



SOLID WASTE DIVISION

REPORT ON FLASH POINT SURVEILLANCE CAMERAS OPTIONS AND PURCHASE COSTS

**DON DAVIS ROOM
FIRST FLOOR CITY HALL
117 WEST DUVAL STREET
JACKSONVILLE, FLORIDA 32202**

June 19, 2014

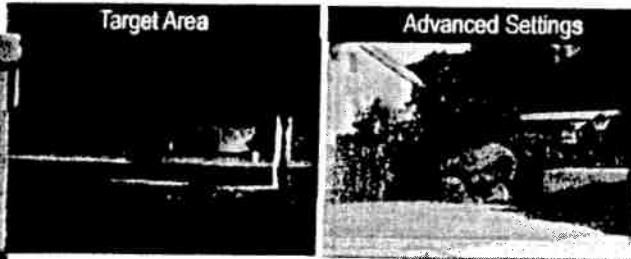
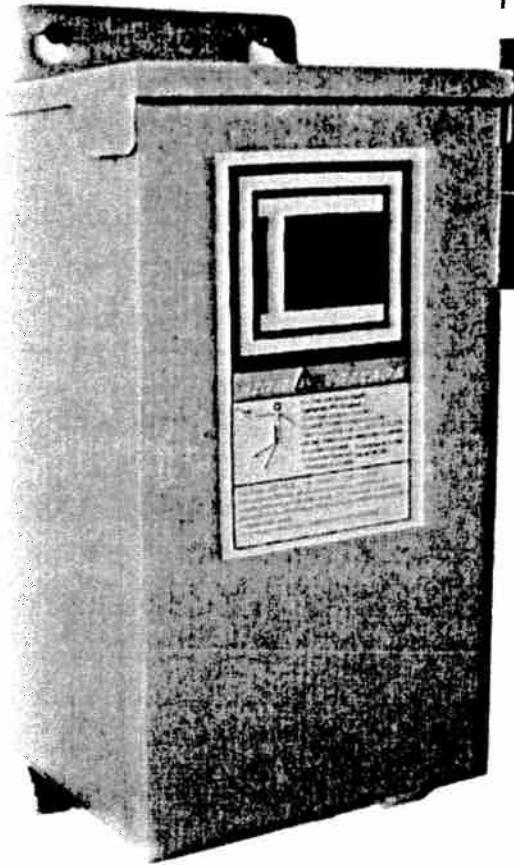
COMPANY NAME	PRICE RANGE	FEATURES/BENEFITS	PROS/CONS	EXTRA COSTS
Crime Point Video Surveillance	\$7,900-10,000	High Definition cameras, Advanced low light settings, cellular modem, wifi, discreet/covert. Some models have alternate concealments.	Monitor camera live via computer or smart phone. Record continuously or by motion trigger. Remotely adjust when lighting is poor. Very good quality video at good distance. Highly covert, undetectable.	4G modem and cellular data plan/connection. JEA installation.
Q-STAR TECHNOLOGY	\$6,500-\$7,500	Infrared motion Sensor 100' away, 12 MP camera, Up to 14 second recordable message, bright flash alerting perpetrators, portable, solar powered, date and time stamped photos.	Remote download from 75', Vandalism resistant case with bullet proof glass, solar powered, license plate mode. Super bright flash for night photo, deterrent.	Wi-Fi
Covert Law Enforcement Video Surveillance	\$7,500 pole cam- \$15,000 self sustained ground mount	Advanced/automatic low light settings, pan tilt and zoom features, cellular modem, wifi, discreet/covert.	Live view via computer or cell phone. Records on the camera and a server. Has GPS tracking if stolen. Very Good quality video at distance (license plate viewable from a block away).	3G/4G cellular data plan JEA installation
TRAIL CAMS, Multiple vendors	\$300-\$1,000	Motion sensor @ 30' away, up to 12 MP resolution, portable, easily mounted, Infrared night vision	Portable, easily mounted, photos sent to cell phone, easily stolen,	3G/4G cellular data plan, batteries (12-16 per device), SD cards



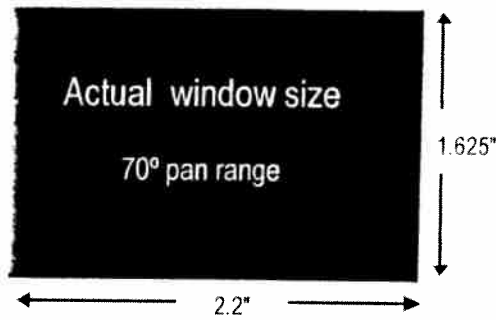
Covert Electrical Distribution Box



IP Video Surveillance System



Advanced Urban Low-Light



Industry's smallest portal size

The "D"-style Electrical Distribution Box delivers game-changing realism and technical sophistication, with an unheard-of combination of powerful 36x zoom, advanced urban low-light settings,

and ultra-wide pan and tilt range, shooting through a "window" so small it needs no decal or design in order to disguise it. The purpose-engineered HermitCam® is designed with a virtual front-tilt front-pivot configuration specifically for the covert demands of law enforcement investigations, and user-friendly software features on/off help prompts so even first-time operators can access on-screen advanced settings. Dedicated cellular modem allows quick deployment and access through most iOS and Android devices, with while on-board NDVR aids in bandwidth management while ensuring optimal evidence-quality MJPEG recordings.

Features

- Urban low light settings
- Smallest portal
- Two tilt ranges
- Realistic construction
- Front-pivot camera
- Simplified software

Benefits

- Capture activity in deeper darkness with easy on-screen controls
- No material obscures the small "window" for greatest clarity and concealment
- Camera optimized for maximum coverage at elevated or street level deployments
- Authentic materials and detailing reduce possibility of detection
- Widest pan range keeps more of the image in view than standard IP cameras
- Advanced features easily managed via on-screen help prompts and default button

Built on real-world law enforcement experience, Crime Point is distinguished by its product innovation and industry-surpassing technical support. Crime Point is a U.S. manufacturer of surveillance technology at the raw component level -- both hardware and software -- engineered specifically for law enforcement investigations and integrated into turn-key video systems and surveillance vehicles.



