044	\$6,086,964	-\$124,080	\$6,086,964	\$6,211,188	\$124,224
<b>141 - Civil Service IAFF Local 122 (Fire District Chiefs)</b>	<b>25</b>	<b>\$2,313,300</b>	<b>\$2,267,064</b>	<b>-\$46,236</b>	<b>\$2,293,092</b>	<b>\$2,339,890</b>	<b>\$46,798</b>
Decrease	1	\$92,832	\$90,972	-\$1,860	\$90,072	\$91,910	\$1,838
Increase	6	\$551,448	\$540,432	-\$11,016	\$567,360	\$578,939	\$11,579
No Change	18	\$1,669,020	\$1,635,660	-\$33,360	\$1,635,660	\$1,669,041	\$33,381
<b>Grand Total</b>	<b>995</b>	<b>\$55,251,996</b>	<b>\$54,146,784</b>	<b>-\$1,105,212</b>	<b>\$60,968,598</b>	<b>\$62,212,855</b>	<b>\$1,244,257</b>

\*Formula for 2% Increase = (Current Salary/.98) does not include 109% PFPF, 1.45% Medicare and .1845% Life Insurance contributions  
Current IAFF Employees (may include rehires) that took 10/1/10 2% reduction in salary  
Employees grouped based on Bargaining Unit held on 10/1/10



(Please print information)

(Please print information)

[illegible]

1. The first step in the process of creating a new product is to identify a market need. This involves conducting market research to understand what consumers want and what problems they are trying to solve. Once a need is identified, the next step is to develop a concept that addresses that need. This is often done through brainstorming sessions with a team of designers and engineers. The concept is then refined through prototyping and testing, with feedback from potential users being used to make improvements. Finally, the product is launched into the market, and its performance is monitored to ensure it meets the needs of the target audience.

[illegible][illegible]