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Covert Pole-Mount Utility Box 3

IP Video Surveillance System



Discreetly monitor areas of interest via smart-phone or computer

The Covert Pole-Mount Utility Box IP video surveillance system combines the latest high definition optical quality with reliable cellular connectivity for rapid deployment in virtually any outdoor setting. For agencies able to secure unlimited data plans, the system is available as a budget-friendly tool without recorder -- recommended for spot-checking and incident-specific use. For most agencies, however, the pole can include a powerful on-board network DVR and generous storage for uninterrupted, evidence-quality recording and bandwidth management -- critical with the limited data plans now generally offered. -- plus Wi-Fi and optional removable USB drive for in-field archive retrieval. Advanced features include easy on-screen help and default controls, enhanced export and administrative management functions, and QuickGlance™ software for immediate verification of system settings and status. Custom embedded operating system maintains extreme stability while deployed and easy set-up in the office. Megapixel camera with 20x optical zoom and three covert portals offer full 270° monitoring via virtually any web-enabled device, including iOS and Android platforms. Agency-supplied data service required.

Features

- Advanced management
- Enhanced export
- Simplified software
- Embedded operating system
- QuickGlance™ software
- 24/7 technical support

Benefits

- Easy configuration of users, permissions and timestamp
- Easier export and storage of crucial video evidence
- On-screen help functions and default button facilitate operation for new users
- Maintains stability and simplifies set-up
- Verify system settings and status instantly
- Expert support available after-hours in an emergency

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PeripherEYE®

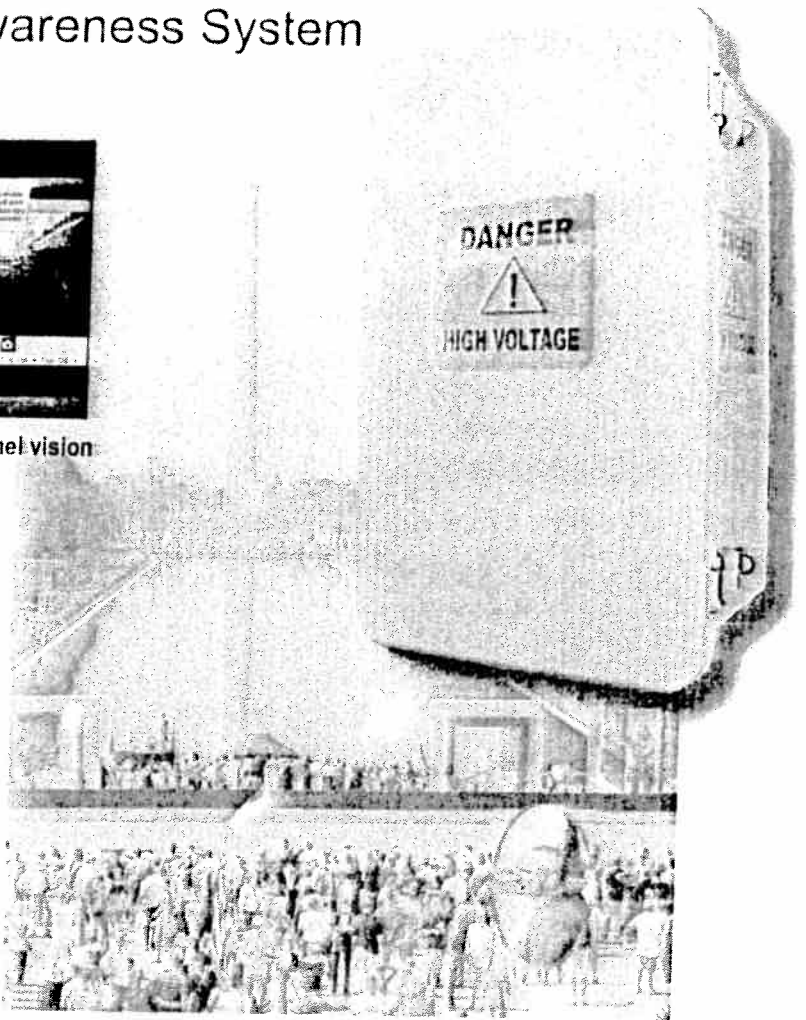
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Covert Peripheral Awareness System



Multiple views with linked PTZ response eliminate tunnel vision

The PeripherEYE® IP video surveillance system was engineered specifically for situations requiring simultaneous targeted and wide-angle visual reference. Available in an overt enclosure or covert utility box, the PeripherEYE is a quickly deployed, multi-camera monitoring system with on-board DVR, allowing users to maintain 270° situational awareness while simultaneously zooming and viewing detail such as license plates or hand-to-hand transactions. The PeripherEYE also allows users to quickly move the camera from one area of interest to another by clicking on the overview. Monitor via virtually any web-enabled device, including iOS and Android platforms. Agency-supplied data service required.



Features

Benefits

- Multiple views
- Rapid PTZ response
- Simplified software
- User-configured layout
- QuickGlance™ software
- 24/7 technical support

- Continuous 270° peripheral awareness for detail without tunnel vision
- Target changes in activity instantly via click/draw-box controls from any image
- On-screen help functions and default button facilitate operation for new users
- Arrange on-screen camera size and position for device-specific convenience
- Verify system settings and status at a glance
- Expert support available after-hours in an emergency

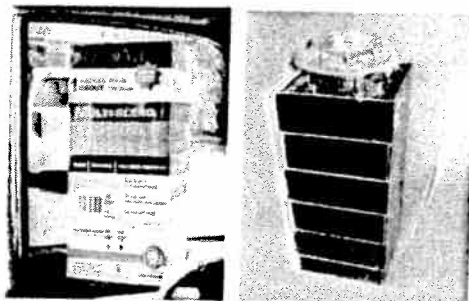
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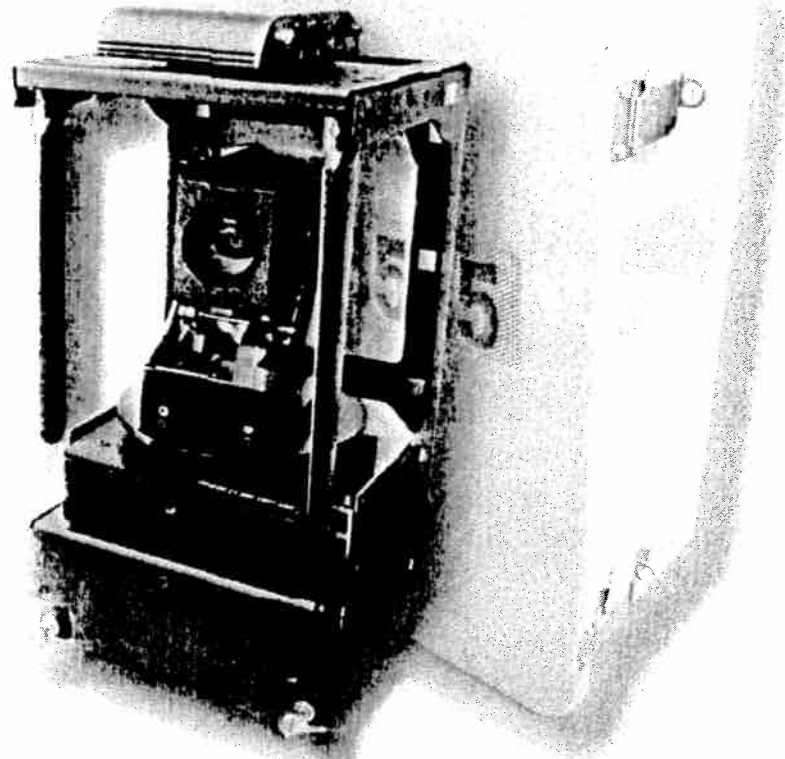
HermitCam® Quick-Swap

Multi-Disguise IP Video Surveillance System



One system. Multiple applications

The HermitCam® QuickSwap™ covert surveillance system gives agencies the benefit of a single robust and versatile tool with up to three swappable, turn-key concealments for multiple applications: outdoor, indoor and drop-vehicle.



Mounted on a compact, slide-in bracket with simple quick-connects, the multi-disguise system features ruggedized components with a wide operating temperature range for deployment in uncontrolled environments. Purpose-engineered front-tilt HermitCam® requires 2-3" portal or imaging band, minimizing the possibility of detection, with advanced Urban Low Light settings to maximize night-time viewing capabilities. On-board recorder for evidence-quality MJPEG archives and bandwidth management. Monitor via web-enabled devices, including iOS and Android platforms.

Features

- Modular electronics
- Small imaging portal
- Chamber-tested
- Urban low light settings
- QuickGlance™ software
- Simplified interface

Benefits

- Single system adapts to multiple concealments for maximum versatility
- 2-3" opening in each disguise minimizes possibility of detection
- Wide operating temperature verified for reliable deployment in cold or heat
- Capture activity in deeper darkness with easy on-screen controls
- Verify system settings and status at a glance
- On-screen help functions and default button facilitate operation for new users

Built on real-world law enforcement experience, Crime Point is distinguished by its product innovation and industry-surpassing technical support. Crime Point is a U.S. manufacturer of surveillance technology at the raw component level -- both hardware and software -- engineered specifically for law enforcement investigations and integrated into turn-key video systems and surveillance vehicles.



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Blight Abatement - Video Surveillance Options

Model	Price	Options	Features	Capabilities	Costs
CV4003-NVR (Utility Box Pole Cam)	\$7,900	Removable hard drive \$150. 4G modem upgrade \$400 Alternate concealments and 12v battery kit. 4G modem upgrade \$400	High-def PTZ camera, NDVR, cellular modem, Wi-Fi, covert 3-window enclosure	Monitor live via computer or smart-phone. Record video on-motion or continuously. Snapshot photo alerts. Megapixel for image enhancement.	Cellular data plan. Shipping \$55
HC-T100 (Quick-Swap Video System)	\$9,500	Removable hard drive \$150. 4G modem upgrade \$400	36X PTZ camera with Advanced Low Light settings, NDVR, cellular modem, Wi-Fi, covert 3-window enclosure	Monitor live via computer or smart-phone. Record video on-motion or continuously. Snapshot photo alerts. Remotely adjust for challenging light conditions. Monitor live via computer or smart-phone. 3 fixed reference cameras for constant peripheral awareness. Record video on-motion or continuously. Snapshot photo alerts.	Cellular data plan. Shipping \$55
PE3-C-NVR (PeripherEYE Pole Cam)	\$10,000	4G modem upgrade \$400	High-def PTZ camera, 3 reference cameras, NDVR, cellular modem, Wi-Fi, covert 3-window enclosure	Monitor live via computer or smart-phone. Record video on-motion or continuously. Snapshot photo alerts. Remotely adjust for challenging light conditions.	Cellular data plan. Shipping \$55
D045C (D-Style Electrical Distribution Box)	\$8,900	4G modem upgrade \$400	36X PTZ camera with Advanced Low Light settings, NDVR, cellular modem, Wi-Fi, covert enclosure with discreet 3" window	Monitor live via computer or smart-phone. Record video on-motion or continuously. Snapshot photo alerts. Remotely adjust for challenging light conditions.	Cellular data plan. Shipping \$55



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Portable Crime Deterrence

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SOLUTION OVERVIEW AND PRICE QUOTE

DATE	QUOTE#
5/19/2014	131466

Prepared For:
Chief Jeff Foster
Jacksonville Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
P: 904-476-3564
E: jsfoster@coj.net

To Address Blight and Illegal Dumping Issues

Also Addressing Vandalism, Graffiti, Trespassing and ALL Nuisance Crimes

Jacksonville Solid Waste Division Jacksonville, FL

- I. OBJECTIVE
- II. SCOPE OF SOLUTION
- III. VENDOR INFORMATION
- IV. FLASHCAM QUOTE PROPOSAL

May 19, 2014

This quote will expire in 30 days unless a written request indicating the intent to purchase is received.

This information is provided solely for the intended recipient and may not be used to solicit other vendors.



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SOLUTION OVERVIEW AND PRICE QUOTE

I. OBJECTIVE:

To Address Blight and Illegal Dumping Issues in Jacksonville, FL. Illegal Dumping as well as other Nuisance Crimes like Vandalism, Graffiti, and Trespassing are chronic issues nationwide costing cities millions of dollars annually. Specifically, Illegal Dumping in Jacksonville is a known issue creating disturbances in the area, and it may be only a matter of time before an incident occurs that will cost the Solid Waste Department significant time and materials to mitigate not to mention the costly distractions to manpower and mission. Besides wasting precious resources and funding, it also raises concerns about overall public safety, declining property value and the well-being of the community.

The Environmental Protection Agency (EPA) reports that areas used for dumping endanger the general public by making them vulnerable to the physical and chemical hazards posed by wastes. Any type of illegal dumping into ANY waterway is a severe crime and is considered a felony in many states. The potential risks associated with dumping in waterways are immense, as there is the possibility of also contamination wells and sources of drinking water. In addition to the environmental ramifications, illegal dumping also negatively impacts the economy as each year millions of tax dollars are spent to clean up illegal dumping and to treat the environmental damages caused. These tax dollars are funds that could otherwise be spent to develop successful programs that benefit the public.

II. SCOPE OF SOLUTION:

Addressing Crime at the Source. A key element in proactively fighting nuisance crimes is to address the issue directly at the source - the criminals themselves. It is, of course important to quickly reverse the damages resulting from the crime, but if the culprit has not been addressed directly, they most likely will strike again. This is a common challenge that many cities encounter, investing thousands of dollars into the resources and materials to reverse the damages, yet not stopping the criminal or, if warranted, identifying and prosecuting them. Ultimately the issue will persist unless the culprit is truly deterred.

The FlashCAM Is a Proactive Solution to Stop Blight, Illegal Dumping and other Nuisance Crimes. For over 18 years, Q-Star Technology has been helping cities across the country address issues of nuisance crimes with the FlashCAM portable crime deterrent systems. The FlashCAM is a crime fighting tool designed specifically to protect cities from nuisance crimes such as graffiti, vandalism, illegal dumping, metal/equipment theft and other unwanted activities. These types of crimes destroy property, increase liability risks and deplete precious resources and budgets. The longer these issues are not addressed, the bigger the problem becomes.

High Resolution Imaging. Since the FlashCAM is a deterrent system rather than surveillance, the security efforts are proactive instead of reactive to the crime. The unique features (ie: motion-triggered strobe flash and customizable voice warning) stop the criminals before they can strike. The system also captures high resolution (12+ megapixel) images of the activity, suspects and license plates, even in complete darkness (approx. 250 ft.). The clarity of the captured images allows law enforcement to identify and prosecute these criminals with this key evidence.



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FLASHCAM

Portable Crime Deterrence

SOLUTION OVERVIEW AND PRICE QUOTE

No Infrastructure Requirements – No Expensive Installation Crews. The FlashCAM is completely self-contained. There is no hard wiring required with the solar-charged battery. This simplifies installations and system movement. Many FlashCAM users partner with other departments within their city to rotate their systems to various locations such as: parks, schools, power substations, recycling facilities, bridges/highways, water reservoirs, historical monuments etc. The portability and ease of installation of the FlashCAM, as well as the versatility on a range of applications, allow cities to develop a comprehensive program to combat nuisance crimes within their community in even the most remote locations.

FlashCAM Solution to Stop Blight, Illegal Dumping and other Nuisance Crimes in Jacksonville, FL. For immediate issues in Jacksonville, FL (10) FlashCAM-880SX that will enable the Solid Waste Department to start a small scale program to begin to address issues and to familiarize the department and city with the unique capabilities of this tool. Over 25 sites have already been identified for deployment.

This proposal includes:

- Each FlashCAM-880SX system includes:
 - ONE (1) wall mounting bracket
 - ONE (1) RF keyfob controller
 - ONE (1) battery charger
 - ONE (1) 2.0 GB Secure Digital Memory Card
 - ONE (1) Quick Move Adapter (QMA)
- Each FlashCAM-880SX includes one unlimited online orientation.
- The wall mounting bracket and QMA hardware are used to mount the systems to the desired location, and the system can be quickly installed at any location where a QMA is mounted. The RF keyfob allows control of the FlashCAM-880SX from ground level, such as: changing settings, checking battery status etc.
- Each FlashCAM-880SX system includes a one (1) year factory warranty. Optional Extended Warranty coverage is available through additional purchase.
- Optional onsite consultation services are available through additional purchase.



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Portable Crime Deterrence

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SOLUTION OVERVIEW AND PRICE QUOTE

Community Impact

The "Broken Window Theory," introduced in the early 1980's and effectively used in the 1990's to lower the crime rate to historic lows in New York City, suggests that by addressing lesser crimes such as vandalism the overall crime rate can be lowered by creating an environment that encourages community involvement and discourages criminal activity. This FlashCAM program will thus help create awareness in residents as well as the would-be criminals that crime will not be tolerated in Jacksonville, FL. This is the real key to addressing this issue. One could call this: Behavioral Modification through Forced Accountability!

The long term benefit of stopping Illegal Dumping and other Nuisance Crimes at the source of the issue not only helps protect this specific location from any further damage but it also helps maintain a safe and healthy environment for the entire community.

III. VENDOR INFORMATION:

Q-Star Technology is Veteran-Owned Small Business, GSA Certified, Sole Source vendor, with all FlashCAMs proudly manufactured in the USA (Torrance, CA) for over 18 years. The FlashCAM is a unique one-of-a-kind product, with no other product like it in the market.

GSA Contact Number: GS-07F-0355U

Sole Source Letter Available Upon Request: 310.294.8194

Contact Information:

Regional Representative

Name: Cheri Fyfe

Title: SE Regional Manager

Tel: 407-242-8899

Email: CFyfe@qstartech.com

Corporate Headquarters:

Q-Star Technology

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Portable Crime Deterrence

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SOLUTION OVERVIEW AND PRICE QUOTE

IV. FLASHCAM QUOTE:

		Terms	Rep	FOB
		Net 30	CF	Torrance, CA
FC-880 SX	FlashCAM-880 SX Portable Vandalism Deterrent System with Wireless Download	10	\$ 6,995.00	\$ 69,950.00
Shipping - 880	Shipping (Non-Taxable) for FlashCAM	10	\$ 65.00	\$ 650.00
DISCOUNTS	Multiple System Discount 10% for 10 Systems	10	\$ (699.50)	\$ (6,995.00)
			SUBTOTAL	\$ 63,605.00
		Sales Tax	0.00%	\$ -
			TOTAL:	\$ 63,605.00

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Portable Crime Deterrence

SOLUTION OVERVIEW AND PRICE QUOTE

ADDENDUM INFORMATION:

- I. FlashCAM-880SX Digital System with Wireless Download Specifications
- II. Customer References
- III. Sole Source Letter

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Portable Crime Deterrence

SOLUTION OVERVIEW AND PRICE QUOTE

I. FlashCAM-880SX Digital System with Wireless Download Specifications

Wireless download of pictures onto a laptop computer

Customer Hardware Requirement for Wireless Download: A laptop computer with 802.11b wireless capability and either Microsoft Windows 2000, XP, Vista or Windows 7 operating system

- Operating range:** Up to 100 feet
- Sensing device:** IR Motion Sensor with Variable Trigger Options - adjustable sensor delays to reduce false triggers
- Camera:** 12+ megapixels Digital Camera resolution (depending on availability)
- Bright Flash:** Proprietary design. Captures night time images and acts as deterrence (Can be disabled.)
- Camera Memory:** 2.0 Gigabyte Secure Digital Memory Card
- Photos per event:** User selectable 1, 2, 3 or 4
- Optical Zoom:** Four selectable discrete ranges
- Keyfob Control Modes:**
 - ARM – stays armed until changed
 - SENSOR – Arms at dusk; disarms at dawn
 - DISARM – stays disarmed until changed
 - DOWNLOAD – Wireless download of picture files
 - TEST - Test system features
- Delayed Arm:** 0 – 8 hours from dusk (user selectable)
- Delayed Take:** Can be set for 20 seconds or 60 seconds
- Voice output:** Supports up to 14 second voice message
- Voice record:** Pushbutton controls support recording and playback of voice messages
- Remote control:** 5-button keyfob to change modes, allow status reporting and reset photo counter
- Remote cntrl range:** 75 ft at 20 ft AGL
- System Status:** Via voice prompts and audible beep code
- Test Modes:** Test daylight sensor; motion sensor field-of-view test and system test
- License mode:** Sets camera lens to allow photographing reflective surfaces. This allows the camera to capture a license plate number more than 250ft away in TOTAL DARKNESS
- System Power:** Solar Panel (with 30 Ampere Hour rechargeable battery)
- Case:** 16 gauge steel with bullet resistant Lexan covering the camera lens
- Mounting:** Heavy-duty (removal resistant) wall bracket. C-Clamp parapet mounting optional
- Dimensions:** H: 6.81" W: 10.21" D: 11.25" WEIGHT: 20 LBS.



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Portable Crime Deterrence

SOLUTION OVERVIEW AND PRICE QUOTE

II. Customer References

"We have had great success with our 6 Q-Star systems. We mainly use them for graffiti prevention but have caught several thefts and even a sex assault suspect leaving the backyard of the victim."

- Sgt. Scott Wegscheider
Brighton Police Department
Brighton, CO

"...It's 100 percent successful and we're extremely excited that it's being used as a deterrent for would be illegal dumpers."

-Justin Holland, Sanitation Manager
Chattanooga Public Works
Chattanooga, TN

"We have not experienced any of these acts (theft & vandalism) once we installed the FlashCAM. The FlashCAM is able to help capture (vehicle license plates) evidence, even in the dark."

- Barry Crowley, Safety & Security
Hernando County Schools
Brooksville, FL

"The (FlashCAMs) have been up for over a year and not a scratch has been made on our facility... We are situated in a high risk area, but since we installed the FlashCAMs, we have not seen any damage on our facility."

- Craig Callahan
Bernalillo County Parks & Recreation
Albuquerque, NM

FlashCAM-770SX Starter Pack

\$6,650

Digital Vandalism Deterrent System DB-2 Package

Similar to the FlashCAM-880SX without the wireless download feature

(1) FlashCAM-770SX

- (1) Wall mounting bracket hardware
- (1) Quick Move Adapter
- (1) 2.0 GB Secure Digital Memory Card
- (1) Battery Charger
- (1) RF Keyfob controller
- (1) User's Manual
- (1) One Year Factory Warranty

(2) FlashCAM-DB2 Decoy

(6) Quick Move Adaptors (total of 7)

OPTIONAL ITEMS:

RSP (7W, 9.5x11) Fixed Mount Remote Solar Panel (includes 10' cable)	\$199
RSP-1 (7W, 9.5x11) Articulating Remote Solar Panel (includes 10' cable, 1 QMA)	\$299
RSP-2 (30W, 14x22) Articulating Remote Solar Panel (includes 10' cable, 1 QMA)	\$479
Netbook laptop configured for wireless download of pictures	\$539
Pelican Case – heavy duty FlashCAM carrying case	\$399
C-Clamp Mounting Bracket – for mounting system on building parapet	\$149
Wall Mounting Bracket	\$119
2.0 GB Secure Digital Memory Card	\$19.99
Quick Move Adapter (for use with the Wall Mount Bracket)	\$49
Additional Battery Pack for FlashCAM-880M	\$149
Additional Battery for FlashCAM-880K/-770K	\$39
Additional Battery for FlashCAM-880SX/-770SX	\$149
Additional IR Keyfob Controller (FlashCAM-880K / -770K)	\$59
Additional RF Keyfob Controller (FlashCAM-880SX / -770SX)	\$59

QS3 Strategic Services

FlashCAM Program Consultation Services

Provides guidance on installation strategies, existing program assessment, camera rotation plans, metrics/result measurement and long term deterrence strategies.

QS3 Tier I	\$1,950
One (1) day consultation services	
QS3 Tier II	\$2,850
Two (2) day consultation services	
QS3 Tier III	\$3,700
Three (3) day consultation services	

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TRADE-IN Pricing

Current customers can "trade-up" their existing FlashCAMs and replace it with the newly redesigned FlashCAM-SX system for a generous upgrade price. Includes one year factory warranty.

FlashCAM-880 Trade-in for FlashCAM-880SX

FROM	TRADE-IN PRICE FlashCAM-880SX
FlashCAM-880K	\$3,499
Older Model FlashCAM-880 Systems (-880C/-880M)	\$4,599

FlashCAM-770 Trade-in for FlashCAM-770SX

**FlashCAM-770 Trade-in for FlashCAM-880SX model: add \$1,000 to listed trade-in price*

FROM	TRADE-IN PRICE FlashCAM-770SX
FlashCAM-770K	\$2,999
Older Model FlashCAM-880 Systems (-770C/-770M)	\$3,999

FlashCAM-530 Trade-in for FlashCAM-880SX / -770SX

FROM	TRADE-IN PRICE FlashCAM-880SX	TRADE-IN PRICE FlashCAM-770SX
FlashCAM-530	\$5,199	\$4,299

STARTER PACKS

FlashCAM-880SX Starter Pack

\$7,650

Digital Vandalism Deterrent System DB-2 Package

With Wireless Download of Picture Files

(1) FlashCAM-880SX

- (1) Wall mounting bracket hardware
- (1) Quick Move Adapter
- (1) 2.0 GB Secure Digital Memory Card
- (1) Battery Charger
- (1) RF Keyfob controller
- (1) CD-ROM, SX Link software to control downloading picture files from the system
- (1) User's Manual
- (1) One Year Factory Warranty

(2) FlashCAM-DB2 Decoy

(6) Quick Move Adaptors (total of 7)



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2014 PRICE LIST

Effective March 1, 2013

FlashCAM-880SX

\$6,995

Digital Vandalism Deterrent System
With Wireless Download of Picture Files

Each System Includes:

- (1) Wall mounting bracket hardware
- (1) Quick Move Adapter
- (1) 2.0 GB Secure Digital Memory Card
- (1) Battery Charger
- (1) RF Keyfob controller
- (1) CD-ROM, SX Link software to control downloading picture files from the system
- (1) User's Manual
- (1) One Year Factory Warranty

Customer Hardware Requirement:

A laptop computer with 802.11b wireless capability and Microsoft XP, Vista or Windows 7 Operating System

FlashCAM-770SX

\$5,995

Digital Vandalism Deterrent System
Similar to the FlashCAM-880SX without the wireless download feature

Each System Includes:

- (1) Wall mounting bracket hardware
- (1) Quick Move Adapter
- (1) 2.0 GB Secure Digital Memory Card
- (1) Battery Charger
- (1) RF Keyfob controller
- (1) User's Manual
- (1) One Year Factory Warranty

SecurePlus

\$1,199

FlashCAM-SX Extended Warranty

Two (2) year extended warranty plan, extending the one year factory warranty coverage for a total of three (3) years coverage from the date of purchase.

- Includes a free FlashCAM factory loaner system upon request while repair work is being performed on your system.

FlashCAM-DB2

\$299

Decoy Camera System

The outside appearance of this unit is similar to the FlashCAM but does not include any functioning internal components. Price includes a wall mounting bracket.



Graffiti & Vandalism Deterrent Systems

May 19, 2014

Chief Jeff Foster
Jacksonville Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254

Dear Chief Jeff Foster,

The FlashCAM digital deterrent system is a specialized product used to deter vandalism such as copper wire theft, graffiti, illegal trash dumping and other anti-social behaviors. The FlashCAM systems use proprietary technology that is developed, designed, manufactured and distributed exclusively by Q-Star Technology and contain specialized parts supplied only by Q-Star Technology.

The system's battery pack is powered by solar and the system is portable, ruggedized, features wireless download and uses proprietary voice/flash technology. Q-Star Technology is the only authorized provider of repairs for the FlashCAMs. There is no other deterrent product such as the FlashCAM and Q-Star Technology is the only source for manufacturing and distribution of the FlashCAM.

Sincerely,

A handwritten signature in black ink, appearing to read "Steve Hillsman", with a long horizontal flourish extending to the right.

Steve Hillsman
President
Q-Star Technology, LLC

Foster, Jeffrey

From: Hudson, Thomas
Sent: Wednesday, June 18, 2014 2:17 PM
To: Foster, Jeffrey
Subject: FW: Copy of RPTBLIGHTCOMMITTEExlsx.xlsx
Attachments: Data Sheet Covert Law Enforcement.pdf

Adding this on to the spread sheet. Printing the data sheets for you...

From: slade.gurr@gmail.com [mailto:slade.gurr@gmail.com] **On Behalf Of** Slade Gurr
Sent: Wednesday, June 18, 2014 1:11 PM
To: Hudson, Thomas
Subject: Re: Copy of RPTBLIGHTCOMMITTEExlsx.xlsx

Mr Hudson,

I have attached an updated pricing list on our camera systems. The quality of equipment, and the many failsafes that we have installed to assure functionality make it difficult to get the price as low as we have here, but we understand the purchase process so we have worked hard to get it as low as it is. We would love to work with your agency. If I could recommend some additions for your spreadsheet they would be:

Company Name: Covert Law Enforcement

Price Range: Pole cam \$7,500 / Self Sustained ground mount \$15,000

Features / Benefits: Live view via computer or cell phone. Records on the camera system locally, as well as on a server for quick playback. Automatic low light adjustment (.008 Lux) best non-supplemented night viewing available on the market. Very good quality video at very good distance (License plate capable from a block away). Covert. Multiple power options 120 ~ 240 volt.

Extra Costs: 3G/4G cellular data plan. No other costs - equipment is priced for arrival at the front door.

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Please call if you have any questions or concerns.

Thanks,

Slade C. Gurr

Support and Sales 24/7: 888.621.5558

Office: 435.554.8088

Cell: 435.770.1843

Email: Slade.Gurr@CovertLawEnforcement.com

URL: www.CovertLawEnforcement.com



Remote video surveillance
designed

specifically for law enforcement,
by law enforcement.

Connect with Mayor Brown and the City of Jacksonville!



For general information, contact 630-CITY (2489).

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View our [calendar](#), sign up for [newsletters](#) or learn about [volunteer opportunities](#).

***** Please note that under Florida's very broad public records law, email communications to and from city officials are subject to public disclosure. *****

The sender has requested a read receipt. If you do not wish to provide one, [click here](#).



QUALITY PRODUCTS WITH
THE SERVICE YOU DESERVE

HOUSING

- DESIGNED TO BLEND INTO URBAN ENVIRONMENT
- WEATHER RESISTANT
- FAN COOLED & VENTED
- SECURE & VANDAL RESISTANT

CAMERA

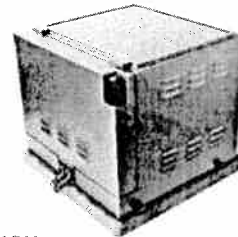
- AXIS P5532 - PAN-TILT-ZOOM CAMERA
- 29X OPTICAL ZOOM
- 720 X 480 RES WITH COLOR LUX 0.5
- H.264 VIDEO COMPRESSION
- ONBOARD HD VIDEO STORAGE
- REMOVABLE MAGNETIC CAMERA MOUNT

POWER SYSTEM

- SELF-SUSTAINED FOR A MINIMUM OF 4 TO 5 DAYS
- 2 6V 100AH DEEP CYCLE BATTERIES
- BUILT-IN SOLAR PANEL EXTENDS BATTERY UP TO 9 DAYS CONTINUOUS USE
- INTELLIGENT INTERNET CONTROLLED TIMER EXTENDS BATTERY LIFE UP TO 1 MONTH
- MULTIPLE INTELLIGENT FAILSAFE'S

REMOTE ACCESS

- CONTROL REMOTELY - PAN - TILT - ZOOM
- INTEGRATED 4G CELLULAR MODEM
- REMOTE VIEW & CONTROL
- INTERNET BROWSER, SMARTPHONE, TABLET
- REMOTELY VIEW AND CONTROL FUNCTIONALITY (TEMPERATURE, BATTERY GAUGE)



EXTERNAL ALARM

- TAMPER ALARM
- PHYSICAL PARAMETER ALARM
- INSTANT TEXT NOTIFICATION FOR ALARM ACTIVATION
- PHYSICAL ALARM SIGNIFICANTLY REDUCES FALSE ALARMS

IT. MANAGEMENT / WARRANTY

- 24/7 AVAILABLE CUSTOMER SERVICE
- REGULAR EQUIPMENT MONITORING BY COVERT LAW ENFORCEMENT
- ONSITE ASSISTANCE WITH CAMERA SET UP IF NEEDED
- POWER SCHEDULE SET UP
- PRESET CAMERA POSITION SET UP
- 1 YEAR IT MANAGEMENT SERVICES
- 1 YEAR FULL WARRANTY ON PARTS, LABOR, SHIPPING

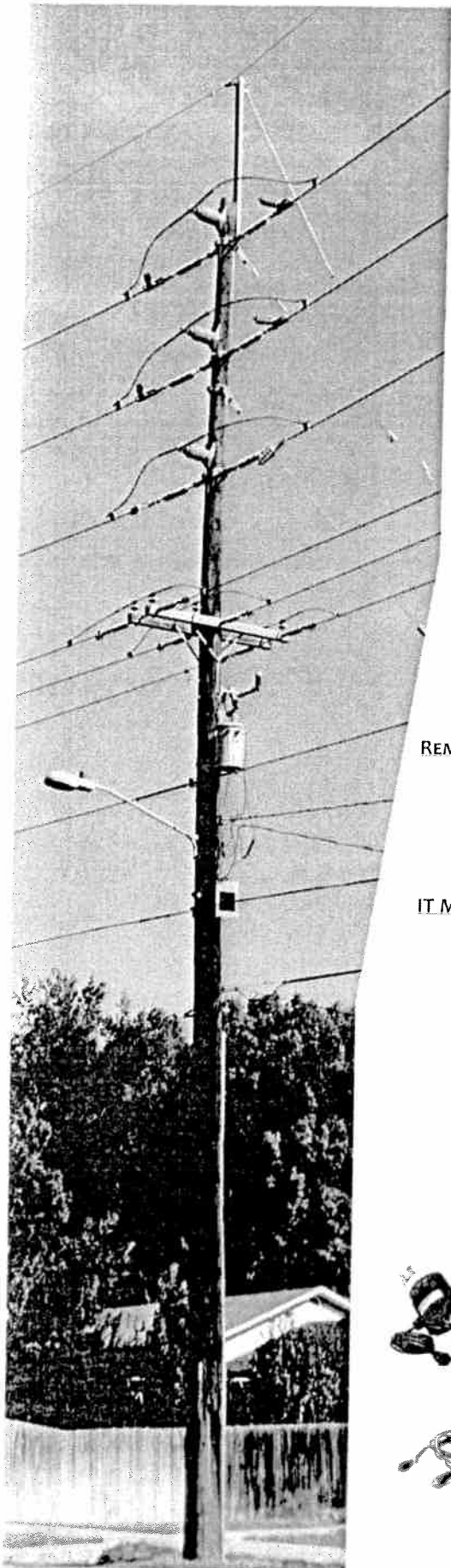
RAPID DEPLOYMENT / SELF SUSTAINED
"THE BOX"

PRICE

"The Box" Delivered \$15,000



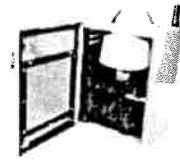
888.621.5558



SIMPLICITY AND RELIABILITY

HOUSING

- WEATHER PROOF
- VERSATILE USES
- RAPID DEPLOYMENT HARDWARE
- SECURE & VANDAL RESISTANT
- EXTERNAL CELLULAR ANTENNA
- DURABLE CUSTOM DESIGN & MANUFACTURED
- DESIGNED TO BLEND INTO URBAN ENVIRONMENT
- FAN COOLED & VENTED WITH REMOTE TEMPERATURE MONITORING



CAMERA

- AXIS Q6044 - PAN-TILT-ZOOM CAMERA
- 36X OPTICAL ZOOM
- H.264 VIDEO COMPRESSION
- NIGHT VIDEO LUX .008 RATED (LOW LIGHT)
- ONBOARD HD VIDEO STORAGE WITH RETRACTION SOFTWARE

POWER SYSTEM

- 115 OR 240 VOLT POWER ENABLED
- POWER USING LIGHT POLE PHOTO TWIST LOCK RECEPTACLE
- POWER WITH STANDARD EXTENSION CORD
- MULTIPLE INTELLIGENT FAILSAFE'S

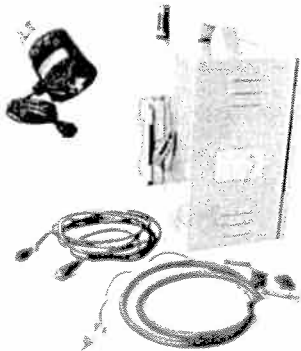
REMOTE ACCESS

- CONTROL REMOTELY - PAN - TILT - ZOOM
- INTEGRATED 4G CELLULAR MODEM
- REMOTE VIEW & CONTROL
- INTERNET BROWSER, SMARTPHONE, TABLET

IT MANAGEMENT / WARRANTY

- 24/7 AVAILABLE CUSTOMER SERVICE
- REGULAR EQUIPMENT MONITORING BY COVERT LAW ENFORCEMENT
- ONSITE ASSISTANCE WITH CAMERA SET UP IF NEEDED
- ONSITE PRESET CAMERA POSITION SET UP
- 1 YEAR IT MANAGEMENT SERVICES
- 1 YEAR FULL WARRANTY ON PARTS, LABOR, SHIPPING

PRICE



"Pole Cam" Delivered \$7,500



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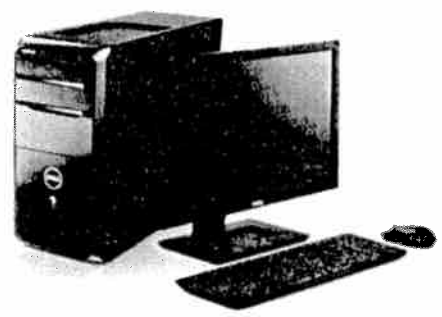
DELL OPTIPLEX 3010 MINI TOWER
6G RAM
2T HARD DRIVE SPACE
REMOTE ACCESS CAPABLE FOR IT MANAGEMENT

DELL 20" MONITOR

MILESTONE XPRESS VIDEO RECORDING SOFTWARE
INDUSTRY LEADING SOFTWARE
TWO CAMERA LICENSE
PREPROGRAMMED AND CONFIGURED (PLUG N' PLAY)

IT MANAGEMENT / WARRANTY
24/7 AVAILABLE CUSTOMER SERVICE
REGULAR EQUIPMENT MONITORING BY COVERT LAW ENFORCEMENT
ONSITE ASSISTANCE WITH CAMERA SET UP IF NEEDED
SCHEDULE SET UP
PRESET CAMERA POSITION SET UP
1 YEAR FREE IT MANAGEMENT SERVICES

PROVIDING SOFTWARE THAT
LEADS THE INDUSTRY



PRICE

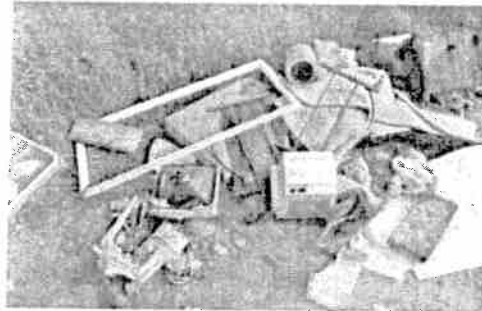
Recording Server Delivered	\$2,200
Desktop, monitor, software fully programed	
Software Only (2 camera License).....	\$350



Surveillance cameras focus on illegal dumpers in Dayton

Posted by [Liz Enbysk](#) on 06/18/2014

Illegal dumping is costly for cities. Just ask officials in Dayton, Ohio, where cleaning up debris has cost more than \$1 million over the past three years, according to a Dayton Daily News report.



The city already has 23 hidden surveillance cameras focused on the problem and the city's public works staff is adding another 18 to help identify and prosecute those responsible for dumping trash where they aren't supposed to.

The city started using the hidden cameras at dumping sites last year and the evidence they've collected has led to dozens of prosecutions, according to the Daily News report. The motion-activated cameras are mobile so they can be easily moved from site to site. And they work in the dark.

"It's an ongoing battle," Dayton Public Works Director Fred Stovall said. "We have seen some positive results: When we put cameras up, we do see less dumping at that particular site."

The 18 new cameras will cost the city more than \$14,000 – but that's relatively minor given the \$522,350 Dayton reportedly spent last year cleaning up trash that was illegally dumped.

Dayton also encourages residents to report illegal dumping.

There's an app for that

Some cities use a mobile app called My Waste created by Municipal Media to encourage people to report illegal dumping. The app includes a look-up tool about recyclables and non-accepted waste and also a calendar that shows the customer's trash and recycling schedule, including holiday changes, brush and bulky dates, and other collection schedules. TrashOut is another citizen-reporting app available for Windows Phone and other platforms that allows users to locate and report illegal dumps in their neighborhood, city or anywhere else in the world. You can learn more about these apps and others in the Smart Cities Apps Gallery (a free, one-time registration is required to access the Gallery).

Smart Cities Council

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